# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 22, 2022

# FIRST HAWAIIAN, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

001-14585

(Commission File Number)

999 Bishop St., 29th Floor Honolulu, Hawaii (Address of Principal Executive Offices)

(808) 525-7000

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:
Common Stock, par value \$0.01 per share	FHB	NASDAQ Global Select Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (\$230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (\$240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

**96813** (Zip Code)

99-0156159 (IRS Employer Identification No.)

### Item 2.02 Results of Operations and Financial Condition.

On April 22, 2022, First Hawaiian, Inc. (together with its consolidated subsidiary, "First Hawaiian") reported its earnings for the quarter ended March 31, 2022. A copy of First Hawaiian's press release containing this information is being furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

All information provided in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that Section, and shall not be deemed to be incorporated by reference into any filing of First Hawaiian under the Securities Act of 1933, as amended, or the Exchange Act except as expressly set forth by specific reference in such a filing.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits	
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Description
s release of First Hawaiian, Inc. dated April 22, 2022 containing financial information for its quarter d March 31, 2022.

104 Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# FIRST HAWAIIAN, INC.

By: /s/ Robert S. Harrison Robert S. Harrison Chairman of the Board, President and Chief Executive Officer (Principal Executive Officer)

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Date: April 22, 2022



#### For Immediate Release

#### First Hawaiian, Inc. Reports First Quarter 2022 Financial Results and Declares Dividend

HONOLULU, Hawaii April 22, 2022--(Globe Newswire)--First Hawaiian, Inc. (NASDAQ:FHB), ("First Hawaiian" or the "Company") today reported financial results for its quarter ended March 31, 2022.

"I'm pleased to report that we started 2022 with a strong quarter," said Bob Harrison, Chairman, President and CEO. "We had good earnings and continued consumer and commercial deposit growth, and credit quality remained excellent."

On April 20, 2022 the Company's Board of Directors declared a quarterly cash dividend of \$0.26 per share. The dividend will be payable on June 3, 2022 to stockholders of record at the close of business on May 23, 2022.

#### First Quarter 2022 Highlights:

- Net income of \$57.7 million, or \$0.45 per diluted share
- Total loans and leases decreased \$70.3 million versus prior quarter. PPP loans decreased \$110.3 million versus the prior quarter
- Total deposits increased \$454.3 million versus prior quarter
- Recorded a \$5.7 million negative provision for credit losses
- Board of Directors declared a quarterly dividend of \$0.26 per share

#### **Balance Sheet**

Total assets were \$25.0 billion as of March 31, 2022, unchanged from December 31, 2021.

Gross loans and leases were \$12.9 billion as of March 31, 2022, a decrease of \$70.3 million, or 0.5%, from \$13.0 billion as of December 31, 2021.

Total deposits were \$22.3 billion as of March 31, 2022, an increase of \$454.3 million, or 2.1%, from \$21.8 billion as of December 31, 2021.

#### **Net Interest Income**

Net interest income for the first quarter of 2022 was \$133.9 million, a decrease of \$3.5 million, or 2.5%, compared to \$137.3 million for the prior quarter.

The net interest margin (NIM) was 2.42% in the first quarter of 2022, an increase of 4 basis points compared to 2.38% in the fourth quarter of 2021.

### **Provision Expense**

During the quarter ended March 31, 2022, we recorded a \$5.7 million negative provision for credit losses. In the quarter ended December 31, 2021, we did not record a provision for credit losses.

#### **Noninterest Income**

Noninterest income was \$41.4 million in the first quarter of 2022, a decrease of \$0.2 million compared to noninterest income of \$41.6 million in the fourth quarter of 2021.

# Noninterest Expense

Noninterest expense was \$104.0 million in the first quarter of 2022, a decrease of \$4.7 million compared to noninterest expense of \$108.7 million in the fourth quarter of 2021.

The efficiency ratio was 59.0% and 60.5% for the quarters ended March 31, 2022 and December 31, 2021, respectively.

## Taxes

The effective tax rate was 25.0% for the quarter ended March 31, 2022 and 18.7% for the quarter ended December 31, 2021.

### **Asset Quality**

The allowance for credit losses was \$150.3 million, or 1.17% of total loans and leases, as of March 31, 2022, compared to \$157.3 million, or 1.21% of total loans and leases, as of December 31, 2021. The reserve for unfunded commitments was \$29.0 million as of March 31, 2022, compared to \$30.3 million as of December 31, 2021. Net charge-offs were \$2.6 million, or 0.08% of average loans and leases on an annualized basis for the quarter ended March 31, 2022, compared to net charge-offs of \$6.2 million, or 0.19% of average loans and leases on an annualized basis, for the quarter ended December 31, 2021. Total non-performing assets were \$8.6 million, or 0.07% of total loans and leases and other real estate owned, at March 31, 2022, compared to total non-performing assets of \$7.3 million, or 0.06% of total loans and leases and other real estate owned, at December 31, 2021.

# Capital

Total stockholders' equity was \$2.3 billion at March 31, 2022, compared to \$2.7 billion at December 31, 2021.

The tier 1 leverage, common equity tier 1 and total capital ratios were 7.50%, 12.27% and 13.48%, respectively, at March 31, 2022, compared with 7.24%, 12.24% and 13.49%, respectively, at December 31, 2021.

The Company did not repurchase any shares in the first quarter.

# First Hawaiian, Inc.

First Hawaiian, Inc. (NASDAQ:FHB) is a bank holding company headquartered in Honolulu, Hawaii. Its principal subsidiary, First Hawaiian Bank, founded in 1858 under the name Bishop & Company, is Hawaii's oldest and largest financial institution with branch locations throughout Hawaii, Guam and Saipan. The company offers a comprehensive suite of banking services to consumer and commercial customers including deposit products, loans, wealth management, insurance, trust, retirement planning, credit card and merchant processing services. Customers may also access their accounts through ATMs, online and mobile banking channels. For more information about First Hawaiian, Inc., visit the Company's website, www.fhb.com.

## **Conference Call Information**

First Hawaiian will host a conference call to discuss the Company's results today at 1:00 p.m. Eastern Time, 7:00 a.m. Hawaii Time. To access the call, participants should dial (844) 452-2942 (US/Canada), or (574) 990-9846 (International) ten minutes prior to the start of the call and enter the conference ID: 6391237. A live webcast of the conference call, including a slide presentation, will be available at the following link: www.fhb.com/earnings. The archive of the webcast will be available at the same location. A telephonic replay of the conference call will be available two hours after the conclusion of the call until 4:30 p.m. (Eastern Time) on April 29, 2022. The replay can be accessed dialing (855) 859-2056 or (404) 537-3406 and entering the conference ID: 6391237.

## **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized" and "outlook", or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, estimates and uncertainties that are difficult to predict. Further, statements about the potential effects of the COVID-19 pandemic on our businesses and financial results and conditions may constitute forward-looking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the pandemic, actions taken by governmental authorities in response to the pandemic, and the direct and indirect impact of the pandemic on our customers, third parties and us. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, there can be no assurance that actual results will not prove to be materially different from the results expressed or implied by the forward-looking statements. A number of important factors could cause actual results or performance to differ materially from the forwardlooking statements, including (without limitation) the risks and uncertainties associated with the ongoing impacts of COVID-19, the domestic and global economic environment and capital market conditions and other risk factors. For a discussion of some of these risks and important factors that could affect our future results and financial condition, see our U.S. Securities and Exchange Commission ("SEC") filings, including, but not limited to, our Annual Report on Form 10-K for the year ended December 31, 2021.

#### **Use of Non-GAAP Financial Measures**

Return on average tangible stockholders' equity, return on average tangible assets and tangible stockholders' equity to tangible assets are non-GAAP financial measures. We compute our return on average tangible stockholders' equity as the ratio of net income to average tangible stockholders' equity, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total stockholders' equity. We compute our return on average tangible assets as the ratio of net income to average tangible assets, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total assets. We compute our tangible stockholders' equity to tangible assets as the ratio of tangible stockholders' equity to tangible assets, each of which we calculate by subtracting (and thereby effectively excluding) the value of our goodwill. We believe that these measurements are useful for investors, regulators, management and others to evaluate financial performance and capital adequacy relative to other financial institutions. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results or financial condition as reported under GAAP. Investors should consider our performance and capital adequacy as reported under GAAP and all other relevant information when assessing our performance and capital adequacy.

Table 12 at the end of this document provides a reconciliation of these non-GAAP financial measures with their most directly comparable GAAP measures.

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#### Financial Highlights

	For the Three Months Ended									
(dollars in thousands, except per share data)	]	March 31, 2022		ecember 31, 2021	March 31, 2021					
Operating Results:										
Net interest income	\$	133,872	\$	137,327	\$	129,158				
Provision for credit losses		(5,747)		—		—				
Noninterest income		41,380		41,573		43,868				
Noninterest expense		104,042		108,749		96,306				
Net income		57,719		57,022		57,693				
Basic earnings per share		0.45		0.45		0.44				
Diluted earnings per share		0.45		0.44		0.44				
Dividends declared per share		0.26		0.26		0.26				
Dividend payout ratio		57.78 %		59.09 %	59.09 %					
Performance Ratios <sup>(1)</sup> :										
Net interest margin		2.42 %		2.38 %		2.55 %				
Efficiency ratio		59.04 %		60.50 %		55.53 %				
Return on average total assets		0.93 %		0.88 %		1.02 %				
Return on average tangible assets (non-GAAP)		0.97 %		0.92 %		1.07 %				
Return on average total stockholders' equity		9.19 %		8.46 %		8.58 %				
Return on average tangible stockholders' equity (non-GAAP)		15.08 %		13.47 %		13.51 %				
Average Balances:										
Average loans and leases	\$	12,819,612	\$	12,814,316	\$	13,242,270				
Average earning assets		22,463,209		23,100,445		20,476,149				
Average assets		25,080,453		25,650,505		22,944,699				
Average deposits		21,960,819		22,246,577		19,503,067				
Average stockholders' equity		2,547,865		2,675,513		2,727,701				
Aarket Value Per Share:										
Closing		27.89		27.33		27.37				
High		31.16		30.14		30.80				
Low		26.93		25.17		23.14				

(dollars in thousands, except per share data)		As of March 31, 2022	]	As of December 31, 2021	As of March 31, 2021
Balance Sheet Data:					 
Loans and leases	\$	12,891,743	\$	12,961,999	\$ 13,300,289
Total assets		25,042,720		24,992,410	23,497,596
Total deposits		22,270,430		21,816,146	20,133,681
Long-term borrowings					200,010
Total stockholders' equity		2,285,149		2,656,912	2,683,630
Per Share of Common Stock:					
Book value	\$	17.90	\$	20.84	\$ 20.68
Tangible book value (non-GAAP) <sup>(2)</sup>		10.10		13.03	13.01
Asset Quality Ratios:					
Non-accrual loans and leases / total loans and leases		0.07 %	D	0.05 %	0.07 %
Allowance for credit losses for loans and leases / total loans and leases		1.17 %	D	1.21 %	1.51 %
Capital Ratios:					
Common Equity Tier 1 Capital Ratio		12.27 %	, D	12.24 %	12.82 %
Tier 1 Capital Ratio		12.27 %	D	12.24 %	12.82 %
Total Capital Ratio		13.48 %	D	13.49 %	14.07 %
Tier 1 Leverage Ratio		7.50 %	D	7.24 %	7.90 %
Total stockholders' equity to total assets		9.13 %	D	10.63 %	11.42 %
Tangible stockholders' equity to tangible assets (non-GAAP)		5.36 %	D	6.92 %	7.50 %
Non-Financial Data:					
Number of branches		51		54	54
Number of ATMs		298		299	297
Number of Full-Time Equivalent Employees		2,022		2,036	2,090

(1) Except for the efficiency ratio, amounts are annualized for the three months ended March 31, 2022, December 31, 2021 and March 31, 2021.

(2) Tangible book value is a non-GAAP financial measure. We compute our tangible book value as the ratio of tangible stockholders' equity to shares outstanding. Tangible stockholders' equity is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our total stockholders' equity. For a reconciliation to the most directly comparable GAAP financial measure, see Table 12, GAAP to Non-GAAP Reconciliation.

Table 1

#### **Consolidated Statements of Income**

For the Three Months Ended March 31, December 31, March 31, (dollars in thousands, except per share amounts) Interest income Loans and lease financing 2021 2022 2021 \$ 103,732 \$ 111,865 \$ 110,939 Available-for-sale securities Other 32,107 782 28,393 1,051 23,146 491 Total interest income 136,621 141,309 134,576 Interest expense 3,216 766 3,982 137,327 Deposits 2,749 4,056 Short-term and long-term borrowings Total interest expense 1,362 5,418 2,749 133,872 129,158 Net interest income Provision for credit losses (5,747) 137,327 129,158 Net interest income after provision for credit losses 139,619 Noninterest income Service charges on deposit accounts Credit and debit card fees 7,171 16,266 9,196 8,895 2,851 (2,806) 41,573 6,718 14,551 8,846 7,501 14,850 9,654 8,883 Other service charges and fees Trust and investment services income 8,492 2,389 2,872 (417) 909 Bank-owned life insurance Other 43,868 Total noninterest income 41,380 Noninterest expense 48,226 17,147 7,410 5,977 2,224 45,982 14,603 43,936 Salaries and employee benefits 43,930 17,188 7,170 5,491 2,034 1,591 Contracted services and professional fees 8,074 Occupancy 6,317 2,557 1,579 Equipment Regulatory assessment and fees Advertising and marketing 2,028 7,471 22,166 4,835 14,061 Card rewards program Other 6,883 14,147 Total noninterest expense 104.042 108.749 96,306 76,720 19,027 Income before provision for income taxes 76,957 70,151 Provision for income taxes 19,238 13,129 Net income 57,719 57,022 57,693 0.45 0.44 Basic earnings per share 0.45 0.44 0.44 0.45 Diluted earnings per share 129,933,104 130,589,878 Basic weighted-average outstanding shares 127,556,242 127,893,011 Diluted weighted-average outstanding shares 128,121,126 128,512,257

Table 2

Consolidated Balance Sheets						Table 3		
(dollars in thousands)				March 31, December 31, 2022 2021		December 31, 2021		March 31, 2021
Assets						2021		
Cash and due from banks	\$	274,022	\$	246,716	\$	278,994		
Interest-bearing deposits in other banks		1,352,138		1,011,753		983,816		
Investment securities, at fair value (amortized cost: \$8,733,170 as of		, ,		, ,		,		
March 31, 2022, \$8,560,733 as of December 31, 2021 and \$6,708,431 as of								
March 31, 2021)		8,062,384		8,428,032		6,692,479		
Loans held for sale				538		9,390		
Loans and leases		12,891,743		12,961,999		13,300,289		
Less: allowance for credit losses		150,280		157,262		200,366		
Net loans and leases		12,741,463	_	12,804,737		13,099,923		
Premises and equipment, net		315,766		318,448		319,949		
Other real estate owned and repossessed personal property		_		175		_		
Accrued interest receivable		61,561		63,158		69,879		
Bank-owned life insurance		471,401		471,819		468,927		
Goodwill		995,492		995,492		995,492		
Mortgage servicing rights		7,650		8,302		10,869		
Other assets		760,843		643,240		567,878		
Total assets	\$	25,042,720	\$	24,992,410	\$	23,497,596		
Liabilities and Stockholders' Equity			-					
Deposits:								
Interest-bearing	\$	12,504,821	\$	12,422,283	\$	11,958,606		
Noninterest-bearing		9,765,609		9,393,863		8,175,075		
Total deposits		22,270,430	_	21,816,146		20,133,681		
Long-term borrowings						200,010		
Retirement benefits payable		134,323		134,491		143,736		
Other liabilities		352,818		384,861		336,539		
Total liabilities		22,757,571	_	22,335,498		20,813,966		
		<u>, ,  </u>		, ,		, ,		
Stockholders' equity								
Common stock (\$0.01 par value; authorized 300,000,000 shares;								
issued/outstanding: 140,875,595 / 127,686,307 shares as of March 31, 2022,								
issued/outstanding: 140,581,715 / 127,502,472 shares as of December 31, 2021								
and issued/outstanding: 140,455,180 / 129,749,890 shares as of March 31, 2021)		1,409		1,406		1,405		
Additional paid-in capital		2,530,795		2,527,663		2,517,048		
Retained earnings		628,642		604,534		497,418		
Accumulated other comprehensive loss, net		(517,502)		(121,693)		(43,435)		
Treasury stock (13,189,288 shares as of March 31, 2022, 13,079,243 shares as of				/				
December 31, 2021 and 10,705,290 shares as of March 31, 2021)		(358,195)		(354,998)		(288,806)		
Total stockholders' equity		2,285,149		2,656,912		2,683,630		
Total liabilities and stockholders' equity	\$	25,042,720	\$	24,992,410	\$	23,497,596		
		, , , -	-	, , .	-	, , , , , ,		

#### Bala nd Interest Rate .

Average Balances and Interest Rates			nths Ende 31, 2022	ed		Months End mber 31, 202		Three Months Ende March 31, 2021			
(dollars in millions)	Average Balance		ncome/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	
Earning Assets	Dalance		Apense	Nate	Datance	Expense	Nate	Dalance	Expense	Nate	
Interest-Bearing Deposits in Other Banks	\$ 1,138.3	\$	0.6	0.20 %	\$ 2,074.5	\$ 0.8	0.15 %	\$ 938.7	\$ 0.2	0.10 %	
Available-for-Sale Investment Securities	,				,				• •		
Taxable	7,800.3		29.2	1.50	7,515.2	25.8	1.37	5,949.9	22.1	1.49	
Non-Taxable	636.7		3.6	2.32	615.3	3.3	2.14	278.0	1.3	1.80	
Total Available-for-Sale Investment Securities	8,437.0		32.8	1.56	8.130.5	29.1	1.43	6,227.9	23.4	1.50	
Loans Held for Sale	1.2			2.02	1.0		1.35	9.2	0.1	2.46	
Loans and Leases(1)	1.2			2.02	1.0		1.55	).2	0.1	2.40	
Commercial and industrial	1.973.1		14.6	3.01	2.084.0	21.1	4.01	3,026.7	20.4	2.74	
Commercial real estate	3,632.2		25.8	2.88	3,572.9	26.0	2.89	3,385.2	24.9	2.98	
Construction	766.9		5.7	3.03	806.6	6.3	3.09	746.8	5.8	3.16	
Residential:	1000			0100	000.0	0.5	5.07	, 10.0	0.0	5.10	
Residential mortgage	4,111.0		34.8	3.38	4,014.9	34.9	3.48	3,696.1	34.7	3.76	
Home equity line	891.6		5.5	2.48	864.4	5.5	2.52	822.0	5.7	2.80	
Consumer	1.218.6		15.6	5.19	1.241.3	16.3	5.22	1.323.7	17.7	5.43	
Lease financing	226.2		1.9	3.42	230.2	1.9	3.22	241.8	1.8	3.02	
Total Loans and Leases	12,819.6		103.9	3.27	12,814.3	112.0	3.48	13,242.3	111.0	3.39	
Other Earning Assets	67.1		0.2	1.31	80.1	0.3	1.27	58.0	0.3	1.79	
Total Earning Assets <sup>(2)</sup>	22,463.2		137.5	2.47	23,100.4	142.2	2.45	20,476.1	135.0	2.66	
Cash and Due from Banks	22,403.2		137.5	2.4/	23,100.4	142.2	2.43	294.0	133.0	2.00	
Other Assets	2,325.2				2,267.9			2,174.6			
Total Assets	\$ 25,080.5	-			\$ 25,650.5			\$ 22,944.7			
Iotal Assets	\$ 25,080.5	-			\$ 23,030.3			\$ 22,944.7			
Interest-Bearing Liabilities											
Interest-Bearing Deposits					<b>• •</b> • • • • • •				<b>*</b> • • •	0.04.04	
Savings	\$ 6,668.4	\$	0.5	0.03 %	\$ 7,086.0	\$ 0.8	0.04 %	5,975.1	\$ 0.6	0.04 %	
Money Market	4,048.9		0.5	0.05	4,048.3	0.5	0.05	3,530.0	0.4	0.05	
Time	1,748.5		1.7	0.39	1,819.0	1.9	0.42	2,288.5	3.0	0.53	
Total Interest-Bearing Deposits	12,465.8		2.7	0.09	12,953.3	3.2	0.10	11,793.6	4.0	0.14	
Long-Term Borrowings				_	110.9	0.8	2.74	200.0	1.4	2.76	
Total Interest-Bearing Liabilities	12,465.8		2.7	0.09	13,064.2	4.0	0.12	11,993.6	5.4	0.18	
Net Interest Income		\$	134.8			<u>\$ 138.2</u>			<u>\$ 129.6</u>		
Interest Rate Spread				2.38 %			2.33 %			2.48 %	
Net Interest Margin				2.42 %			2.38 %			2.55 %	
Noninterest-Bearing Demand Deposits	9,495.0				9,293.3			7,709.5			
Other Liabilities	571.8				617.5			513.9			
Stockholders' Equity	2,547.9				2,675.5			2,727.7			
Total Liabilities and Stockholders' Equity	\$ 25,080.5	_			\$ 25,650.5			\$ 22,944.7			

(1) Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

Interest income includes taxable-equivalent basis adjustments of \$1.0 million, \$0.9 million and \$0.4 million for the three months ended March 31, 2022, December 31, 2021, and March 31, 2021, respectively. (2)

Analysis of Change in Net Interest Income	Three Mo	Three Months Ended Mar				
	Compa	red to Decemb				
(dollars in millions)	Volume	Rate	Total			
Change in Interest Income:						
Interest-Bearing Deposits in Other Banks	\$ (0.4)	\$ 0.2	\$ (0.2			
Available-for-Sale Investment Securities						
Taxable	1.0	2.4	3.4			
Non-Taxable		0.3	0.3			
Total Available-for-Sale Investment Securities	1.0	2.7	3.7			
Loans and Leases						
Commercial and industrial	(1.2)	(5.3)	(6.5			
Commercial real estate	_	(0.2)	(0.2			
Construction	(0.4)	(0.2)	(0.6			
Residential:						
Residential mortgage	0.9	(1.0)	(0.1			
Home equity line	0.1	(0.1)	_			
Consumer	(0.5)	(0.2)	(0.7			
Lease financing	(0.1)	0.1				
Total Loans and Leases	(1.2)	(6.9)	(8.1			
Other Earning Assets	(0.1)		(0.1			
Total Change in Interest Income	(0.7)	(4.0)	(4.7			
Change in Interest Expense:						
Interest-Bearing Deposits						
Savings	(0.1)	(0.2)	(0.3			
Time	(0.1)	(0.1)	(0.2			
Total Interest-Bearing Deposits	(0.2)	(0.3)	(0.5			
Long-Term Borrowings	(0.4)	(0.4)	(0.8			
Total Change in Interest Expense	(0.6)	(0.7)	(1.3			
Change in Net Interest Income	<b>\$</b> (0.1)	\$ (3.3)	\$ (3.4			

	Thuse M	Three Months Ended March 31.				
		Compared to March 31, 202				
(dollars in millions)	Volume	Rate	Total			
Change in Interest Income:						
Interest-Bearing Deposits in Other Banks	\$ 0.1	\$ 0.3	<b>\$ 0.4</b>			
Available-for-Sale Investment Securities						
Taxable	6.9	0.2	7.1			
Non-Taxable	1.9	0.4	2.3			
Total Available-for-Sale Investment Securities	8.8	0.6	9.4			
Loans Held for Sale	(0.1)		(0.1)			
Loans and Leases						
Commercial and industrial	(7.7)	1.9	(5.8)			
Commercial real estate	1.8	(0.9)	0.9			
Construction	0.1	(0.2)	(0.1)			
Residential:						
Residential mortgage	3.8	(3.7)	0.1			
Home equity line	0.5	(0.7)	(0.2)			
Consumer	(1.4)	(0.7)	(2.1)			
Lease financing	(0.1)	0.2	0.1			
Total Loans and Leases	(3.0)	(4.1)	(7.1)			
Other Earning Assets		(0.1)	(0.1)			
Total Change in Interest Income	5.8	(3.3)	2.5			
Change in Interest Expense:						
Interest-Bearing Deposits						
Savings	_	(0.1)	(0.1)			
Money Market	0.1	_	0.1			
Time	(0.6)	(0.7)	(1.3)			
Total Interest-Bearing Deposits	(0.5)	(0.8)	(1.3)			
Long-Term Borrowings	(0.7)	(0.7)	(1.4)			
Total Change in Interest Expense	(1.2)	(1.5)	(2.7)			
Change in Net Interest Income	\$ 7.0	\$ (1.8)	\$ 5.2			

Loans and Leases				Table 7
(dollars in thousands)	March 31, December 31, 2022 2021			March 31, 2021
Commercial and industrial:				
Commercial and industrial excluding Paycheck Protection Program loans	\$	1,817,346	\$ 1,870,657	\$ 1,962,672
Paycheck Protection Program loans		106,188	216,442	1,158,764
Total commercial and industrial		1,923,534	2,087,099	3,121,436
Commercial real estate		3,759,980	3,639,623	3,396,233
Construction		708,300	813,969	739,271
Residential:				
Residential mortgage		4,153,824	4,083,367	3,715,676
Home equity line		918,101	876,608	805,746
Total residential		5,071,925	4,959,975	4,521,422
Consumer		1,204,834	1,229,939	1,283,779
Lease financing		223,170	231,394	238,148
Total loans and leases	\$	12,891,743	\$ 12,961,999	\$ 13,300,289

Deposits			Table 8
(dollars in thousands)	March 31, 2022		
Demand	\$ 9,765,609	\$ 9,393,863	\$ 8,175,075
Savings	6,812,758	6,612,775	6,141,161
Money Market	3,990,225	4,033,070	3,642,604
Time	1,701,838	1,776,438	2,174,841
Total Deposits	\$ 22,270,430	\$ 21,816,146	\$ 20,133,681

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More		March 31.	n	ecember 31.		Table 9 March 31.
(dollars in thousands)		2022		2021	1	2021
Non-Performing Assets						
Non-Accrual Loans and Leases						
Commercial Loans:						
Commercial and industrial	\$	707	\$	718	\$	593
Commercial real estate		727		727		937
Construction		_		_		579
Lease financing		75				
Total Commercial Loans		1,509		1,445		2,109
Residential Loans:						
Residential mortgage		7,092		5,637		6,999
Total Residential Loans		7,092		5,637		6,999
Total Non-Accrual Loans and Leases		8,601		7,082		9,108
Other Real Estate Owned			_	175		_
Total Non-Performing Assets	\$	8,601	\$	7,257	\$	9,108
Accruing Loans and Leases Past Due 90 Days or More						
Commercial Loans:						
Commercial and industrial	\$	591	\$	740	\$	1,365
Commercial real estate		_		_		1,054
Construction		_		_		89
Total Commercial Loans		591		740		2,508
Residential Loans:						
Residential mortgage		13		987		
Home equity line		2,252		3,681		4,975
Total Residential Loans		2,265		4,668		4,975
Consumer		1,588		1,800		2,024
Total Accruing Loans and Leases Past Due 90 Days or More	\$	4,444	\$	7,208	\$	9,507
	-		-		-	
Restructured Loans on Accrual Status and Not Past Due 90 Days or More	\$	32,590	\$	34,893	\$	39,831
Total Loans and Leases	\$	12,891,743	\$	12,961,999	\$	13,300,289
Ival Evals and Ecasts	Ψ		Ψ	,/01,///	9	10,000,200

Allowance for Credit Losses						Table 1				
		For the Three Months Ended								
(dollars in thousands)		March 31, 2022	D	ecember 31, 2021	Ι	March 31, 2021				
Balance at Beginning of Period	\$	157,262	\$	161.246	\$	208.454				
Loans and Leases Charged-Off	Ψ	101,202	Ψ	101,210	Ψ	200,101				
Commercial Loans:										
Commercial and industrial		(706)		(4,432)		(963)				
Commercial real estate						(66)				
Total Commercial Loans		(706)		(4,432)		(1,029)				
Residential Loans:										
Residential mortgage		—		(534)		(98)				
Home equity line		(43)	_	(107)						
Total Residential Loans		(43)		(641)		(98)				
Consumer		(4,109)		(3,250)	-	(6,541)				
Total Loans and Leases Charged-Off		(4,858)		(8,323)		(7,668)				
Recoveries on Loans and Leases Previously Charged-Off		()/		(-)/		(1)111				
Commercial Loans:										
Commercial and industrial		53		244		215				
Commercial real estate		14		9		3				
Construction				100		166				
Total Commercial Loans		67		353	_	384				
Residential Loans:										
Residential mortgage		16		15		17				
Home equity line		28		28		24				
Total Residential Loans		44		43		41				
Consumer		2,148		1,743		2,655				
Total Recoveries on Loans and Leases Previously Charged-Off		2,259		2,139		3,080				
Net Loans and Leases Charged-Off		(2,599)	_	(6,184)	_	(4,588)				
Provision for Credit Losses - Loans and Leases		(4,383)		2,200		(3,500)				
Balance at End of Period	\$	150,280	\$	157,262	\$	200,366				
Average Loans and Leases Outstanding	\$	12,819,612	\$	12,814,316	\$	13,242,270				
Ratio of Net Loans and Leases Charged-Off to Average Loans and Leases Outstanding <sup>(1)</sup>		0.08 %	,	0.19 %	,	0.14 %				
Ratio of Allowance for Credit Losses for Loans and Leases to Loans and Leases Outstanding		1.17 %		1.21 %		1.51 %				
Ratio of Allowance for Credit Losses for Loans and Leases to Non-accrual Loans and Leases		17.47x		22.21x		22.00x				

<sup>(1)</sup> Annualized for the three months ended March 31, 2022, December 31, 2021 and March 31, 2021.

Orig	ination an	nd Cre	edit Qualit	ty Indi	icator											Table 11
Term Loans Revolving Amortized Cost Basis by Origination Year Loans											Loans	Revolving Loans Converted to Term Loans Amortized				
2022 2021 2020		2020	2019 2018				Prior	Cost Basis		Cost Basis		Total				
\$		\$		\$		\$		\$		\$		\$		* ***	\$	1,796,224
	2,876		356		3,898		3,983		52		5,594		1,601	867		19,227
	_		337		1,296		1,776		13,251		757		15,877	138		33,432
	4,028		10,510		6,171		6,450		3,516		1,664		42,312	_		74,651
	165,757		494,676		109,426		197,106		96,629		174,090		653,797	32,053		1,923,534
	240,807		682,346		351,893		523,735		471,899		1,291,495		77,724	14,752		3,654,651
	_		_		_		47,897		473		39,064		696	_		88,130
	_		_		_								4	-		17,041
	_															158
_		-						_		-		-			-	
	240,807		682,346		351,893		571,632		474,129		1,345,997		78,424	14,752		3,759,980
	( 1(0		107 (45		110 52(		12( 200		112.010		90 173		10.470			(50.10)
	6,160		10/,045											_		650,101
			_													1,302
			20.022													1,184
_																55,713
	14,031		197,577		124,300		139,410		117,903		94,787		20,292	_		708,300
	3.913		31,974		57,192		45,698		8.813		69,286		_	-		216,876
	_		479						12		20		_	_		4,543
	_		_										_	_		1,751
_	3,913		32,453		60,134		47,181	-	8,840	-	70,649	-	_	_		223,170
\$	424,508	\$	1,407,052	\$	645,753	\$	955,329	S	697,501	s	1,685,523	\$	752,513	\$ 46,805	\$	6,614,984
		2022 \$ 158,853 2,876 4,028 165,757 240,807 	2022 \$ 158,853 \$ 2,876 4,028 165,757 240,807  240,807  240,807  240,807   240,807    240,807        -	Amor    2022  2021    \$ 158,853  \$ 483,473    2,876  336    -  337    4,028  10,510    165,757  494,676    240,807  682,346    -  -    240,807  682,346    -  -    240,807  682,346    -  -    240,807  682,346    -  -    240,807  682,346    -  -    240,807  682,346    -  -    240,807  682,346    6,160  167,645    -  -    3,913  31,974    -  479    -  -    3,913  32,453	Amortized (    2022  2021  2    \$ 158,853  \$ 483,473  \$    \$ 158,853  \$ 483,473  \$	Amortized Cost Basis    2022  2021  2020    \$ 158,853  \$ 483,473  \$ 98,061    2,876  356  3.898	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

				Amor	tize	Term 1 Cost Basi		ans 7 Originatio	n Y	<i>l</i> ear				evolving Loans	Revolving Loans Converted to Term Loans		
(continued) (dollars in thousands)	2022 2021		2021	2020			2019		2018		Prior		mortized ost Basis	Amortized Cost Basis		Total	
Residential Lending	-						-				-						
Residential Mortgage																	
FICO:																	
740 and greater	\$	185,434	\$	1,096,789	\$	615,500	\$	264,419	\$	183,368	\$	1,012,447	\$	_	s —	\$	3,357,957
680 - 739		26,812		128,172		72,766		44,872		25,913		159,950		_	_		458,485
620 - 679		3,088		13,196		12,304		5,995		5,021		39,145		_	_		78,749
550 - 619		_		2,267		1,570		720		731		8,847		_	_		14,135
Less than 550		2,116		228		60		_		82		4,098		_	_		6,584
No Score (3)		6,550		15,806		7,676		13,968		17,545		56,444		_	_		117,989
Other (2)		18,485		30,872		16,042		9,704		10,810		32,600		43	1,369		119,925
Total Residential Mortgage		242,485		1,287,330		725,918		339,678		243,470	_	1,313,531		43	1,369		4,153,824
Home Equity Line																	
FICO:																	
740 and greater		_		_		_		_						705,570	1.892		707,462
680 - 739		_		_		_		_		_		_		147,290	3,202		150,492
620 - 679		_		_		_		_		_		_		39,370	2,129		41,499
550 - 619						_		_				_		10,310	1,426		11,736
Less than 550						_		_				_		1,482	494		1,976
No Score (3)						_				_		_		4,936			4,936
Total Home Equity Line														908,958	9,143		918,101
Total Residential Lending		242,485	_	1,287,330		725,918	_	339,678	_	243,470	_	1,313,531		909,001	10,512		5,071,925
Consumer Lending																	
FICO:																	
740 and greater		60.821		145,550		74,436		68,970		46,731		24,261		112.298	217		533,284
680 - 739				87,933				48,120				18,340		68,407	647		
620 - 679		26,319				50,976				28,498							329,240
550 - 619		6,222 292		39,016		19,677		25,307		16,453		14,473		30,462	1,038		152,648
				7,159		7,314		11,776		8,904		8,485		10,352	1,129		55,411
Less than 550		53		2,003		3,445		5,732		2,939		3,089		3,166	471		20,898
No Score <sup>(3)</sup>		280		458		9		53		35		52		35,063	337		36,287
Other <sup>(2)</sup>		502		4,247		363		1,691		4	_	2,181		68,078			77,066
Total Consumer Lending		94,489	_	286,366	_	156,220	_	161,649	-	103,564	_	70,881	_	327,826	3,839	_	1,204,834
Total Loans and Leases	\$	761,482	\$	2,980,748	\$	1,527,891	\$	1,456,656	\$	1,044,535	\$	3,069,935	\$	1,989,340	\$ 61,156	\$	12,891,743

<sup>(1)</sup> Other credit quality indicators used for monitoring purposes are primarily FICO scores. The majority of the loans in this population were originated to borrowers with a prime FICO score.

<sup>(2)</sup> Other credit quality indicators used for monitoring purposes are primarily internal risk ratings. The majority of the loans in this population were graded with a "Pass" rating.

(3) No FICO scores are primarily related to loans and leases extended to non-residents. Loans and leases of this nature are primarily secured by collateral and/or are closely monitored for performance.

#### GAAP to Non-GAAP Reconciliation

For the Three Months Ended December 31, 2021 March 31, March 31, (dollars in thousands, except per share amounts) Income Statement Data: 2022 2021 Net income \$ 57,719 \$ 57,022 \$ 57,693 Average total stockholders' equity Less: average goodwill Average tangible stockholders' equity 2,547,865 995,492 1,552,373 2,675,513 995,492 2,727,701 995,492 \$ \$ \$ \$ \$ 1,680,021 \$ 1,732,209 Average total assets 25,080,453 \$ 25,650,505 \$ 22,944,699 \$ Less: average goodwill <u>995,492</u> 24,655,013 <u>995,492</u> 21,949,207 995,492 24,084,961 \$ \$ \$ Average tangible assets Return on average total stockholders' equity<sup>(1)</sup> Return on average tangible stockholders' equity (non-GAAP)<sup>(1)</sup> 9.19 % 8.46 % 8.58 % 15.08 % 13.47 % 13.51 % Return on average total assets<sup>(1)</sup> Return on average tangible assets (non-GAAP)<sup>(1)</sup> 0.93 % 0.97 % 0.88 % 0.92 % 1.02 % 1.07 %

(dollars in thousands, except per share amounts)	 As of March 31, 2022	D	As of December 31, 2021		As of March 31, 2021
Balance Sheet Data:		<i>•</i>		<b>.</b>	<b>a</b> (2 <b>a</b> ( <b>a</b> )
Total stockholders' equity	\$ 2,285,149	\$	2,656,912	\$	2,683,630
Less: goodwill	 995,492	_	995,492	_	995,492
Tangible stockholders' equity	\$ 1,289,657	\$	1,661,420	\$	1,688,138
Total assets	\$ 25,042,720	\$	24,992,410	\$	23,497,596
Less: goodwill	 995,492		995,492		995,492
Tangible assets	\$ 24,047,228	\$	23,996,918	\$	22,502,104
Shares outstanding	127,686,307		127,502,472		129,749,890
Total stockholders' equity to total assets	9.13 %		10.63 %		11.42 %
Tangible stockholders' equity to tangible assets (non-GAAP)	5.36 %		6.92 %		7.50 %
Book value per share	\$ 17.90	\$	20.84	\$	20.68
Tangible book value per share (non-GAAP)	\$ 10.10	\$	13.03	\$	13.01

<sup>(1)</sup> Annualized for the three months ended March 31, 2022, December 31, 2021 and March 31, 2021.

Table 12