(Mark One)
[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]
For the fiscal year ended December 31, 1997

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED] For the transition period from to

Commission file number 0-7949
A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

FIRST HAWAIIAN, INC. PROFIT SHARING PLAN
B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

FIRST HAWAIIAN, INC.
999 Bishop Street Honolulu, Hawaii 96813

Telephone number: (808) 525-7000

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To the Profit Sharing Committee
    of First Hawaiian, Inc.
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We have audited the accompanying statements of net assets available for plan benefits of the Profit Sharing Plan (the "Plan") of First Hawaiian, Inc. (the "Company") as of December 31, 1997 and 1996, and the related statements of changes in net assets available for plan benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Plan as of December 31, 1997 and 1996, and the changes in net assets available for plan benefits for the years then ended, in conformity with generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of assets held for investment purposes as of December 31, 1997, and reportable transactions for the year then ended, are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The fund information in Note 9 is presented for purposes of additional analysis rather than to present the changes in net assets available for plan benefits of each fund. The supplemental schedules and fund information have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.
/s/ Coopers \& Lybrand L.L.P.

Honolulu, Hawaii
May 12, 1998

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Investments, at fair value (note 4) | \$144, 542,190 | \$115,756, 084 |
| Cash | 109,547 | 326,097 |
| Contributions receivable from employer | 3,082,342 | 3,102,097 |
| Interest and dividends receivable | -- | 921,870 |
|  | 147,734, 079 | 120,106,148 |
| LIABILITIES |  |  |
| Due to broker for securities purchased | -- | 36,641 |
| Accrued expenses | 13,522 | 934 |
|  | 13,522 | 37,575 |
| NET ASSETS AVAILABLE FOR PLAN BENEFITS | \$147, 720, 557 | \$120, 068, 573 |

The accompanying notes are an integral part of the financial statements.

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STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS (NOTE 9)
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    FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996
    | 1997 | 1996 |
| :---: | :---: |
| \$ 11,945, 231 | \$ 11, 830,034 |
| 11,378, 218 | 3,542,360 |
| 11,252,475 | 9,562,172 |
| 889,411 |  |
| 35,465,335 | 24,934,566 |
| 7,744,784 | 6,362,179 |
| 68,567 | 52,463 |
| 7,813,351 | 6,414,642 |
| 27,651,984 | 18,519,924 |
| 120,068,573 | 101,548,649 |
| \$147, 720, 557 | \$120, 068, 573 |

The accompanying notes are an integral part of the financial statements.

## NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

USE OF ESTIMATES IN FINANCIAL STATEMENTS

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

RISKS AND UNCERTAINTIES -
The Plan provides for various investment options in any combination of stocks, fixed income securities, mutual funds, and other investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statement of net assets available for plan benefits.

## VALUATION OF INVESTMENTS AT FAIR VALUE -

Investments in securities (i.e., common stocks and mutual funds) traded on national securities exchanges are valued at the last reported sales price on the last business day of the year. Investments in such securities traded in the over-the-counter market and listed securities for which no sale was reported on that date are valued at the mean between the last reported bid and asked prices.

Investments in the First Hawaiian Bank Investment Funds for Employee Benefit Trusts are valued at the unit share value as determined by the funds. The investment funds value their investments in securities using the methods described above. The unit share value is determined by dividing net assets of the fund by the number of unit shares.

Notes and mortgages are valued at the lower of the unpaid principal balance or estimated realizable value.

The guaranteed investment contract funds are valued at the unit share value as reported by the funds.

## PROFIT SHARING PLAN STRUCTURE -

Prior to May 1, 1997, participants in the Plan could direct the investment of contributions, in such proportions as they desired, to any of the following trust fund investments: First Hawaiian Bank Equity Fund, First Hawaiian Bank Fixed Income Fund, Guaranteed Investment Contract Fund, and First Hawaiian Bank Investment Monitor Account ("IMA") Fund. Participants in the Company's frozen Thrift Plan maintained balances in the First Hawaiian Bank Thrift Account Pooled Fixed Income Fund.

On May 1, 1997, the Company appointed Putnam Fiduciary Trust Company ("Putnam") as recordkeeper and Trustee of the Plan. Participants in the Plan have the option of investing their contributions in any one of the following funds: Putnam Voyager Fund, Putnam Income Fund, Stable Value Fund, Putnam Vista Fund, First Hawaiian, Inc. Stock Fund, Putnam International Growth Fund, Putnam S\&P 500 Index Fund, Putnam Asset Allocation - Conservative Portfolio, Putnam Asset Allocation - Balanced Portfolio, Putnam Asset Allocation - Growth Portfolio, and Putnam New Opportunities Fund.

The Company also has a 401(k) YesPay Savings Plan in which eligible employees may elect to defer a portion of their compensation by contributing to a YesPay Savings Account. Contributions and transactions related to the YesPay Savings Account are accounted for separately in the funds described above.

OTHER -
Security transactions are accounted for on a trade-date basis. The cost of investments sold is determined by the specific identification method.

Dividend income is recorded on the ex-dividend date. Income from other investments is recorded as earned on an accrual basis.

In accordance with the policy of stating investments at fair value, net unrealized appreciation or depreciation and net realized gains or losses for the year are netted and reflected in the statement of changes in net assets available for plan benefits.
2. DESCRIPTION OF PLAN

The Plan is a defined contribution plan established to cover the employees of substantially all subsidiaries of the Company. The following description of the Plan provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

The significant provisions and benefits under the Plan are as follows:

| PARTICIPATION: | Employees who receive from the Company or certain subsidiaries a regular stated compensation other than a pension, severance pay, retainer or fee under contract are eligible under the Plan. Eligible employees become members on the first day of the month coinciding with or next following the completion of one year of service in which the employee worked 1,000 hours. |
| :---: | :---: |
| VESTING OF BENEFITS: | 20\% for each year of service with full vesting after five years of service. Full vesting is provided in case of a member's death, retirement or disability regardless of years of service. |
|  | Employees are fully vested in Employer Matching Contribution after one year of service in their YesPay Savings Account balance. |
| CONTRIBUTIONS - COMPANY: | The Company's contribution to the profit sharing account is based on a formula that is related to the percentage increase in the Company's consolidated net earnings, as adjusted for business entities that have been acquired by the Company during any Plan year, over the previous year. At a minimum, however, the Company will contribute 5\% of each member's compensation. The Company pays out one-half (1/2) of the amount computed as a cash bonus under the Company's Bonus Plan for Employees. The other half is contributed into the Profit Sharing Plan. |

## NOTES TO FINANCIAL STATEMENTS

|  | Each member may elect to defer from $1 \%$ to $10 \%$ of his pre-tax compensation. The amount by which compensation is reduced is treated as a Company contribution to the YesPay Savings Account. The Company matches $150 \%$ for the first $1 \%$ of contributions, $100 \%$ for the second $1 \%$ of contributions and $50 \%$ for the third 1\% of contributions. Matching contributions are made by the Company on a pay-period basis. |
| :---: | :---: |
| LOANS FROM MEMBER ACCOUNTS: | Any member may borrow part of the net value of his Deferred Profit Sharing and YesPay Savings Accounts for the purposes of assisting the member in meeting any unusual or unforeseen conditions in his financial affairs. |
| ALLOCATION OF COMPANY CONTRIBUTIONS: | Company contributions to the Profit Sharing Plan Account are allocated to members based upon the relationship of the member's compensation for the plan year divided by the total compensation of all members entitled to an allocable share of the Profit Sharing contributions. |
| treatment of forfeitures: | Forfeitures are applied to reduce future contributions and administrative expenses of the Company. Forfeitures applied to reduce contributions and administrative expenses of the Company amounted to \$155,230 and \$231,232 in 1997 and 1996, |


| BENEFIT PAYMENTS: | After the applicable benefit <br> condition is met, employees may <br> elect to receive their benefits in a |
| :--- | :--- |
|  | lump-sum distribution or in monthly <br> or other periodic equal installments |
| as nearly equal in amount as may be |  |
| practicable over a period not to |  |
| exceed life expectancy. |  |

## 3. INVESTMENT PROGRAMS

The funds listed below were the investment options available to Plan participants as of December 31, 1997. Any of these funds may be held in cash pending investment or distribution.
(a) Putnam Voyager Fund

The objective of this fund is to provide maximum growth through a two-part strategy. Holdings are generally split between two types of common stocks: foundation stocks and opportunity stocks. Foundation stocks represent small to medium-sized companies with the potential for above-average sales and earnings growth. Opportunity stocks represent larger, well-established companies that show near-term growth potential generally resulting from some change in the company's business plan or competitive environment.
(b) Putnam Income Fund

The objective of this fund is to provide high current income. This fund primarily invests in debt securities, including both government and corporate obligations, preferred stocks and dividend-paying common stocks. A portion of the portfolio may also include lower-rated bonds that may offer a higher yield in compensation for increased risk.
(c) Stable Value Fund

The objective of this fund is to provide stability of principal while earning a competitive rate of return. This fund invests in guaranteed investment contracts ("GICs") or similar contracts issued by insurance companies, banks and other financial institutions. Investments are made only in companies that receive high credit ratings from the major rating agencies.

This fund is a combination of shares of Putnam Stable Value Fund, shares of the U.S. Trust Capital Preservation Fund, a Metropolitan Life Insurance Company investment contract, and money market instruments. Participant contributions made on or after May 1, 1997 were directed to Putnam Stable Value Fund. All investments should be in Putnam Stable Value Fund by January 1, 1999.
(d) Putnam Vista Fund

The objective of this fund is to create long-term capital appreciation through investing primarily in mid-cap growth stocks. This fund invests primarily in common stocks of medium-sized companies with equity market capitalizations from $\$ 300$ million to $\$ 5$ billion.
(e) First Hawaiian, Inc. Stock Fund

This fund consists of that portion of the assets of the Plan that participants have elected to have invested, to the extent possible, in shares of common stock of First Hawaiian, Inc. The portion of this fund not invested in shares will be held in cash or cash equivalent investments pending the purchase of shares.

The objective of this fund is to create long-term capital appreciation by investing in a diversified portfolio of equity securities of companies located in a country other than the United States. The fund's investments will normally include common stocks, preferred stocks, securities convertible into common or preferred stocks, and warrants to purchase common or preferred stocks.
(g) Putnam S\&P 500 Index Fund

The objective of this fund is to closely approximate the return of the Standard \& Poor's 500 Composite Stock Price Index. The fund primarily invests in publicly traded common stocks either directly or through collective investment trusts having a similar investment objective.
(h) Putnam Asset Allocation Funds

The Putnam Asset Allocation Funds provide different investment objectives based on asset allocation. Common stocks are normally the main type of the fund's equity investments. However, the fund may also purchase preferred stocks, convertible securities, warrants and other equity-type securities. The fund invests its assets allocated to the fixed income securities in a diversified portfolio including both U.S. and foreign government obligations and corporate obligations. The following three investment portfolios are provided:

Conservative Portfolio
The objective of this fund is to provide long-term preservation of capital by investing $35 \%$ of the Plan assets in equity securities and $65 \%$ of the Plan assets in fixed income securities.

Balanced Portfolio
The objective of this fund is to maximize total return by investing 65\% of the Plan assets in equity securities and $35 \%$ of the Plan assets in fixed income securities.

Growth Portfolio
The objective of this fund is to provide long-term capital appreciation by investing $80 \%$ of the Plan assets in equity securities and $20 \%$ of the Plan assets in fixed income securities.

## NOTES TO FINANCIAL STATEMENTS

(i) Putnam New Opportunities Fund

The objective of this fund is to provide long-term capital appreciation by investing principally in common stocks of companies that possess above-average long-term growth potential. Current dividend income is only an incidental consideration. At present, Putnam has identified the following sectors of the economy as having an above-average growth potential over the next three to five years: personal communications, media/entertainment, medical
technology/cost-containment, environmental services, applied/advanced
technology, personal financial services, and value-oriented consuming.

## 4. INVESTMENTS

Plan assets were managed by First Hawaiian Bank under a trust agreement through April 30, 1997. Beginning May 1, 1997, Plan assets were managed by Putnam. At December 31, 1997 and 1996, investments of the Plan were as follows:

| 1997 |  | 1996 |  |
| :---: | :---: | :---: | :---: |
| COST | FAIR VALUE | COST | FAIR VALUE |

INVESTMENTS AT FAIR VALUE AS DETERMINED
BY QUOTED MARKET PRICE:
Common stocks:
First Hawaiian, Inc. Other
First Hawaiian Bank Investment
Funds for Employee Benefit Trusts:
Pooled Equity Fund
Pooled Fixed Income Fund
Short-term cash investments:
USTPN Federal Government Obligation
Bishop Street Money Market Fund, managed by First Hawaiian Bank
Fidelity Institutional Cash Portfolio
Mutual funds:
Putnam Voyager Fund
Putnam Income Fund
Putnam Stable Value Fund
Putnam Vista Fund
First Hawaiian, Inc. Stock Fund
Putnam International Growth Fund Putnam S\&P 500 Index Fund
Putnam Asset Allocation -
Conservative Portfolio
Putnam Asset Allocation - Balanced Portfolio
Putnam Asset Allocation - Growth Portfolio
Putnam New Opportunities Fund Fidelity Adv Equity Portfolio Growth Fund
Fidelity Adv Growth Opportunity Fund
Fidelity Adv Equity Portfolio Income Fund
Fidelity Adv Strategic Opportunities Fund

INVESTMENTS AT ESTIMATED FAIR VALUE:
Guaranteed investment contract funds: USTPN Capital Preservation Fund Westport Stable Return Fund

Guaranteed investment contracts with life insurance companies Promissory notes

Total investments
\$

$$
--\quad \$
$$

\$
--

- $\$ 1$, $1,980,58$
36,375
\$ 10, 892, 210



13,148,430

22,236,189
-- --
5,14
756
--
--
12
$1,969,129$

12
$1,969,129$
3,712,468
3,712,468

| 25,397,331 | 29,141, 564 | -- | -- |
| :---: | :---: | :---: | :---: |
| 4,807,869 | 4,900,621 | -- | -- |
| 1,091,450 | 1,091,450 |  | -- |
| 12,830,758 | 13,212,432 | -- | -- |
| 7,141,573 | 8, 031, 838 | -- | -- |
| 7,672,834 | 7,220,604 | -- | -- |
| 11,733,391 | 12,860,367 | -- | -- |
| 9,878,333 | 9,690,370 | -- | -- |
| 15,224,523 | 14,699,600 | -- | -- |
| 12,819,551 | 12,543, 034 | -- | -- |
| 20,007,482 | 21,897, 027 | -- | -- |
| -- | -- | 14,259,939 | 17,328,110 |
| -- | -- | 4,331,409 | 5,221,445 |
| -- | -- | 13,696,980 | 15,274,142 |
| -- | -- | 8,688,100 | 8,650,744 |
| 128,605,095 | 135,288,907 | 66,966,187 | 95,431,489 |
| 6,441,652 | 6,441,652 | 12,056,709 | 13,296,538 |
| -- | - - | 2,991,515 | 4,093,509 |
| 6,441,652 | 6,441,652 | 15,048, 224 | 17,390,047 |
| 327,114 | 327,114 | 819, 059 | 819,059 |
| 2,484,517 | 2,484,517 | 2,115,489 | 2,115,489 |
| 9,253,283 | 9,253,283 | 17,982,772 | 20,324,595 |
| \$137, 858, 378 | \$144, 542, 190 | \$84, 948, 959 | \$115, 756, 084 |

## NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 1997 and 1996, the net appreciation of investments, which consisted of realized and unrealized gains and losses, was comprised of the following:

INVESTMENTS AT FAIR VALUE AS DETERMINED BY QUOTED MARKET PRICE:
U.S. Government securities

Common stocks
First Hawaiian, Inc.
Other

| $(1,322,626)$ | $1,556,030$ |
| ---: | ---: |
| 27,000 | 36,000 |
| $1,753,425$ | $3,566,497$ |
| 63,096 | 266,365 |
| $10,460,482$ | $4,137,891$ |
| 264,205 | $(611)$ |

Pooled Equity Fund
Pooled Fixed Income Fund

264,205
INVESTMENTS AT ESTIMATED FAIR VALUE:
Guaranteed investment contracts with life insurance
$\qquad$
$\qquad$
Net appreciation of investments
\$11,252,475
\$9,562,172 -
$\qquad$

Dividend income earned from investments in First Hawaiian, Inc. common stock amounted to \$221,597 and \$371,891 in 1997 and 1996, respectively.

The Plan's investment in guaranteed investment contracts and the guaranteed investment contract mutual funds provide restrictions on access to funds and penalties for early withdrawal of funds. The guaranteed investment contracts provided for guaranteed interest rates ranging from 5.80\% to 7.25\% at December 31, 1997 and from 6.80\% to 8.60\% at December 31, 1996.

## 5. TRANSFER FROM OTHER RETIREMENT PLAN

In 1996, First Hawaiian, Inc. acquired ANB Financial Corporation, a bank holding company, and its subsidiary, American National Bank ("ANB") (subsequently renamed Pacific One Bank, National Association). As a result, the Plan was amended to include ANB as a participating employer in the Plan. In January 1997, assets from the ANB retirement plan were transferred to the Plan.

## NOTES TO FINANCIAL STATEMENTS

## 6. TAX STATUS

The Plan constitutes a qualified trust under Section 401(a) of the Internal Revenue Code and is therefore exempt from Federal income taxes under the provisions of Section 501(a).

The Plan was amended, effective January 1, 1997, to incorporate the Small Business Protection Act of 1996. The Plan's management received an updated tax determination letter from the Internal Revenue Service in 1997.

## 7. PRIOR-YEAR FINANCIAL INFORMATION

The statement of changes in net assets available for plan benefits includes certain prior-year summarized comparative information in total but not by fund. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Plan's financial statements as of and for the year ended December 31, 1996, from which the summarized information was derived.

## 8. EMPLOYER CONTRIBUTIONS

Employer contributions consist of Company profit sharing contributions, 401(k) matching contributions and 401(k) contributions made on behalf of the participants through salary deferral.

## NOTES TO FINANCIAL STATEMENTS

9. CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS BY FUND

The following summarizes the changes in net assets available for plan benefits for the year ended December 31, 1997.

|  | FOR THE YEAR ENDED DECEMBER 31, 1997 |  |  |
| :---: | :---: | :---: | :---: |
|  | JANUARY 1, 1997 <br> THROUGH <br> APRIL 30, 1997 (FIRST haWAIIAN BANK) | ```MAY 1, 1997 ``` | TOTAL |
| ADDITIONS |  |  |  |
| Employer contributions | \$ 2,422,789 | \$ 9,522,442 | \$ 11, 945, 231 |
| Interest and dividend income | 335,636 | 11,042,582 | 11,378,218 |
| ```Net appreciation (depreciation) of investments``` | $(238,916)$ | 11,491,391 | 11,252,475 |
| Transfer from other retirement plan | 889,411 | -- | 889,411 |
|  | 3,408, 920 | 32,056,415 | 35,465,335 |
| DEDUCTIONS |  |  |  |
| Payments made to participants | 2,456,916 | 5,287,868 | 7,744,784 |
| Administrative expenses | 18,455 | 50,112 | 68,567 |
|  | 2,475,371 | 5,337,980 | 7,813,351 |
| Increase in net assets | 933,549 | 26,718,435 | 27,651,984 |
| NET ASSETS AVAILABLE FOR PLAN BENEFITS |  |  |  |
| Beginning of year | 120, 068, 573 | 121, -- | 120,068,573 |
| One-time transfer to Putnam | $(121,002,122)$ | 121,002,122 |  |
| End of year | \$ | \$147, 720, 557 | \$147, 720, 557 |

## NOTES TO FINANCIAL STATEMENTS

9. CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS BY FUND (CONTINUED)

FIRST HAWAIIAN BANK -

ADDITIONS
Employer contributions
Interest and dividend income
Net appreciation (depreciation) of investments
Transfer from other retirement plan

DEDUCTIONS
Payments made to participants
Administrative expenses

Increase (decrease) in net assets NET ASSETS AVAILABLE FOR PLAN BENEFITS Beginning of period
Transfer (to) from other funds, net One-time transfer to Putnam

End of period
ADDITIONS
Employer contributions
Interest and dividend income
Net appreciation (depreciation) of
investments
Transfer from other retirement plan
DEDUCTIONS made to participants
Payments made to expenses
Administrative
Increase (decrease) in net assets
NET ASSETS AVAILABLE FOR PLAN BENEFITS
Beginning of period
Transfer (to) from other funds, net
One-time transfer to Putnam
End of period

FOR THE PERIOD JANUARY 1, 1997 THROUGH APRIL 30, 1997

| EQUITY FUND | FIXED <br> INCOME FUND | GUARANTEED INVESTMENT CONTRACT FUND | IMA FUND |
| :---: | :---: | :---: | :---: |
| \$ 731,378 | \$ 199,165 | \$ 293,573 | \$ 1, 198, 673 |
| 133,388 | 4,129 | 44,100 | 111,097 |
| 457,800 | 60,549 | 352,794 | $(1,112,606)$ |
| 89,164 | 80,858 | 574,629 | 133,576 |
| 1,411,730 | 344,701 | 1,265,096 | 330,740 |
| 306,576 | 249,712 | 1,223,135 | 596,412 |
| 2,303 | 654 | 12,086 | 3,382 |
| 308,879 | 250,366 | 1,235,221 | 599,794 |
| 1,102,851 | 94,335 | 29,875 | $(269,054)$ |
| 35,301, 095 | 9,783,563 | 19,845,972 | 52,544,439 |
| (211,500) | $(77,747)$ | 343,324 | $(36,626)$ |
| $(36,192,446)$ | $(9,800,151)$ | $(20,219,171)$ | $(52,238,759)$ |
| \$ | \$ | \$ | \$ |

FOR THE PERIOD
JANUARY 1, 1997
THROUGH APRIL 30, 1997

| LOAN <br> FUND | ```THRIFT ACCOUNT POOLED FIXED INCOME FUND``` |  | TOTAL |
| :---: | :---: | :---: | :---: |
| \$ | \$ | \$ | 2,422,789 |
| 42,893 | 29 |  | 335,636 |
| -- | 2,547 |  | $(238,916)$ |
| 11,184 | -- |  | 889,411 |
| 54, 077 | 2,576 |  | 3,408,920 |
| 51,324 | 29,757 |  | 2,456,916 |
| 10 | 20 |  | 18,455 |
| 51,334 | 29,777 |  | 2,475,371 |
| 2,743 | $(27,201)$ |  | 933,549 |
| 2,230,579 | 362,925 |  | 120,068,573 |
| $(17,451)$ | -- |  | 121, -- |
| $(2,215,871)$ | $(335,724)$ |  | 121,002,122) |
| \$ -- | \$ | \$ | -- |

9. CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS BY FUND (CONTINUED)

PUTNAM FIDUCIARY TRUST COMPANY -

```
ADDITIONS
    Employer contributions
    Interest and dividend income
    Net appreciation (depreciation) of
        investments
```

DEDUCTIONS
Payments made to participants
Administrative expenses
Increase (decrease) in net assets
NET ASSETS AVAILABLE FOR PLAN BENEFITS

Beginning of period
Transfer (to) from other funds, net
One-time transfer to Putnam

End of period

FOR THE PERIOD MAY 1, 1997 THROUGH DECEMBER 31, 1997

| VOYAGER FUND | INCOME FUND |  | STABLE <br> VALUE <br> FUND |  |  | $\begin{aligned} & \text { VISTA } \\ & \text { FUND } \end{aligned}$ | FIRST <br> HAWAIIAN, INC STOCK FUND |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1,739,180 | \$ | 296,365 | \$ | 399,412 | \$ | 889,776 | \$ 716,439 |
| 1,731,531 |  | 261,884 |  | 424,515 |  | 977,581 | 126,928 |
| 7,983,613 |  | 174,164 |  | -- |  | 429,976 | 953,114 |
| 11,454,324 |  | 732,413 |  | 823,927 |  | 2,297,333 | 1,796,481 |
| 381,598 |  | 268,807 |  | 778,990 |  | 240,592 | 169,145 |
| 604 |  | 185 |  | 46,154 |  | 245 | 55 |
| 382,202 |  | 268,992 |  | 825,144 |  | 240,837 | 169,200 |
| 11, 072,122 |  | 463,421 |  | $(1,217)$ |  | 2,056,496 | 1,627,281 |


| $(33,510,297)$ | $(5,332,053)$ | $(12,368,715)$ | 11,437,432 | 6,628,265 |
| :---: | :---: | :---: | :---: | :---: |
| 52,156,047 | 9,854,971 | 20,327,894 | -- |  |
| \$ 29,717, 872 | \$ 4,986,339 | \$ 7,957,962 | \$13,493, 928 | \$8,255,546 |

FOR THE PERIOD MAY 1, 1997 THROUGH DECEMBER 31, 1997

| INTERNATIONAL |  | $\begin{gathered} \text { ASSET } \\ \text { ALLOCATION - } \end{gathered}$ | ASSET <br> ALLOCATION | $\begin{gathered} \text { ASSET } \\ \text { ALLOCATION } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| GROWTH | S\&P 500 | CONSERVATIVE | BALANCED | GROWTH |
| FUND | INDEX FUND | FUND | FUND | FUND |
| \$ 655,347 | \$ 854,457 | \$ 430,192 | \$ 677,905 | \$ 963,560 |
| 427, 357 | 2,574 | 554, 015 | 1,154,749 | 931,170 |
| $(454,571)$ | 1,203,437 | $(106,935)$ | $(433,876)$ | $(239,029)$ |
| 628,133 | 2,060,468 | 877,272 | 1,398,778 | 1,655,701 |
| 110,575 | 303,282 | 1,510,887 | 687,385 | 334,993 |
| 217 | 234 | 1,104 | 197 | 393 |
| 110,792 | 303,516 | 1,511,991 | 687,582 | 335,386 |
| 517,341 | 1,756,952 | $(634,719)$ | 711,196 | 1,320,315 |

ADDITIONS
Employer contributions
Interest and dividend income
Net appreciation (depreciation) of
investments

DEDUCTIONS
Payments made to participants
Administrative expenses

Increase (decrease) in net assets

NET ASSETS AVAILABLE FOR PLAN BENEFITS
Beginning of period
Transfer (to) from other funds, net
One-time transfer to Putnam

End of period
$6,898,514$
$11,384,399$
10,534, 013
14,207,012
$11,534,192$
$\qquad$

|  | $\begin{gathered} \text { NEW } \\ \text { OPPORTUNITIES } \\ \text { FUND } \end{gathered}$ | MONEY MARKET FUND |  | LOAN <br> FUND | CASH |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADDITIONS |  |  |  |  |  |  |  |  |
| Employer contributions | \$ 1,899,809 | \$ | \$ | -- | \$ | -- | \$ | 9,522,442 |
| Interest and dividend income | 478,385 | 3,851,455 |  | 120,438 |  | -- |  | 11,042,582 |
| Net appreciation (depreciation) of investments | 1,981,498 | , |  | , |  | -- |  | 11,491,391 |
|  | 4,359,692 | 3,851,455 |  | 120,438 |  | -- |  | 32,056,415 |
| DEDUCTIONS |  |  |  |  |  |  |  |  |
| Payments made to participants | 466,012 | 8,000 |  | 27,602 |  | -- |  | 5,287,868 |
| Administrative expenses | 724 | , |  |  |  | -- |  | 50,112 |
|  | 466,736 | 8,000 |  | 27,602 |  | -- |  | 5,337,980 |
| Increase (decrease) in net assets | 3,892,956 | 3,843,455 |  | 92,836 |  | -- |  | 26,718,435 |

NET ASSETS AVAILABLE FOR PLAN BENEFITS
Beginning of period
Transfer (to) from other funds, net

One-time transfer to Putnam

End of period

| 18,592,678 | $(40,297,367)$ |  | 182,383 | 109,547 | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 36, 453, 912 |  | 2,209, 298 | -- | 121, 002, 122 |
| \$ 22, 485, 634 | \$ | \$ | $2,484,517$ | \$109, 547 | \$147, 720, 557 |


| IDENTITY OF ISSUER, BORROWER, LESSOR OR SIMILAR PARTY | MATURITY DATE | INTEREST RATE | COLLATERAL | PAR VALUE, MATURITY VALUE, UNITS, OR SHARES | COST |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MUTUAL FUNDS: |  |  |  |  |  |
| Putnam Voyager Fund | -- | -- | -- | 1,529,741 | \$ 25,397,331 |
| Putnam Income Fund | -- | -- | -- | 689,258 | 4,807, 869 |
| Putnam Stable Value Fund | -- | -- | -- | 1,091,450 | 1,091,450 |
| Putnam Vista Fund | -- | -- | -- | 1,113,095 | 12,830,758 |
| First Hawaiian, Inc. Stock Fund | -- | -- | -- | 202,059 | 7,141,573 |
| Putnam International Growth Fund | -- | -- | -- | 433,149 | 7,672,834 |
| Putnam S\&P 500 Index Fund | -- | -- | -- | 569,799 | 11, 733, 391 |
| Putnam Asset Allocation - Conservative Portfolio | -- | -- | -- | 971,953 | 9,878,333 |
| Putnam Asset Allocation - Balanced Portfolio | -- | -- | -- | 1,320,719 | 15,224,523 |
| Putnam Asset Allocation - Growth Portfolio | -- | -- | -- | 1,017,278 | 12,819,551 |
| Putnam New Opportunities Fund | -- | -- | -- | 450,093 | 20,007,482 |
|  |  |  |  |  | 128,605,095 |
| GUARANTEED INVESTMENT CONTRACT FUNDS: |  |  |  |  |  |
| USTPN Capital Preservation Fund | Variable | -- | Account | 6,441, 652 | 6,441, 652 |
|  | Variable |  | Account |  |  |
| PROMISSORY NOTES | to 2026 | Variable | Balance | 2,484,517 | 2,484,517 |
| GUARANTEED INVESTMENT CONTRACTS WITH LIFE INSURANCE COMPANIES: |  |  |  |  |  |
| Metropolitan Life Insurance Company | 12/31/98 | 7.25\% | -- | 327,114 | 327,114 |
| Total Assets Held For Investment Purposes |  |  |  |  | \$137, 858, 378 |

[^0]| MUTUAL FUNDS: |  |
| :---: | :---: |
| Putnam Voyager Fund | \$ 29,141, 564 |
| Putnam Income Fund | 4,900,621 |
| Putnam Stable Value Fund | 1, 091,450 |
| Putnam Vista Fund | 13,212,432 |
| First Hawaiian, Inc. Stock Fund | 8,031,838 |
| Putnam International Growth Fund | 7,220,604 |
| Putnam S\&P 500 Index Fund | 12,860,367 |
| Putnam Asset Allocation - Conservative Portfolio | 9,690,370 |
| Putnam Asset Allocation - Balanced Portfolio | 14,699,600 |
| Putnam Asset Allocation - Growth Portfolio | 12,543, 034 |
| Putnam New Opportunities Fund | 21,897,027 |
|  | 135,288,907 |
| GUARANTEED INVESTMENT CONTRACT FUNDS: |  |
| USTPN Capital Preservation Fund | 6,441,652 |
| PROMISSORY NOTES | 2,484,517 |
| GUARANTEED INVESTMENT CONTRACTS WITH LIFE INSURANCE COMPANIES: |  |
| Metropolitan Life Insurance Company | 327,114 |
| Total Assets Held For Investment Purposes | \$144, 542,190 |




Note:
(A) Includes numerous transactions.
(B) Fair value at date of transaction.
(C) Fund is managed by First Hawaiian Bank, which is a subsidiary of First Hawaiian, Inc.
(D) Fund is managed by Putnam, trustee of Plan.
(E) Plan sponsor.
(\#) Indicates number of transactions.


| IDENTITY OF PARTY INVOLVED | FAIR VALUE OF ASSET (B) | $\begin{aligned} & \text { NET GAIN } \\ & \text { (LOSS) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| Putnam Asset Allocation Balanced Portfolio | \$16, 856,510 | \$ | -- |
| Putnam Asset Allocation Conservative Portfolio | 13,180,605 |  | -- |
| Putnam S\&P 500 Index Fund | 13,371,711 |  | -- |
| Putnam International Growth Fund | 8,846,902 |  | -- |
| First Hawaiian, Inc. Stock Fund | 7,892,684 |  | -- |
| Putnam Stable Value Fund | 6,160,487 |  | -- |
|  | 18,628,165 |  | -- |
| Putnam Money Market Fund | 40,305,367 |  | -- |

Note:
(A) Includes numerous transactions.
(B) Fair value at date of transaction.
(C) Fund is managed by First Hawaiian Bank, which is a subsidiary of First Hawaiian, Inc.
(D) Fund is managed by Putnam, trustee of Plan.
(E) Plan sponsor.
(\#) Indicates number of transactions.

First Hawaiian, Inc. Profit Sharing Plan ("Plan") is subject to the Employee Retirement Income Security Act of 1974 ("ERISA"). Therefore, in lieu of the requirements of Items 1-3 of Form 11-K, the financial statements and schedules of the Plan for the two fiscal years ended December 31, 1997 and 1996, which have been prepared in accordance with the financial reporting requirements of ERISA, are incorporated herein by this reference.

## SIGNATURES

The Plan: Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

FIRST HAWAIIAN, INC. PROFIT SHARING PLAN

Date June 12, 1998
By /s/ SHEILA M. SUMIDA
Sheila M. Sumida
Plan Administrator

We consent to the incorporation by reference in the registration statement of First Hawaiian, Inc. and Subsidiaries on Form S-8 (File No. 333-22107) of our report dated May 12, 1998, on our audits of the financial statements and schedules of the First Hawaiian, Inc. Profit Sharing Plan as of and for the years ended December 31, 1997 and 1996, which report is included in this Annual Report on Form 11-K.
/s/ Coopers \& Lybrand L.L.P.


[^0]:    IDENTITY OF ISSUER, BORROWER, LESSOR OR SIMILAR PARTY

