
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549

FORM 10-Q

(Mark One)

/x/

QÚARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1995

OR

Commission file number 0-7949

FIRST HAWAIIAN, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State of incorporation)

99-0156159 (I.R.S. Employer Identification No.)

1132 BISHOP STREET, HONOLULU, HAWAII (Address of principal executive offices)

96813 (Zip Code)

(808) 525-7000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

The number of shares outstanding of each of the issuer's classes of common stock as of October 27, 1995 was:

Class Outstanding
Common Stock, \$5 Par Value 31,117,699 Shares

PART I. FINANCIAL INFORMATION

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

CONSOLIDATED BALANCE SHEETS (Unaudited) First Hawaiian, Inc. and Subsidiaries

	SEPTEMBER 30,	December 31,	September 30,
	1995	1994	1994
		(in thousands)	
ASSETS			
Interest-bearing deposits in other banks Federal funds sold and securities purchased	\$ 68,770	\$ 11,670	\$ 23,622
under agreements to resell Investment securities:	175,128	180,000	154,523
Held-to-maturity (fair value of \$1,138,041,			
\$981,651 and \$1,003,339, respectively)	1, 126, 463	995,887	1,012,076
Available-for-sale	144,952	151,992	126,826
Loans and leases: Loans and leases	5,224,243	5,533,565	5,278,372
Less allowance for loan and lease losses	65,683	61,250	61,660
Less allowance for loan and lease losses	03,083	01,230	01,000
Net loans and leases	5,158,560	5,472,315	5,216,712
Total earning assets	6,673,873	6,811,864	6,533,759
Cash and due from banks	262,961	262,894	215,167
Premises and equipment	242,593	245,338	258,700
Customers' acceptance liability	1,489	732	1,738
Core deposit premium	12,496	13,722	14,132
Goodwill	76,211	78,896	79,802
Other assets	135,980	121,698	105,124
TOTAL ASSETS	\$7,405,603	\$7,535,144	\$7,208,422
IOTAL ASSETS	=======	=======	=======
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:	Ф 020 271	ф 061 060	¢ 041 071
Noninterest-bearing demand Interest-bearing demand	\$ 838,271 1,105,380	\$ 861,869 1,160,219	\$ 841,071 1,105,409
Savings	1,083,836	1,226,877	1,296,983
Time	1,782,401	1,503,347	1,441,110
Foreign	287,511	399,901	374,423
1 01 C±g11			
Total deposits	5,097,399	5,152,213	5,058,996
Short-term borrowings	1,220,339	1,329,816	1,115,930
Acceptances outstanding	1,489	732	1,738
Other liabilities	213,306	205,108	182,358
Long-term debt	224,758	219,331	182,358 220,418
TOTAL LIABILITIES	6,757,291	6,907,200	6,579,440
Stockholders' equity:			
Common stock	162,713	162,713	162,713
Surplus Retained carnings	133,927	133,820	133,821
Retained earnings	375,471	346,339	340,777
Unrealized valuation adjustments Treasury stock	313 (24 112)	(1,033) (13,895)	(476) (7,853)
Treasury Stock	(24, 112)	(13,695)	(7,053)
TOTAL STOCKHOLDERS' EQUITY	648,312	627,944	628,982
TOTAL LIABILITIES AND STOCKHOLDEDS! FOUTTY	ф7. 40F. 000	Ф7 F0F 444	ф7. 200. 422
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$7,405,603 ======	\$7,535,144 =======	\$7,208,422 =======

	QUARTER ENDED	SEPTEMBER 30,	NINE MONTHS ENDED SEPTEMBER 30,			
	QUARTER ENDED SEPTEMBER 30, 1995 1994		1995	1994		
	(in	thousands, except s	shares and per share	data)		
INTEREST INCOME						
Interest and fees on loans	\$ 115,099	\$ 105,576	\$ 356,077	\$ 296,032		
Lease financing income	2,735	2,480	8,735	8,100		
Interest on investment securities:						
Taxable interest income	17,958	· ·	39,758	33,528		
Exempt from Federal income taxes	856	78	4,019	2,508		
Other interest income	3,376	1,056	11,674	5,361		
Total interest income	140,024	120,925	4,019 11,674 420,263	345,529		
INTEREST EXPENSE						
Deposits	43,736	29,998	131,841	84,771		
Short-term borrowings	17,893	11.884	59.281	31,698		
Long-term debt	3,397	2,767	59,281 9,973	8,701		
		11,884 2,767				
Total interest expense	65,026	44,649	201,095	125,170		
Net interest income	74,998	76,276	219,168	220,359		
Provision for loan and lease losses	10,699	6,548	17,380	13,679		
		76,276 6,548				
Net interest income after provision for						
loan and lease losses	64,299	69,728	201,788	206,680		
NONTHEDECT THOOME						
NONINTEREST INCOME Trust income	5 547	E 250	17 525	17 719		
Service charges on deposit accounts	5,547 5,876	5,250 6,003	17,525 18,056	17,713 17,907		
Other service charges and fees	9 541	7 802	26 305	23,422		
Securities gains, net	6	5,250 6,093 7,802 33	26,305 7	175		
Other	6,496	1,927	10,256	6,056		
		33 1,927	7 10,256	6,056		
Total noninterest income	27,466	21,105	72,149 	65,273		
NONINTEREST EXPENSES						
Salaries and wages	23,864	22,927	69,948	69,211		
Employee benefits	7,470	6,950	20,316	20,955		
Occupancy expense	6,260	5,873				
Equipment expense	5,579	6,144 18,595	17,788	18,208		
Other Other	18, 284 	18,595	57,900	57,690		
Total noninterest expenses	61,457	60,489	185,137	183,471		
Tanama kafama imanama kawa						
Income before income taxes	30,308	30,344	88,800 31,491	88,482 30,968		
Income taxes	10,637	30,344 10,567	31,491	30,908		
NET INCOME	\$ 19,671 =======	\$ 19,777 ========	\$ 57,309 ======	\$ 57,514 =======		
PER SHARE DATA						
NET INCOME	\$.62	\$.61	\$ 1.80	\$ 1.78		
	========	=========	========	========		
CASH DIVIDENDS	\$.295 ======	\$.295 ======	\$.885 ======	\$.885 =======		
AVERAGE SHARES OUTSTANDING	31,701,484	32,255,897	31,903,697 =======	32,326,053		
	========	=========	=========	=========		

	NINE MONTHS ENDED SEPTEMBER 30,		
	1995 	1004	
	(in the		
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	\$ 262,894	\$ 436,129	
Cash flows from operating activities: Net income Provision for loan and lease losses Depreciation and amortization Income taxes Decrease (increase) in interest receivable Increase in interest payable Increase in prepaid expenses	57,309 17,380 19,904 17,448 (2,224) 10,057 (1,696)	57,514 13,679 18,143 10,392 3,896 689 (5,745)	
Net cash provided by operating activities	118,178	98,568	
Cash flows from investing activities: Net decrease (increase) in interest-bearing deposits in other banks Net decrease (increase) in Federal funds sold and securities purchased under agreements to resell Purchase of held-to-maturity investment securities Proceeds from maturity of held-to-maturity investment securities Purchase of available-for-sale investment securities Proceeds from sale of available-for-sale investment securities Proceeds from maturity of available-for-sale investment securities Net increase in loans and leases to customers Capital expenditures Other	(57,100) 4,872 (192,005) 526,440 (11,740) 15,000 3,780 (168,636) (10,572) (30,999)	93,114 (119,523) (239,404) 359,353 (75,018) 14,000 32,645 (225,835) (22,344) 16,140	
Net cash provided by (used in) investing activities Cash flows from financing activities: Net decrease in deposits Net increase (decrease) in short-term borrowings Proceeds from long-term debt Payments on long-term debt Cash dividends paid Repurchased common stock	79,040 (54,814) (109,477) 5,447 (20) (28,192) (10,095)	(166,872) (161,132) 46,248 (1,349) (28,572) (7,853)	
Net cash used in financing activities	(197,151)	(152,658)	
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 262,961	\$ 215,167	
Supplemental disclosures: Interest paid	\$ 191,038	\$ 116,687	
Net income taxes paid	======= \$ 14,044 =======	======== \$ 20,576 =======	
Supplemental schedule of noncash investing activities: Loans exchanged for mortgage-backed securities	\$ 465,011	\$	

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited) First Hawaiian, Inc. and Subsidiaries

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,		
	1995 1994		1995	1994	
	(in thousands)				
BALANCE, BEGINNING OF PERIOD Net income Repurchased common stock Unrealized valuation adjustment Cash dividends	\$645,614 19,671 (7,629) (16) (9,328)	\$620,331 19,777 (1,348) (274) (9,504)	\$627,944 57,309 (10,095) 1,346 (28,192)	\$608,369 57,514 (7,853) (476) (28,572)	
BALANCE, END OF PERIOD	\$648,312	\$628,982	\$648,312	\$628,982	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) First Hawaiian, Inc. and Subsidiaries

1. BASIS OF PRESENTATION

The consolidated financial statements of the Company include the accounts of First Hawaiian, Inc. and its wholly-owned subsidiaries - First Hawaiian Bank and its wholly-owned subsidiaries; Pioneer Federal Savings Bank and its wholly-owned subsidiary; First Hawaiian Creditcorp, Inc.; First Hawaiian Leasing, Inc.; and FHI International, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

Certain amounts in the consolidated financial statements for 1994 have been reclassified to conform with the 1995 presentation. Such reclassifications had no effect on the consolidated net income as previously reported.

In the opinion of management, all adjustments (which included only normal recurring adjustments) necessary for a fair presentation are reflected in the consolidated financial statements.

2. ACCOUNTING CHANGES

Effective January 1, 1995, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan," and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." SFAS No. 114 requires that impaired loans be measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or at the loan's observable market price, or at the fair value of the collateral if the loan is collateral dependent. The adoption of SFAS No. 114 did not result in additional provisions for loan and lease losses primarily because the majority of impaired loan valuations continue to be based on the fair value of the collateral.

The provision for loan and lease losses charged to expense is based upon the Company's historical loss experience and estimates of future loan and lease losses in the current loan and lease portfolio, including the evaluation of impaired loans in accordance with SFAS No. 114. A loan is considered to be impaired when, based upon current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan. Impairment is primarily measured based on the fair value of the collateral. Impairment losses are included in the provision for loan and lease losses. SFAS No. 114 does not apply to large groups of smaller balance homogeneous loans that are collectively evaluated for impairment, except for those loans restructured under a troubled debt structuring. Loans collectively evaluated for impairment include certain smaller balance commercial loans, consumer loans and residential real estate loans, and are not included in the data that follows.

The following table summarizes impaired loan information as of September $30,\ 1995$:

(in thousands)

Impaired loans
Impaired loans with related allowance for loan and lease losses
calculated under SFAS No. 114

\$85,500

85,500

Interest payments on impaired loans are applied to principal.

Effective January 1, 1994, the Company adopted SFAS No. 112, "Employer's Accounting for Postretirement Benefits," which requires that the estimated cost of benefits to be provided by an employer to former or inactive employees after employment, but before retirement, be accounted for on an accrual basis. The adoption of SFAS No. 112 did not have a material effect on the consolidated financial statements of the Company.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

NET INCOME

The Company recorded consolidated net income for the first nine months of 1995 of \$57,309,000 compared to \$57,514,000 for the first nine months of 1994, a decrease of .4%. For the third quarter of 1995, the consolidated net income of \$19,671,000 represented a decrease of .5% from the same quarter in 1994.

On a per share basis, consolidated net income for the nine months and quarter ended September 30, 1995 were \$1.80 and \$.62, respectively, an increase of 1.1% and 1.6%, respectively, over the same periods in 1994. The increase in earnings per share was attributable to the fewer number of shares outstanding for the 1995 periods as a result of the stock buyback program authorized in October 1994 and May 1995 for the total repurchase of up to 1.6 million shares, or five percent of the Company's approximately 32 million shares outstanding.

On an annualized basis, the Company's return on average total assets for the first nine months of 1995 was 1.01% compared to 1.08% for the same period in 1994 and return on average stockholders' equity was 11.98% compared to 12.44% for the same period in 1994. Increases in average total assets and average stockholders' equity coupled with a decline in earnings for the first nine months of 1995 compared to 1994, resulted in decreases in return on average total assets and return on average stockholders' equity.

NET INTEREST INCOME

Net interest income, on a fully taxable equivalent basis, decreased \$2,519,000, or 1.1%, to \$223,327,000 for the first nine months of 1995 from \$225,846,000 for the same period in 1994. Net interest income decreased \$1,952,000, or 2.5%, to \$76,123,000 for the third quarter of 1995 from \$78,075,000 for the same period in 1994. The decreases in net interest income for the first nine months and third quarter of 1995 as compared to the amounts reported for the same periods in 1994 were primarily due to decreases in the net interest margin, partially offset by increases in average earning assets, reflecting significant growth in new loans and leases.

The net interest margin was 4.32% and 4.46% for the first nine months and third quarter of 1995, respectively, down 33 basis points (1% equals 100 basis points) and 32 basis points, respectively, from the same periods in 1994. the cost of funds and yield on average earning assets increased during the first nine months and third quarter of 1995 as compared with the same periods in 1994 due to a higher interest rate environment and the continuing shift of the Company's assets into loans and leases (excluding the effect of the mortgage securitization described below). However, the increase in the cost of funds (reflecting among other things various deposit programs to fund loan growth) outpaced the increase in the yield on average earning assets, resulting in an unfavorable impact on the net interest margin. For the first nine months of 1995, the yield on average earning assets was adversely impacted by the: (1) reversal of \$1,166,000 in previously recognized interest income on certain loans placed on nonaccrual status; and (2) write-off of \$743,000 in lease finance interest income for the remaining net investment in certain leveraged leases, exclusive of the residual values, as a result of the early termination of these leases. In addition, the net interest margin on earning assets for the third quarter of 1994 was positively impacted by the recognition of certain nonrecurring loan fees of \$2,545,000.

Average earning assets increased by \$408,332,000, or 6.3%, and \$290,019,000, or 4.5%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994. In the second quarter of 1995, the Company securitized approximately \$490,000,000 of adjustable rate mortgage loans with the Federal National Mortgage Association ("FNMA") in an effort to increase its funding capacity and liquidity. The securities backed by these loans are held by the Company and were reclassified to the investment security portfolio. Excluding the effect of such securitization, average loans and leases increased 11.6% and 10.6%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994. The increases were primarily due to efforts to diversify the loan portfolio, both geographically and by industry. Credit extensions to companies in the media and telecommunications industry located on the mainland United States accounted for the majority of the increases. As a result (excluding the effect of the loan securitization), the mix of average earning assets changed, with higher-yielding average loans and leases representing 82.3% and 84.3% of average earning assets for the first nine months and third quarter of 1995, respectively, as compared to 78.4% and 79.7%, respectively, for the same periods in 1994.

Average interest-bearing deposits and liabilities increased by \$418,984,000, or 7.6%, and \$302,636,000, or 5.5%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994. As a result of depositors seeking higher yields, the mix of average interest-bearing deposits and liabilities changed with higher-yielding average time deposits representing 36.7% and 37.3% of average interest-bearing deposits and liabilities for the first nine months and third quarter of 1995, respectively, as compared to 31.6% and 33.5%, respectively, for the same periods in 1994.

The following table sets forth consolidated average balance sheets, an analysis of interest income/expense, and average yield/rate for each major category of interest-earning assets and interest-bearing liabilities for the periods indicated on a taxable equivalent basis. The tax equivalent adjustment is made for items exempt from Federal income taxes to make them comparable with taxable items before any income taxes are applied. The tax equivalent adjustment is based on the prevailing federal income tax rate of 35% for 1995 and 1994.

QUARTER ENDED SEPTEMBER 30,

					· 		
	1995				1994		
ASSETS				5	Interest Income/ Expense		
		(dollars in	thousands)			
Earning assets: Interest-bearing deposits							
in other banks Federal funds sold and securities purchased under agreements to	\$ 59,358	\$ 912	6.10%	\$ 32,549	\$ 270	3.30%	
resell	175.397	2.464	5.57	74,155	646	3.46	
Investment securities			6.00				
Available-for-sale securities		2,388		123,805			
Loans and leases (2),(3)				5,162,097			
Total earning assets	6,767,291	141,149	8.27	6,477,272	122,724	7.52	
Nonearning assets	662,053			641,521			
Total assets	\$7,429,344 ======			\$7,118,793 =======			

NINE MONTHS ENDED SEPTEMBER 30,

	1995				1994		
ASSETS	AVERAGE BALANCE	INTEREST INCOME/	YIELD/	Average Balance	Interest Income/	YIELD/ RATE (1)	
		(dollars in	thousands)			
Earning assets:							
Interest-bearing deposits in other banks Federal funds sold and securities purchased under agreements to	\$ 29,347	\$ 1,330	6.06%	\$ 85,130	\$ 2,167	3.40%	
resell	239 606	10 345	5 77	113,230	2 965	3.50	
Investment securities				1,083,885			
	154,908						
Loans and leases (2),(3)							
Total earning assets	6,908,559	424,422	8.21	6,500,227	351,016	7.22	
Nonearning assets	661,106			648,097			
Total assets	\$7,569,665 =======			\$7,148,324 ========			

(1) Annualized.

- (2) Nonaccruing loans and leases have been included in the computations of average loan and lease balances.
- (3) Interest income for loans and leases included loan fees of \$6,003 and \$18,009 for the quarter and nine months ended September 30, 1995, respectively; and \$8,513 and \$22,408 for the quarter and nine months ended September 30, 1994, respectively.

				SEPTEMBER 30,		
		1995			1994	
LIABILITIES AND STOCKHOLDERS' EQUITY		INTEREST INCOME/ EXPENSE	YIELD/ RATE (1)		Interest Income/ Expense	Yield/ Rate (1)
		(dollars in	thousands)		
Interest-bearing deposits and liabilities:						
Deposits Short-term borrowings Long-term debt	\$4,293,350 1,253,721 233,115	\$ 43,736 17,893 3,397	4.04% 5.66 5.78	\$4,210,678 1,053,198 213,674	\$ 29,998 11,884 2,767	2.83% 4.48 5.14
Total interest-bearing deposits and liabilities	5,780,186	65,026	4.46	5,477,550	44,649	3.23
Interest rate spread			3.81% ====			4.29% ====
Noninterest-bearing demand deposits Other liabilities	829,606 174,347			860,221 154,940		
Total liabilities	6,784,139			6,492,711		
Stockholders' equity	645, 205			626,082		
,						
Total liabilities and stockholders' equity	\$7,429,344 =======			\$7,118,793 =======		
Net interest income and margin on earning assets		76,123	4.46% ====		78,075	4.78% ====
Tax equivalent adjustment		1,125			1,799	
Net interest income		\$ 74,998 ======			\$ 76,276 ======	
				DED SEPTEMBER		
		1995			1994	
LIABILITIES AND STOCKHOLDERS' EQUITY			YIELD/ RATE (1)	Average Balance	Interest Income/ Expense	
			(dollars i	in thousands))	
Interest-bearing deposits and liabilities:						
Deposits Short-term borrowings Long-term debt	\$4,345,547 1,330,981 231,492		5.95	1,083,400	7 \$ 84,771 0 31,698 9 8,701	3.91
Total interest-bearing deposits and						
liabilities	5,908,020	201,095		5,489,036	125,170	
Interest rate spread			3.66% ====			4.17% ====
Noninterest-bearing demand deposits Other liabilities	828,047 194,097			888,603 152,376)	
Total liabilities	6,930,164			6,530,009		
Stockholders' equity	639,501			618,315		
Total liabilities and stockholders' equity	\$7,569,665 =======			\$7,148,32 ⁴	1	
Net interest income and margin on earning assets		223,327	4.32%		225,846	6 4.65%

==== ====

4,159 5,487

Tax equivalent adjustment

(1) Annualized.

9

INVESTMENT SECURITIES

Comparative book and fair values of held-to-maturity investment securities at September 30, 1995, December 31, 1994, and September 30, 1994 were as follows:

	SEPTEMBER 30, 1995	December 31, 1994	September 30, 1994
		(in thousands)	
Book value	\$ 1,126,463	\$ 995,887	\$ 1,012,076
Unrealized gains	13,147	3,600	5,054
Unrealized losses	(1,569)	(17,836)	(13,791)
Fair value	\$ 1,138,041 =========	\$ 981,651 ========	\$ 1,003,339

The increase in the held-to-maturity portfolio from December 31, 1994 to September 30, 1995 reflects the conversion of approximately \$490,000,000 of adjustable rate mortgage loans to FNMA securities that could also be pledged to collateralize public deposits. At the same time, holdings of repurchase agreements were decreased as the FNMA securities satisfied the Company's need for public funds collateral.

The increase in unrealized gains and decrease in unrealized losses from December 31, 1994 to September 30, 1995, were primarily attributable to the declining interest rate environment in the first nine months of 1995 as compared to the rise in the overall level of interest rates during 1994 resulting from monetary actions of the Federal Reserve Board.

At September 30, 1995, unrealized gains and losses on available-for-sale securities were \$528,000 and \$8,000, respectively. At December 31, 1994, there were no unrealized gains and \$1,716,000 in unrealized losses on available-for-sale securities.

Realized gains and losses for the nine months ended September 30, 1995 and 1994 were as follows:

	1995	1994
	(in tho	usands)
Realized gains	\$ 69	\$ 176
Realized losses	(62)	(1)
Securities gains, net	\$ 7 	\$ 175

Gains and losses realized on the sales of investment securities are determined using the specific identification method.

The following table sets forth the loan portfolio by major categories and loan mix at September 30, 1995, December 31, 1994 and September 30, 1994:

	SEPTEMBER 3	0, 1995	December 3	1, 1994	September 30	, 1994
	AMOUNT	%	Amount	%	Amount	%
		(dolla	rs in thousands)		
Commercial, financial and agricultural	\$1,345,794	25.8%	\$1,264,510	22.9%	\$1,166,504	22.1%
Real estate:						
Commercial	979,237	18.7	964,758	17.4	970,282	18.4
Construction	269,612	5.2	320,783	5.8	299,609	5.7
Residential:			,		,	
Insured, guaranteed or						
conventional	1,295,940	24.8	1,615,306	29.2	1,573,490	29.8
Home equity credit lines	437,238	8.4	433,830	7.8	408,775	7.7
Total real estate loans	2,982,027	57.1	3,334,677	60.2	3,252,156	61.6
Consumer	463,327	8 9	467,827	8 4	444,697	8.4
Lease financing		4.3	230,587		193,539	3.7
Foreign	,	3.9	235,964		221,476	4.2
9						
Total loans and leases	5,224,243	100.0%	5,533,565	100.0%	5,278,372	100.0%
	-, -= ., =	=====	2,222,222	=====	-,-:-,-:-	=====
Less allowance for loan and						
lease losses	65,683		61,250		61,660	
Total net loans and leases	\$5,158,560		\$5,472,315		\$5,216,712	
	========		========		========	

The loan and lease portfolio is the largest component of earning assets and accounts for the greatest portion of total interest income. At September 30, 1995, total loans and leases were \$5,224,243,000, a decrease of 5.6% from December 31, 1994. During the second quarter of 1995, the Company securitized approximately \$490,000,000 in adjustable rate mortgage loans in an effort to increase its funding capacity and liquidity. These securitized loans were classified in the investment securities portfolio at September 30, 1995. If these securitized loans had been included within the loans category at September 30, 1995, the loan growth over December 31, 1994 would have been

Total loans and leases at September 30, 1995, represented 70.5% of total assets, 78.3% of total earning assets and 102.5% of total deposits compared to 73.4% of total assets, 81.2% of total earning assets and 107.4% of total deposits at December 31, 1994. The decreases in percentages compared to December 31, 1994 were due to the aforementioned loan securitization. Governmental and certain other time deposits were shifted into security repurchase agreements at September 30, 1995, December 31, 1994 and September 30, 1994 to reduce the Company's deposit insurance premiums. If these repurchase agreements had been included in the deposit base, total loans and leases as a percentage of total deposits would have been 87.9%, 92.6% and 89.3%, respectively, at such dates.

At September 30, 1995, commercial, financial and agricultural loans increased \$81,284,000, or 6.4%, over December 31, 1994. Credit extensions to companies in the media and telecommunications industry primarily accounted for this increase.

Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At September 30, 1995, commercial real estate loans totalled \$979,237,000, or 18.7%, of total loans and leases. The Company has selectively participated as a lender on commercial properties on the mainland United States, principally on the west coast. Such loans totalled \$47,880,000 at September 30, 1995, a decrease of 18.0% from December 31, 1994. At September 30, 1995, the largest concentration of commercial real estate loans to a single borrower was \$34,686,000.

A summary of nonperforming assets at September 30, 1995, December 31, 1994 and September 30, 1994 follows:

	1995			
	(dollars in thousands)			
Nonperforming loans and leases:				
Nonaccrual: Commercial, financial and agricultural	\$ 18,872	\$ 7,972	\$ 14,237	
Real estate:				
Construction	2,260	7,038	7,858	
Commercial Residential:	38,165	35,290	27,847	
Insured, guaranteed, or conventional	8,995	4,649	4,654	
Home equity credit lines	407	520	698	
Total real estate loans	49,827	47,497	41,057	
Consumer	109	143	109	
Lease financing	63	212		
, and the second				
Total nonaccrual loans and leases Renegotiated:	68,871	55,824	55,403	
Commercial real estate	2,500	3,128	3,128	
Commercial, financial and agricultural	733		·	
Total nonperforming loans and leases	72,104	58,952	58,531	
Other real estate owned	8,610	4,160	3,640	
Total nonperforming assets	\$ 80,714 ======	\$ 63,112 ======	\$ 62,171 ======	
Loans and leases past due 90 days or more				
and still accruing interest	\$ 41.916	\$ 33.367	\$ 35,389	
	======	\$ 33,367 ======	=======	
Nonperforming assets to total loans and leases and other real estate owned (end of period): Excluding 90 days or more past due accruing				
loans and leases	1.54%	1.14%	1.18%	
Including 90 days or more past due accruing				
loans and leases	2.34%	1.74%	1.85%	
Nonperforming assets to total assets (end of period):				
Excluding 90 days or more past due accruing loans and leases	1.09%	.84%	069/	
Including 90 days or more past due accruing	1.09%	.04/0	. 86%	
loans and leases	1.66%	1.28%	1.35%	

Nonperforming assets increased from \$63,112,000 at December 31, 1994 to \$80,714,000 at September 30, 1995. The increase was primarily attributable to a specific borrower involved in three different commercial loans (collateralized by real estate) and one real estate loan totalling \$10.1 million which were placed on nonaccrual status during the second quarter of 1995. The remaining increase was due to various commercial and real estate-residential loans being placed on nonaccrual status during the first nine months of 1995.

The increase in other real estate owned from \$4,160,000 at December 31, 1994 to \$8,610,000 at September 30, 1995 was primarily attributable to the foreclosure on a real estate-construction loan with a carrying value of \$4,433,000 in the first quarter of 1995.

Loans and leases past due 90 days or more and still accruing interest totalled \$41,916,000 at September 30, 1995, an increase of 25.6% from December 31, 1994. The increase was primarily due to the addition of 12 commercial loans totalling \$14.5 million and two real estate - commercial loans totalling \$3.8 million, offset by four commercial loans totalling \$9.5 million which were placed on nonaccrual status at September 30, 1995. All of the loans which are past due 90 days or more and still accruing interest are in management's judgment adequately secured and in the process of collection.

In recent years, the level of the Company's nonperforming assets and charge-offs has been adversely affected by the prolonged economic downturn in Hawaii and related weakness in the local real estate market. Although the Company believes that the Hawaii economy has begun to show signs of improvement, and certain local real estate sectors evidence signs of having stabilized, the effects of the economic downturn may continue to affect the level of nonperforming assets and related charge-offs in future periods.

15 DEPOSITS

The following table sets forth the average balances and the average rates paid on deposits for the periods indicated: $\[\]$

	AUD	QUARTER ENDED SEPTEMBER 30,				NINE MONTHS ENDED SEPTEMBER 30,			
	1995		1994		1995		1994		
	AVERAGE BALANCE	AVERAGE RATE (1)	Average Balance	Average Rate (1)	AVERAGE BALANCE	AVERAGE RATE (1)	Average Balance	Average Rate (1)	
				(dollars i	in thousands)				
Interest-bearing demand	\$ 1,073,080	2.72%	\$ 1,105,142	2.21%	\$ 1,083,294	2.75%	\$ 1,164,714	2.02%	
Savings Time	1,065,007 2,155,263	2.76 5.33	1,269,977 1,835,559	1.80 3.91	1,093,783 2,168,470	3.04 5.22	1,292,044 1,736,599	1.95 3.72	
Total interest-bearing deposits	4,293,350	4.04	4,210,678	2.83	4,345,547	4.06	4,193,357	2.70	
Noninterest-bearing demand	829,606		860,221		828,047		888,603		
Total deposits	\$ 5,122,956 =======	3.39%	\$ 5,070,899 ======	2.35%	\$ 5,173,594 =======	3.41%	\$ 5,081,960 ======	2.23%	

(1) Annualized.

Average deposits for the nine months ended September 30, 1995 increased \$81.6 million, or 1.6%, over the same period in 1994. For the current quarter, average deposits increased \$52.1 million, or 1.0%, as compared to the second quarter of 1994. Various deposit product programs initiated by the Company in 1995 which increased the overall interest rates paid on time certificates of deposits, contributed to the increases in average deposits.

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS SEPTEMBER	R 30,
	1995	1994	1995	1994
	(dollars in			
Loans and leases outstanding (end of period)	\$5,224,243 =======	\$5,278,372 =======	\$5,224,243 =======	\$5,278,372 =======
Average loans and leases outstanding	\$5,236,441 =======	\$5,162,097 ======	\$5,528,719 =======	\$5,096,888 =======
Allowance for loan and lease losses summary: Balance at beginning of period	\$ 61,200	\$ 61,873 	\$ 61,250 	\$ 62,253
Loans and leases charged off: Commercial, financial and agricultural Real estate:	2,632	1,149	4,387	4,257
Construction Commercial Residential Consumer Lease financing	1,212 769 2,027 241	4,240 350 55 1,700	828 2,268 1,284 5,544 241	6,445 975 582 4,705
Total loans and leases charged off	6,881		14,552	16,964
Recoveries on loans and leases charged off: Commercial, financial and agricultural Real estate:	308	254	377	1,140
Construction Commercial Residential	5 2 1	37 1 50	11 4 18	242 3 93
Consumer Lease financing	349 	381 10	1,191 4	1,200 14
Total recoveries on loans and leases charged off	665	733	1,605	2,692
Net charge-offs Provision charged to expense	(6,216) 10,699	(6,761) 6,548	(12,947) 17,380	(14, 272) 13, 679
Balance at end of period		\$ 61,660 =======		
Net loans and leases charged off to average loans and leases	.47%(1)	.52%(1)	.31%(1)	.37%(1)
Net loans and leases charged off to allowance for loan and lease losses	37.55%(1)	43.50%(1)	26.35%(1)	30.95%(1)
Allowance for loan and lease losses to total loans and leases (end of period) Allowance for loan and lease losses to nonperforming loans and leases (end of period):	1.26%	1.17%	1.26%	1.17%
Excluding 90 days or more past due accruing loans and leases Including 90 days or more past due	91.09%	105.35%	91.09%	105.35%
accruing loans and leases	57.61%	65.65%	57.61%	65.65%

⁽¹⁾ Annualized.

For the first nine months of 1995, the provision for loan and lease losses was \$17,380,000, an increase of \$3,701,000, or 27.1%, as compared to the same period in 1994. The provision for loan and lease losses was \$10,699,000 for the third quarter of 1995, an increase of \$4,151,000, or 63.4%, over the same period in 1994. These increases reflect the Company's evaluation of economic conditions and trends in Hawaii (in particular, the relatively slow improvement in the Hawaii economy) the increase in net charge-offs and higher levels of nonperforming assets that the Company has been experiencing, and the significant loan growth that the Company has had over the past several years. Based on these continuing factors, the Company's near-term goal is to increase the allowance for loan and lease losses to 1.50% of total loans and leases.

Net charge-offs for the first nine months of 1995 were \$12,947,000, a decrease of \$1,325,000, or 9.3%, as compared to the same period in 1994. Net charge-offs for the third quarter of 1995 were \$6,216,000 compared to \$6,761,000 for the same period a year ago.

The allowance for loan and lease losses decreased to 91.09% of nonperforming loans and leases at September 30, 1995 (excluding 90 days past due accruing loans and leases) from 105.35% at September 30, 1994, reflecting the increase in nonperforming loans and leases in the first nine months of 1995 as compared to the first nine months of the prior year. In management's judgment, the allowance for loan and lease losses is adequate to absorb potential losses currently inherent in the portfolio, however, changes in prevailing economic conditions in the Company's markets could result in changes in the level of nonperforming assets and charge-offs in future periods and, accordingly, changes in the allowance for loan and lease losses.

NONINTEREST INCOME

Exclusive of securities transactions, noninterest income totalled \$72,142,000 and \$27,460,000 for the first nine months and third quarter of 1995, respectively, an increase of 10.8% and 30.3%, respectively, over the same periods in 1994.

Trust income decreased \$188,000, or 1.1%, for the first nine months of 1995 compared to the same period in 1994. However, trust income increased \$297,000, or 5.7%, for the third quarter of 1995 as compared to 1994.

Service charges on deposit accounts remained relatively constant for the first nine months of 1995 compared to the same period in 1994. Service charges on deposit accounts decreased \$217,000, or 3.6%, in the third quarter of 1995 as compared to the same period a year ago. This decrease was partly attributable to lower fees on analyzed accounts.

Other service charges and fees increased \$2,883,000, or 12.3%, and \$1,739,000, or 22.3%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994. These increases were primarily the result of increases in merchant discount fees and commissions from annuity sales.

Other noninterest income increased \$4,200,000, or 69.4%, and \$4,569,000 or 237.1%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994. These increases were primarily due to insurance recoveries and reversal of accruals totalling \$4,700,000 related to losses (which were recognized in the fourth quarter of 1994) attributable to investments made in the trust area that were outside of the clients' express investment guidelines. The year to date increase was offset in part by an advisory fee of \$477,000 recognized in 1994.

NONINTEREST EXPENSES

Noninterest expenses totalled \$185,137,000 for the first nine months of 1995, an increase of .9%, over the same period in 1994. Noninterest expenses totalled \$61,457,000 for the third quarter of 1995, an increase of \$968,000, or 1.6%, compared to the same period a year ago.

Total salaries and wages increased \$737,000, or 1.1%, and \$937,000, or 4.1%, for the first nine months and third quarter of 1995, respectively, over the same periods in 1994.

Employee benefits decreased \$639,000, or 3.0%, for the first nine months of 1995 compared to the same period a year ago. The decrease was due to lower expenses related to various employee benefit and incentive accounts. In the third quarter of 1995, employee benefits increased \$520,000, or 7.5%, over the same period in 1994. The increase was due to lower expenses related to pension, profit sharing, and incentive awards in the third quarter of 1994.

NONINTEREST EXPENSES, Continued

Occupancy expense for the first nine months and third quarter of 1995 increased \$1,778,000, or 10.2%, and \$387,000, or 6.6%, respectively, over the same periods in 1994. The increases primarily result from higher depreciation, insurance and rental expenses. The increases in depreciation and insurance expenses were primarily attributable to the construction of a new five-story, 75,000 square foot office building, including a branch, on property owned in fee simple in Maite, Guam in late 1994.

Equipment expense decreased \$420,000 and \$565,000, or 2.3% and 9.2%, for the first nine months and third quarter of 1995, respectively, compared to the same period in 1994. These decreases are attributed to completion of the Company's migration from a Unisys to IBM information technology platform and improvements in the delivery and processing systems in 1995.

Exclusive of: (1) the Federal Deposit Insurance Corporation's (the "FDIC") insurance refund plus interest of \$2,774,000 received this September for the period June to September 1995 as a result of the reduction in the assessment rate from 23 cents to 4 cents per \$100 effective June 1, 1995; (2) the write-off of the residual values of \$620,000 related to the early termination of certain leveraged leases in the second quarter of 1995; and (3) the loss on disposition of certain other real estate owned of \$1,409,000 in the second quarter of 1994, other noninterest expenses for the first nine months and third quarter of 1995, increased \$3,773,000 and \$2,463,000, or 6.7% and 13.2%, respectively, over the same periods in 1994. The increases were primarily a result of higher software depreciation expense in connection with the above mentioned migration from Unisys to IBM and interchange fees.

In addition, current legislative discussion associated with the undercapitalized Savings Association Insurance Fund ("SAIF") could potentially result in a one-time assessment to the Company's SAIF-insured deposits. Although uncertain, the timing of the assessment may be as early as the fourth quarter of 1995. The pre-tax cost to the Company is estimated to be approximately \$3,500,000 (based on an assessment rate of 85 cents per \$100), which would partially offset the aforementioned benefit of the FDIC premium reduction for the second half of 1995.

INCOME TAXES

The Company's effective income tax rate (exclusive of the tax equivalent adjustment) for the first nine months and third quarter of 1995 was 35.5% and 35.1%, respectively, as compared to 35.0% and 34.8%, respectively, for the same periods in 1994.

LIQUIDITY AND CAPITAL

Stockholders' equity was \$648,312,000 at September 30, 1995, a 3.2% increase over \$627,944,000 at December 31, 1994. Average stockholders' equity represented 8.7% of average total assets for the third quarter of 1995 compared to 8.8% in the same quarter last year. There was no significant change in the Company's liquidity position during the third quarter of 1995.

The following tables present the Company's regulatory capital position at September 30, 1995:

RISK-BASED CAPITAL RATIOS

	AMOUNT	RATIO
	(dollars in	thousands)
Tier 1 Capital Tier 1 Capital minimum requirement (1)	\$ 568,306 244,895	9.28% 4.00
Excess	\$ 323,411 =======	5.28% =====
Total Capital Total Capital minimum requirement (1)	\$ 733,989 489,791	11.99% 8.00
Excess	\$ 244,198 ======	3.99% =====
Risk-weighted assets	\$6,122,382 =======	

LEVERAGE RATIO

	AMOUNT	RATIO
	(dollars in	thousands)
Tier 1 Capital to average quarterly total assets (net of certain intangibles)		
Tier 1 Leverage Ratio	\$ 568,306	7.73%
Minimum leverage requirement (2)	220,490	3.00
Excess	\$ 347,816	4.73%
Average quarterly total assets (net of certain intangibles)	\$7,349,651 =======	

- (1) Risk-based capital guidelines as established by the Federal Reserve Board for bank holding companies require minimum Tier 1 and Total capital ratios of 4% and 8%, respectively.
- (2) The Leverage Ratio of 3% is the minimum requirement for the most highly rated banking organizations which are not experiencing or anticipating significant growth. According to the Federal Reserve Board, other banking organizations are expected to maintain leverage ratios of at least one to two percent higher.

The Board of Directors (the "Board") has authorized the total repurchase of up to 1.6 million shares, or five percent of the Company's approximately 32 million shares outstanding, to be held by the Company or used for corporate purposes as designated by the Board. During the first nine months of 1995, the Company acquired 377,912 shares at an average price of \$27.09 under these authorizations. These purchases are not expected to have a material effect on the Company's liquidity, financial position or results of operations.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
 - Exhibit 12 Statement regarding computation of ratios.
 - Exhibit 27 Financial data schedule
- (b) Reports on Form 8-K No reports on Form 8-K were filed during the quarter ended September 30, 1995.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST HAWAIIAN, INC. (REGISTRANT)

Date November 13, 1995

By /s/ HOWARD H. KARR

HOWARD H. KARR
EXECUTIVE VICE PRESIDENT AND TREASURER
(PRINCIPAL FINANCIAL OFFICER)

EXHIBIT INDEX

EXHIBIT		PAGE NUMBER IN		
NUMBER	DESCRIPTION	QUARTERLY REPORT ON FORM 10-Q		
12	Statement regarding computation of ratios.	22		
27	Financial data schedule	23		

First Hawaiian, Inc. and Subsidiaries Computation of Consolidated Ratios of Earnings to Fixed Charges

			NINE MONTHS ENDED SEPTEMBER 30,	
	1995	1994	1995	1994
			in thousand	
Income before income taxes	\$30,308	\$ 30,344	\$ 88,800	
Fixed charges:(1) Interest expense Rental expense	1,122	2,980	201,095 3,628 204,723	8,968
Less interest on deposits	,	29,998	131,841	,
Net fixed charges	22,412	17,631	72,882	•
Earnings, excluding interest on deposits	\$52,720 =====	\$ 47,975 ======	\$161,682 ======	
Earnings, including interest on deposits	\$96,456 =====	. ,	\$293,523 ======	. ,
Ratio of earnings to fixed charges:				
Excluding interest on deposits	2.35	2.72	x 2.22	x 2.79 x
Including interest on deposits	1.46	1.64	x 1.43	x 1.66 x

⁽¹⁾ For purposes of computing the above ratios, earnings represent income before income taxes plus fixed charges. Fixed charges, excluding interest on deposits, include interest (other than on deposits), whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor. Fixed charges, including interest on deposits, include all interest, whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor.

This schedule contains summary financial information extracted from the registrant's quarterly financial statements for the nine month period ended September 30, 1995, and is qualified in its entirety by reference to such financial statements.

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               JAN-01-1995
                 SEP-30-1995
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