

First Hawaiian, Inc. Reports Fourth Quarter 2022 Financial Results and Declares Dividend

January 27, 2023

HONOLULU, Jan. 27, 2023 (GLOBE NEWSWIRE) -- First Hawaiian, Inc. (NASDAQ:FHB), ("First Hawaiian" or the "Company") today reported financial results for its quarter ended December 31, 2022.

"We are pleased to report that we closed 2022 with a solid fourth quarter," said Bob Harrison, Chairman, President and CEO. "We saw continued earnings growth, driven by strong loan growth and excellent credit quality."

On January 25, 2023, the Company's Board of Directors declared a quarterly cash dividend of \$0.26 per share. The dividend will be payable on March 3, 2023, to stockholders of record at the close of business on February 17, 2023.

Additionally, the Company's Board of Directors adopted a stock repurchase program for up to \$40 million of its outstanding common stock during 2023.

Fourth Quarter 2022 Highlights:

- Net income of \$79.6 million, or \$0.62 per diluted share
- Total loans and leases increased \$391.6 million versus prior quarter
- Total deposits decreased \$402.7 million versus prior quarter
- Net interest margin increased 22 basis points to 3.15%
- Recorded a \$3.0 million provision for credit losses
- Board of Directors declared a quarterly dividend of \$0.26 per share

Balance Sheet

Total assets were \$24.6 billion as of December 31, 2022, compared to \$24.9 billion as of September 30, 2022.

Gross loans and leases were \$14.1 billion as of December 31, 2022, an increase of \$391.6 million, or 2.9%, from \$13.7 billion as of September 30, 2022.

Total deposits were \$21.7 billion as of December 31, 2022, a decrease of \$402.7 million, or 1.8%, from \$22.1 billion as of September 30, 2022.

Net Interest Income

Net interest income for the fourth quarter of 2022 was \$171.8 million, an increase of \$9.1 million, or 5.6%, compared to \$162.7 million for the prior quarter.

The net interest margin was 3.15% in the fourth quarter of 2022, an increase of 22 basis points compared to 2.93% in the prior quarter.

Provision Expense

During the quarter ended December 31, 2022, we recorded a \$3.0 million provision for credit losses. In the quarter ended September 30, 2022, we recorded a \$3.2 million provision for credit losses.

Noninterest Income

Noninterest income was \$48.2 million in the fourth quarter of 2022, an increase of \$2.3 million compared to noninterest income of \$45.9 million in the prior quarter.

Noninterest Expense

Noninterest expense was \$113.9 million in the fourth quarter of 2022, an increase of \$0.6 million compared to noninterest expense of \$113.3 million in the prior quarter.

The efficiency ratio was 51.5% and 54.0% for the quarters ended December 31, 2022 and September 30, 2022, respectively.

Taxes

The effective tax rate was 22.8% and 25.0% for the quarters ended December 31, 2022 and September 30, 2022, respectively.

Asset Quality

The allowance for credit losses was \$143.9 million, or 1.02% of total loans and leases, as of December 31, 2022, compared to \$148.2 million, or 1.08% of total loans and leases, as of September 30, 2022. The reserve for unfunded commitments was \$33.8 million as of December 31, 2022, compared to \$30.1 million as of September 30, 2022. Net charge-offs were \$3.5 million, or 0.10% of average loans and leases on an annualized basis, for the quarter ended December 31, 2022, compared to net charge-offs of \$2.8 million, or 0.08% of average loans and leases on an annualized basis, for the quarter ended September 30, 2022. Total non-performing assets were \$12.0 million, or 0.09% of total loans and leases and other real estate owned, on December 31, 2022, compared to total non-performing assets of \$8.4 million, or 0.06% of total loans and leases and other real estate owned, on September 30, 2022.

Capital

Total stockholders' equity was \$2.3 billion on December 31, 2022 compared to \$2.2 billion on September 30, 2022.

The tier 1 leverage, common equity tier 1 and total capital ratios were 8.11%, 11.82%, and 12.92%, respectively, on December 31, 2022, compared with 7.78%, 11.79%, and 12.92%, respectively, on September 30, 2022.

The Company did not repurchase any shares in the fourth quarter.

As to the stock repurchase program approved for 2023, repurchases of shares of the Company's common stock may be conducted through open-market purchases, which may include purchases under a trading plan adopted pursuant to Securities and Exchange Commission Rule 10b5-1, or through privately negotiated transactions. The timing and exact amount of share repurchases, if any, will be subject to management's discretion and various factors, including the Company's capital position and financial performance, as well as market conditions. The repurchase program may be suspended, terminated or modified at any time for any reason.

First Hawaiian, Inc.

First Hawaiian, Inc. (NASDAQ:FHB) is a bank holding company headquartered in Honolulu, Hawaii. Its principal subsidiary, First Hawaiian Bank, founded in 1858 under the name Bishop & Company, is Hawaii's oldest and largest financial institution with branch locations throughout Hawaii, Guam and Saipan. The company offers a comprehensive suite of banking services to consumer and commercial customers including deposit products, loans, wealth management, insurance, trust, retirement planning, credit card and merchant processing services. Customers may also access their accounts through ATMs, online and mobile banking channels. For more information about First Hawaiian, Inc., visit the Company's website, www.fhb.com.

Conference Call Information

First Hawaiian will host a conference call to discuss the Company's results today at 1:00 p.m. Eastern Time, 8:00 a.m. Hawaii Time.

Please note that the process for accessing the conference call has changed. Participants will need to click on the registration link provided below, register for the conference call, and then you will receive the dial-in number and a personalized PIN code.

To access the call by phone, please register via the following link: https://register.vevent.com/register/BI73d7abf351534972a54610116ab71617, and you will be provided with dial in details. To avoid delays, we encourage participants to dial into the conference call fifteen minutes ahead of the scheduled start time.

A live webcast of the conference call, including a slide presentation, will be available at the following link: www.fhb.com/earnings. The archive of the webcast will be available at the same location.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forwardlooking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as "may", "might", "should", "could", "predict", "potential", "believe", "expect", "continue", "will", "anticipate", "seek", "estimate", "intend", "plan", "projection", "would", "annualized" and "outlook", or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions, estimates and uncertainties that are difficult to predict. Further, statements about the potential effects of the COVID-19 pandemic on our businesses and financial results and conditions may constitute forwardlooking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the pandemic, actions taken by governmental authorities in response to the pandemic, and the direct and indirect impact of the pandemic on our customers, third parties and us. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, there can be no assurance that actual results will not prove to be materially different from the results expressed or implied by the forward-looking statements. A number of important factors could cause actual results or performance to differ materially from the forward-looking statements, including (without limitation) the risks and uncertainties associated with the ongoing impacts of COVID-19, the domestic and global economic environment and capital market conditions and other risk factors. For a discussion of some of these risks and important factors that could affect our future results and financial condition, see our U.S. Securities and Exchange Commission ("SEC") filings, including, but not limited to, our Annual Report on Form 10-K for the year ended December 31, 2021 and our Quarterly Reports on Form 10-Q for the guarters ended March 31, 2022, June 30, 2022, and September 30, 2022.

Use of Non-GAAP Financial Measures

Return on average tangible assets, return on average tangible stockholders' equity, tangible book value per share and tangible stockholders' equity to tangible assets are non-GAAP financial measures. We believe that these measurements are useful for investors, regulators, management and others to evaluate financial performance and capital adequacy relative to other financial institutions. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results or financial condition as reported under GAAP. Investors should consider our performance and capital adequacy as reported under GAAP and all other relevant information when assessing our performance and capital adequacy.

Table 14 at the end of this document provides a reconciliation of these non-GAAP financial measures with their most directly comparable GAAP measures.

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Lindsay Chambers (808) 525-6254 Ichambers@fhb.com Financial Highlights Table 1

For the Three Months Ended

For the Year Ended

		FOIL	ne i	nree Monuis	Enue	u		roi tile	166	ii Ended	
	De	ecember 31,	Se	ptember 30,	De	ecember 31,		Dece	emb	er 31,	
(dollars in thousands, except per share data)		2022		2022		2021		2022		202	1_
Operating Results:											
Net interest income	\$	171,794	\$	162,736	\$	137,327	\$	613,549	9	\$ 530,55	9
Provision for credit losses		2,956		3,183		_	-	1,392	2	(39,00	0)
Noninterest income		48,151		45,857		41,573	3	179,52	5	184,91	6
Noninterest expense		113,922		113,332		108,749)	440,471	1	405,47	9
Net income		79,588		69,018		57,022	2	265,685	5	265,73	5
Basic earnings per share		0.62		0.54		0.45	.	2.08	В	2.0	6
Diluted earnings per share		0.62		0.54		0.44	ļ	2.08	В	2.0	5
Dividends declared per share		0.26		0.26		0.26	i	1.04	4	1.0	4
Dividend payout ratio		41.94	%	48.15	%	59.09	%	50.00	0 %	50.7	3 %
Performance Ratios ⁽¹⁾ :											
Net interest margin		3.15	%	2.93	%	2.38	%	2.78	8 %	2.4	3 %
Efficiency ratio		51.47	%	53.98	%	60.50	%	55.20	0 %	56.4	5 %
Return on average total assets		1.28	%	1.10	%	0.88	%	1.00	6 %	1.0	9 %
Return on average tangible assets (non-GAAP)(2)		1.34	%	1.14	%	0.92	2 %	1.1°	1 %	1.1	3 %
Return on average total stockholders' equity		14.27	%	12.08	%	8.46	%	11.44	4 %		1 %
Return on average tangible stockholders' equity											
(non-GAAP) ⁽²⁾		25.93	%	21.53	%	13.47	′ %	20.03	3 %	15.5	1 %
Average Balances:											
Average loans and leases	\$	13,876,136	\$	13,491,428	\$	12,814,316	\$	13,314,821	1	\$ 13,034,29	5
Average earning assets		21,856,135		22,258,066		23,100,445		22,272,79		21,921,14	
Average assets		24,575,648		24,957,042		25,650,505	;	24,964,422	2	24,426,25	8
Average deposits		21,725,177		22,148,039		22,246,577	•	22,058,497	7	21,011,58	7
Average stockholders' equity		2,213,030		2,267,152		2,675,513	3	2,321,600	6	2,708,37	
Market Value Per Share:											
Closing		26.04		24.63		27.33	3	26.04	4	27.3	3
High		27.16		28.14		30.14		31.16	6	30.8	0
Low		24.06		21.21		25.17	•	21.21	1	23.1	4
(dollars in thousands, except per share data)				Decem	of ber 3	1, Sept	As o	er 30,	De	As of cember 31, 2021	
Balance Sheet Data:											_
Loans and leases				\$ 14	,092,0	012 \$	13.7	700,374	\$	12,961,99	9
Total assets					,577,			370,272	Ψ	24,992,41	
Total deposits					,689,			91,738		21,816,14	
Short-term borrowings					75,0		,-	_		,, .	_
Total stockholders' equity				2	2,269,0		2,2	200,651		2,656,91	2
					,,		,	,		, , -	
Per Share of Common Stock:											
Book value				\$	17	.82 \$		17.28	\$	20.8	4
Tangible book value (non-GAAP) ⁽²⁾					10	.00		9.46		13.0	13
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Asset Quality Ratios:											
Non-accrual loans and leases / total loans and leases					0	.08 %		0.06 %		0.0	5 %
Allowance for credit losses for loans and leases / total		and leases				.02 %		1.08 %			1 %
					•	· • •		, ,,			, •
Capital Ratios:											
Common Equity Tier 1 Capital Ratio					11	.82 %		11.79 %		12.2	4 %
Tier 1 Capital Ratio						.82 %		11.79 %		12.2	
Total Capital Ratio						.92 %		12.92 %		13.4	
·											

Tier 1 Leverage Ratio	8.11 %	7.78 %	7.24 %
Total stockholders' equity to total assets	9.23 %	8.85 %	10.63 %
Tangible stockholders' equity to tangible assets (non-GAAP) ⁽²⁾	5.40 %	5.05 %	6.92 %
Non-Financial Data:			
Number of branches	51	51	54
Number of ATMs	294	303	299
Number of Full-Time Equivalent Employees	2,063	2,042	2,036

⁽¹⁾ Except for the efficiency ratio, amounts are annualized for the three months ended December 31, 2022, September 30, 2022 and December 31, 2021.

Consolidated Statements of Income

Table 2

	For the Three Months Ended			Ended	For the Year Ended			
	Dec	ember 31,	September 30,	December 31,		Decem	ber	31,
(dollars in thousands, except per share amounts)		2022	2022	2021		2022		2021
Interest income								
Loans and lease financing	\$	159,526	\$ 134,646	\$ 111,865	\$	509,820	\$	444,488
Available-for-sale investment securities		18,714	19,644	28,393		87,108		101,410
Held-to-maturity investment securities		19,137	17,950	_		55,376		_
Other		3,088	4,150	1,051		10,916		3,413
Total interest income		200,465	176,390	141,309		663,220		549,311
Interest expense			'					
Deposits		28,202	13,653	3,216		49,201		13,853
Short-term and long-term borrowings		469	1	766		470		4,899
Total interest expense		28,671	13,654	3,982		49,671		18,752
Net interest income		171,794	162,736	137,327		613,549		530,559
Provision for credit losses		2,956	3,183	_		1,392		(39,000)
Net interest income after provision for credit losses		168,838	159,553	137,327		612,157		569,559
Noninterest income		<u> </u>						
Service charges on deposit accounts		7,376	7,089	7,171		28,809		27,510
Credit and debit card fees		16,376	17,746	16,266		66,028		63,580
Other service charges and fees		9,185	9,179	9,196		37,036		38,578
Trust and investment services income		9,023	9,800	8,895		36,465		34,719
Bank-owned life insurance		2,865	(341)	2,851		1,248		13,185
Investment securities gains, net		_	_	_				102
Other		3,326	2,384	(2,806)		9,939		7,242
Total noninterest income		48,151	45,857	41,573		179,525		184,916
Noninterest expense	·			- '		_		
Salaries and employee benefits		49,629	51,372	45,982		199,129		182,384
Contracted services and professional fees		17,638	16,625	14,603		70,027		63,349
Occupancy		8,175	8,115	8,074		31,034		29,348
Equipment		9,984	10,791	6,317		34,506		24,719
Regulatory assessment and fees		2,591	2,487	2,557		9,603		8,245
Advertising and marketing		2,072	1,902	1,579		7,996		6,108
Card rewards program		8,681	8,141	7,471		30,990		25,244
Other		15,152	13,899	22,166		57,186		66,082
Total noninterest expense		113,922	113,332	108,749		440,471		405,479
Income before provision for income taxes		103,067	92,078	70,151		351,211		348,996
Provision for income taxes		23,479	23,060	13,129		85,526		83,261
Net income	\$	79,588	\$ 69,018	\$ 57,022	\$	265,685	\$	265,735

Return on average tangible assets, return on average tangible stockholders' equity, tangible book value per share and tangible stockholders' equity to tangible assets are non-GAAP financial measures. We compute our return on average tangible assets as the ratio of net income to average tangible assets, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total assets. We compute our return on average tangible stockholders' equity as the ratio of net income to average tangible stockholders' equity, which is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our average total stockholders' equity. We compute our tangible book value per share as the ratio of tangible stockholders' equity to outstanding shares. Tangible stockholders' equity is calculated by subtracting (and thereby effectively excluding) amounts related to the effect of goodwill from our total stockholders' equity. We compute our tangible stockholders' equity to tangible assets, each of which we calculate by subtracting (and thereby effectively excluding) the value of our goodwill. For a reconciliation to the most directly comparable GAAP financial measure, see Table 14, GAAP to Non-GAAP Reconciliation.

Basic earnings per share	\$ 0.62 \$	0.54	\$ 0.45	\$ 2.08 \$	2.06
Diluted earnings per share	\$ 0.62 \$	0.54	\$ 0.44	\$ 2.08 \$	2.05
Basic weighted-average outstanding shares	127,356,795	127,377,713	127,893,011	127,489,889	128,963,131
Diluted weighted-average outstanding shares	127.894.773	127.796.617	128.512.257	127.981.699	129.537.922

Consolidated Balance Sheets						Table 3
		ecember 31,	S	eptember 30,	D	ecember 31,
(dollars in thousands)		2022		2022		2021
Assets						
Cash and due from banks	\$	297,502	\$	291,360	\$	246,716
Interest-bearing deposits in other banks		229,122		657,574		1,011,753
Investment securities:						
Available-for-sale, at fair value (amortized cost: \$3,549,599 as of						
December 31, 2022, \$3,673,396 as of September 30, 2022 and \$8,560,733 as of						
December 31, 2021)		3,151,133		3,289,160		8,428,032
Held-to-maturity, at amortized cost (fair value: \$3,814,822 as of						
December 31, 2022, \$3,960,713 as of September 30, 2022 and nil as of		4 220 620		4 400 4 40		
December 31, 2021)		4,320,639		4,406,143		
Loans held for sale		44 000 040		361		538
Loans and leases		14,092,012		13,700,374		12,961,999
Less: allowance for credit losses		143,900	- —	148,163		157,262
Net loans and leases		13,948,112		13,552,211		12,804,737
Premises and equipment, net		280,355		299,179		318,448
Other real estate owned and repossessed personal property		91		139		175
Accrued interest receivable		78,194		68,545		63,158
Bank-owned life insurance		473,067		470,202		471,819
Goodwill		995,492		995,492		995,492
Mortgage servicing rights		6,562		6,866		8,302
Other assets		796,954		833,040	. <u></u>	643,240
Total assets	\$	24,577,223	\$	24,870,272	\$	24,992,410
Liabilities and Stockholders' Equity						
Deposits:						
Interest-bearing	\$	12,824,383	\$	12,774,645	\$	12,422,283
Noninterest-bearing		8,864,646		9,317,093		9,393,863
Total deposits		21,689,029		22,091,738		21,816,146
Short-term borrowings		75,000		_		_
Retirement benefits payable		102,577		133,981		134,491
Other liabilities		441,612		443,902		384,861
Total liabilities		22,308,218		22,669,621		22,335,498
Stockholders' equity						
Common stock (\$0.01 par value; authorized 300,000,000 shares;						
issued/outstanding: 140,963,918 / 127,363,327 shares as of December 31, 2022,						
issued/outstanding: 140,958,520 / 127,357,680 shares as of September 30, 2022						
and issued/outstanding: 140,581,715 / 127,502,472 shares as of						
December 31, 2021)		1,410		1,410		1,406
Additional paid-in capital		2,538,336		2,535,601		2,527,663
Retained earnings		736,544		690,433		604,534
Accumulated other comprehensive loss, net		(639,254)		(658,756)		(121,693)
Treasury stock (13,600,591 shares as of December 31, 2022, 13,600,840 shares as of September 30, 2022 and 13,079,243 shares as of December 31, 2021)		(368,031)		(368,037)		(354,998)
Total stockholders' equity		2,269,005	-	2,200,651		2,656,912
Total liabilities and stockholders' equity	\$	24,577,223	\$	24,870,272	\$	24,992,410
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Average Balanc	es and In	terest Rates
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(dollars in millions)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Earning Assets	Balance	Ехрепас	itate	Dalarice	Ехрепас	rate	Dalarice	Ехрепас	itate
Interest-Bearing Deposits in Other Banks	\$ 321.3	\$ 2.9	3.64 %	\$ 724.0	\$ 4.0	2.20 %	\$ 2,074.5	\$ 0.8	0.15%
Available-for-Sale Investment Securities	Ψ 021.0	Ψ 2.5	0.04 /0	Ψ 724.0	Ψ 4.0	2.20 70	Ψ 2,07 4.0	ψ 0.0	0.10 /0
Taxable	3,180.8	18.3	2.30	3,733.8	19.2	2.05	7,515.2	25.8	1.37
Non-Taxable	37.9	0.5	5.42	45.1	0.6	5.16	615.3	3.3	2.14
Held-to-Maturity Investment Securities		-							
Taxable	3,754.9	15.8	1.69	3,573.6	14.6	1.64		. <u> </u>	_
Non-Taxable	613.4	4.2	2.69	613.6	4.2	2.72	_	. <u> </u>	_
Total Investment Securities	7,587.0	38.8	2.04	7,966.1	38.6	1.93	8,130.5	29.1	1.43
Loans Held for Sale	0.1	_	6.50	0.7		3.62	1.0		1.35
Loans and Leases ⁽¹⁾									
Commercial and industrial	2,126.3	28.1	5.24	2,025.5	20.7	4.05	2,084.0	21.1	4.01
Commercial real estate	4,116.8	53.9	5.19	4,016.7	42.3	4.18	3,572.9	26.0	2.89
Construction	804.4	11.8	5.83	737.4	8.6	4.63	806.6	6.3	3.09
Residential:							-		
Residential mortgage	4,280.6	38.1	3.56	4,224.0	36.4	3.45	4,014.9	34.9	3.48
Home equity line	1,029.7	8.1	3.10	991.1	7.2	2.87	864.4	5.5	2.52
Consumer	1,220.9	17.1	5.55	1,218.0	17.1	5.57	1,241.3	16.3	5.22
Lease financing	297.4	2.9	3.92	278.7	2.7	3.81	230.2	1.9	3.27
Total Loans and Leases	13,876.1	160.0	4.58	13,491.4	135.0	3.98	12,814.3	112.0	3.48
Other Earning Assets	71.6	0.2	0.80	75.9	0.1	0.69	80.1	0.3	1.27
Total Earning Assets ⁽²⁾	21,856.1	201.9	3.67	22,258.1	177.7	3.18	23,100.4	142.2	2.45
Cash and Due from Banks	286.4		0.0.	277.0		0.10	282.2		2.10
Other Assets	2,433.1			2,421.9			2,267.9		
Total Assets	\$ 24,575.6			\$ 24,957.0		-	\$ 25,650.5		
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Savings	\$ 6,455.5	\$ 10.3	0.63 %	\$ 6,871.5	\$ 6.7	0.39 %	7,086.0	\$ 0.8	0.04 %
Money Market	4,012.9	9.8	0.97	4,086.1	4.8	0.47	4,048.3	0.5	0.05
Time	2,163.2	8.1	1.48	1,720.5	2.1	0.48	1,819.0	1.9	0.42
Total Interest-Bearing Deposits	12,631.6	28.2	0.89	12,678.1	13.6	0.43	12,953.3	3.2	0.10
Federal Funds Purchased	45.5	0.5	4.09	0.2		1.67		. <u> </u>	_
Long-Term Borrowings	_	. <u> </u>	_	_		_	110.9	8.0	2.74
Total Interest-Bearing Liabilities	12,677.1	28.7	0.90	12,678.3	13.6	0.43	13,064.2	4.0	0.12
Net Interest Income		\$ 173.2			\$ 164.1	•		\$ 138.2	
Interest Rate Spread			2.77%			2.75 %			2.33 %
Net Interest Margin			3.15%			2.93 %			2.38 %
Noninterest-Bearing Demand Deposits	9,093.6			9,469.9			9,293.3		
Other Liabilities	591.9			541.6			617.5		
Stockholders' Equity	2,213.0			2,267.2			2,675.5		
Total Liabilities and Stockholders' Equity	\$ 24,575.6			\$ 24,957.0			\$ 25,650.5		

⁽¹⁾ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

Average Balances and Interest Rates

Table 5

	Year Ended						Year Ended						
	December 31, 2022					December 31, 2021							
	Average		Income/		Yield/	Average		Income/	Yield/				
(dollars in millions)	Balance		Exp	oense	Rate	Balance		Expense	Rate				
Earning Assets													
Interest-Bearing Deposits in Other Banks	\$	867.6	\$	10.3	1.19 %	\$	1,723.0	\$ 2.3	0.14%				
Available-for-Sale Investment Securities													
Taxable		4,650.1		83.2	1.79		6,608.9	93.3	1.41				
Non-Taxable		180.0		4.9	2.74		481.9	10.2	2.12				

⁽²⁾ Interest income includes taxable-equivalent basis adjustments of \$1.4 million, \$1.3 million and \$0.9 million for the three months ended December 31, 2022, September 30, 2022, and December 31, 2021, respectively.

Held-to-Maturity Investment Securities						
Taxable	2,728.2	45.5	1.67	_	_	_
Non-Taxable	 460.6	 12.5	2.71	 	 	_
Total Investment Securities	 8,018.9	 146.1	1.82	7,090.8	103.5	1.46
Loans Held for Sale	0.6	_	3.14	3.6	0.1	2.24
Loans and Leases ⁽¹⁾						
Commercial and industrial	2,019.5	78.4	3.88	2,586.8	82.2	3.18
Commercial real estate	3,895.3	153.2	3.93	3,456.7	101.6	2.94
Construction	755.0	32.5	4.30	804.5	25.4	3.16
Residential:						
Residential mortgage	4,200.2	145.5	3.46	3,836.6	138.3	3.60
Home equity line	965.0	26.5	2.75	834.3	22.2	2.66
Consumer	1,218.9	65.3	5.35	1,275.5	67.8	5.31
Lease financing	 260.9	 9.7	3.69	 239.9	 7.6	3.14
Total Loans and Leases	 13,314.8	 511.1	3.84	 13,034.3	 445.1	3.42
Other Earning Assets	 70.9	 0.6	0.89	69.4	 1.1	1.54
Total Earning Assets ⁽²⁾	22,272.8	668.1	3.00	21,921.1	552.1	2.52
Cash and Due from Banks	 289.0			289.3		
Other Assets	2,402.6			2,215.9		
Total Assets	\$ 24,964.4			\$ 24,426.3		
Interest-Bearing Liabilities						
Interest-Bearing Deposits						
Savings	\$ 6,741.5	\$ 19.2	0.29 %	\$ 6,581.1	\$ 2.5	0.04%
Money Market	4,068.8	16.6	0.41	3,831.4	2.1	0.05
Time	 1,826.7	 13.4	0.73	2,005.0	9.3	0.47
Total Interest-Bearing Deposits	12,637.0	49.2	0.39	12,417.5	13.9	0.11
Federal Funds Purchased	11.5	0.5	4.08	_	_	_
Long-Term Borrowings	 	 	_	177.5	 4.9	2.76
Total Interest-Bearing Liabilities	 12,648.5	 49.7	0.39	12,595.0	18.8	0.15
Net Interest Income		\$ 618.4			\$ 533.3	
Interest Rate Spread			2.61 %			2.37 %
Net Interest Margin			2.78 %			2.43 %
Noninterest-Bearing Demand Deposits	9,421.5			8,594.1		
Other Liabilities	572.8			528.8		
Stockholders' Equity	 2,321.6			2,708.4		
Total Liabilities and Stockholders' Equity	\$ 24,964.4			\$ 24,426.3		

⁽¹⁾ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

⁽²⁾ Interest income includes taxable-equivalent basis adjustments of \$4.9 million and \$2.8 million for the year ended December 31, 2022 and 2021, respectively.

Analysis of	Change	in Net	Interest	Income
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-	Га	b	le	(

	Three Months Ended December 31, 2022 Compared to September 30, 2022								
(dollars in millions)	Volume		R	Rate		Total			
Change in Interest Income:									
Interest-Bearing Deposits in Other Banks	\$	(2.9)	\$	1.8	\$	(1.1)			
Available-for-Sale Investment Securities									
Taxable		(3.0)		2.1		(0.9)			
Non-Taxable		(0.1)		_		(0.1)			
Held-to-Maturity Investment Securities									
Taxable		0.8		0.4		1.2			
Total Investment Securities		(2.3)		2.5		0.2			
Loans and Leases		_				_			
Commercial and industrial		1.1		6.3		7.4			
Commercial real estate		1.1		10.5		11.6			
Construction		0.8		2.4		3.2			
Residential:									

Residential mortgage	0.5	1.2	1.7
Home equity line	0.3	0.6	0.9
Lease financing	0.2		0.2
Total Loans and Leases	4.0	21.0	25.0
Other Earning Assets	_	0.1	0.1
Total Change in Interest Income	(1.2)	25.4	24.2
Change in Interest Expense:			
Interest-Bearing Deposits			
Savings	(0.4)	4.0	3.6
Money Market	(0.1)	5.1	5.0
Time	0.7	5.3	6.0
Total Interest-Bearing Deposits	0.2	14.4	14.6
Federal Funds Purchased	0.5		0.5
Total Change in Interest Expense	0.7	14.4	15.1
Change in Net Interest Income	\$ (1.9)	\$ 11.0	\$ 9.1

		-				_
Analysis	of C	hange	in	Net	Interest	Income

Table 7

			ecember 31,	,	ULL
(dollars in millions)	Vo	lume	Rate		Total
Change in Interest Income:					_
Interest-Bearing Deposits in Other Banks	\$	(1.2)	\$ 3.3	\$	2.1
Available-for-Sale Investment Securities					
Taxable		(19.5)	12.0		(7.5)
Non-Taxable		(4.9)	2.1		(2.8)
Held-to-Maturity Investment Securities					
Taxable		15.8	_		15.8
Non-Taxable		4.2	 _		4.2
Total Investment Securities		(4.4)	14.1		9.7
Loans and Leases			 		
Commercial and industrial		0.4	6.6		7.0
Commercial real estate		4.5	23.4		27.9
Construction		_	5.5		5.5
Residential:					
Residential mortgage		2.3	0.9		3.2
Home equity line		1.2	1.4		2.6
Consumer		(0.2)	1.0		0.8
Lease financing		0.6	0.4		1.0
Total Loans and Leases		8.8	 39.2		48.0
Other Earning Assets		_	(0.1)		(0.1)
Total Change in Interest Income		3.2	56.5		59.7
Change in Interest Expense:					
Interest-Bearing Deposits					
Savings		(0.1)	9.6		9.5
Money Market		_	9.3		9.3
Time		0.5	5.7		6.2
Total Interest-Bearing Deposits		0.4	24.6		25.0
Federal Funds Purchased		0.5	_		0.5
Long-Term Borrowings		(0.4)	 (0.4)		(8.0)
Total Change in Interest Expense		0.5	24.2		24.7
Change in Net Interest Income	\$	2.7	\$ 32.3	\$	35.0

Three Months Ended December 31, 2022

Compared	to	December	31,	2021
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(dollars in millions)	Ve	olume	Rate		Total
Change in Interest Income:		_			
Interest-Bearing Deposits in Other Banks	\$	(1.7)	\$ 9.7	\$	8.0
Available-for-Sale Investment Securities					
Taxable		(31.6)	21.5		(10.1)
Non-Taxable		(7.7)	2.4		(5.3)
Held-to-Maturity Investment Securities					
Taxable		45.5	_		45.5
Non-Taxable		12.5	 _		12.5
Total Investment Securities		18.7	 23.9		42.6
Loans Held for Sale		(0.1)	_		(0.1)
Loans and Leases					
Commercial and industrial		(20.0)	16.2		(3.8)
Commercial real estate		14.1	37.5		51.6
Construction		(1.6)	8.7		7.1
Residential:					
Residential mortgage		12.7	(5.5)		7.2
Home equity line		3.5	8.0		4.3
Consumer		(3.0)	0.5		(2.5)
Lease financing		0.7	 1.4		2.1
Total Loans and Leases		6.4	 59.6		66.0
Other Earning Assets		_	 (0.5)		(0.5)
Total Change in Interest Income		23.3	 92.7	_	116.0
Change in Interest Expense:					
Interest-Bearing Deposits					
Savings		_	16.7		16.7
Money Market		0.1	14.4		14.5
Time		(8.0)	4.9		4.1
Total Interest-Bearing Deposits		(0.7)	36.0		35.3
Federal Funds Purchased		0.5	 _		0.5
Long-Term Borrowings		(2.5)	(2.4)		(4.9)
Total Change in Interest Expense		(2.7)	 33.6		30.9
Change in Net Interest Income	\$	26.0	\$ 59.1	\$	85.1

	De	ecember 31,	Se	otember 30,	De	cember 31,
(dollars in thousands)		2022		2022		2021
Commercial and industrial:		_				
Commercial and industrial excluding Paycheck Protection Program loans	\$	2,217,604	\$	2,017,095	\$	1,870,657
Paycheck Protection Program loans		18,293		26,712		216,442
Total commercial and industrial		2,235,897		2,043,807		2,087,099
Commercial real estate		4,132,309		4,103,310		3,639,623
Construction		844,643		765,862		813,969
Residential:						
Residential mortgage		4,302,788		4,252,041		4,083,367
Home equity line		1,055,351		1,010,631		876,608
Total residential		5,358,139		5,262,672		4,959,975
Consumer		1,222,934		1,218,885		1,229,939
Lease financing		298,090		305,838		231,394
Total loans and leases	\$	14,092,012	\$	13,700,374	\$	12,961,999

Deposits					Table 10
	December 31,	Se	ptember 30,	De	ecember 31,
(dollars in thousands)	 2022	2022			2021
Demand	\$ 8,864,646	\$	9,317,093	\$	9,393,863

Savings	6,382,910	6,724,783	6,612,775
Money Market	3,965,423	4,150,940	4,033,070
Time	 2,476,050	1,898,922	 1,776,438
Total Deposits	\$ 21,689,029	\$ 22,091,738	\$ 21,816,146

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days

Tahla 11

or More						Table 11
	De	ecember 31,	Se	ptember 30,	De	ecember 31,
(dollars in thousands)		2022		2022		2021
Non-Performing Assets		_				
Non-Accrual Loans and Leases						
Commercial Loans:						
Commercial and industrial	\$	1,215	\$	1,528	\$	718
Commercial real estate		727		727		727
Total Commercial Loans		1,942		2,255		1,445
Residential Loans:						
Residential mortgage		6,166		6,028		5,637
Home equity line		3,797		<u> </u>		
Total Residential Loans		9,963		6,028		5,637
Total Non-Accrual Loans and Leases		11,905		8,283		7,082
Other Real Estate Owned	·	91		139		175
Total Non-Performing Assets	\$	11,996	\$	8,422	\$	7,257
Accruing Loans and Leases Past Due 90 Days or More						
Commercial Loans:						
Commercial and industrial	\$	291	\$	1,445	\$	740
Construction				390		
Total Commercial Loans		291		1,835		740
Residential Loans:						
Residential mortgage		58		_		987
Home equity line				1,832		3,681
Total Residential Loans		58		1,832		4,668
Consumer		2,885		1,976		1,800
Total Accruing Loans and Leases Past Due 90 Days or More	\$	3,234	\$	5,643	\$	7,208
Restructured Loans on Accrual Status and Not Past Due 90 Days or More	\$	25,399	\$	27,342	\$	34,893
Total Loans and Leases	\$	14,092,012	\$	13,700,374	\$	12,961,999

Allowance for Credit Losses and Reserve for Unfunded Commitments

Table 12

		For tl	he Th	ree Months E	Ende	d	For the Ye	ear Ended
(dollars in thousands)	Dec	cember 31, 2022	Sep	tember 30, 2022	De	cember 31, 2021	December 31, 2022	December 31, 2021
Balance at Beginning of Period	\$	178,304	\$	177,900	\$	193,768	187,584	239,057
Loans and Leases Charged-Off								
Commercial Loans:								
Commercial and industrial		(735)		(328)		(4,432)	(2,012)	(5,949)
Commercial real estate				(750)		<u> </u>	(750)	(66)
Total Commercial Loans		(735)		(1,078)		(4,432)	(2,762)	(6,015)
Residential Loans:								
Residential mortgage		(102)		(1)		(534)	(103)	(632)
Home equity line		(12)				(107)	(1,175)	(342)
Total Residential Loans		(114)		(1)		(641)	(1,278)	(974)
Consumer		(5,094)		(3,986)		(3,250)	(16,848)	(16,634)
Total Loans and Leases Charged-Off		(5,943)		(5,065)		(8,323)	(20,888)	(23,623)

Recoveries on Loans and Leases Previously Charged-Off

Commercial Loans:											
Commercial and industrial		303		240		244		897		867	
Commercial real estate				_		9		14		39	
Construction				_		100		_		266	
Lease financing				<u> </u>				60	<u> </u>		_
Total Commercial Loans		303		240		353		971	<u> </u>	1,172	_
Residential Loans:											
Residential mortgage		173		37		15		418		261	
Home equity line		138		356		28		713	<u> </u>	117	_
Total Residential Loans		311		393		43		1,131	<u> </u>	378	_
Consumer		1,804		1,653	_	1,743		7,545		9,600	_
Total Recoveries on Loans and Leases Previously Charged-Off		2,418		2,286		2,139		9,647		11,150	
Net Loans and Leases Charged-Off	_	(3,525)		(2,779)	_	(6,184)		(11,241)	_	(12,473)	•
Provision for Credit Losses		2,956		3,183		_		1,392		(39,000)	
Balance at End of Period	\$	177,735	\$	178,304	\$	187,584	\$	177,735	\$	187,584	•
Components:											
Allowance for Credit Losses	\$	143,900	\$	148,163	\$	157,262	\$	143,900	\$	157,262	
Reserve for Unfunded Commitments		33,835		30,141		30,322		33,835		30,322	
Total Allowance for Credit Losses and Reserve for											
Unfunded Commitments	\$	177,735	\$	178,304	\$	187,584	\$	177,735	\$	187,584	-
Average Loans and Leases Outstanding	\$	13,876,136	\$	13,491,428	\$	12,814,316	\$	13,314,821	\$	13,034,295	
Ratio of Net Loans and Leases Charged-Off to Average											
Loans and Leases Outstanding ⁽¹⁾		0.10	%	0.08	%	0.19 %	%	0.08	%	0.10	%
Ratio of Allowance for Credit Losses for Loans and Leases to Loans and Leases Outstanding		1.02	%	1.08 9	%	1.21 %	%	1.02	%	1.21	%
Ratio of Allowance for Credit Losses for Loans and Leases to Non-accrual Loans and Leases		12.09x		17.89x		22.21x		12.09x		22.21x	

⁽¹⁾ Annualized for the three months ended December 31, 2022, September 30, 2022 and December 31, 2021.

Loans and Leases by Year of Orig	ginat	ion and C		·		Term L	.oans by Origina	ntic	on Year			R	evolving Loans	Co	evolving Loans onverted o Term Loans	Table 13
												Α	mortized	Ar	mortized	
(dollars in thousands)		2022		2021		2020	2019		2018		Prior	C	ost Basis		Cost Basis	Total
Commercial Lending			_		_			_								
Commercial and Industrial																
Risk rating:																
Pass	\$	359,881	\$	422,567	\$	54,656	\$170,222	\$	51,476	\$	137,257	\$	894,384	\$	15,715	\$ 2,106,158
Special Mention		2,059		240		1,371	2,643		184		1,431		22,897		378	31,203
Substandard		625		289		1,117	1,092		668		885		14,733		65	19,474
Other ⁽¹⁾		17,679		7,721		4,329	3,965		1,881		1,167		42,320			79,062
Total Commercial and Industrial		380,244		430,817		61,473	177,922		54,209		140,740		974,334		16,158	2,235,897
Commercial Real Estate																
Risk rating:																
Pass		889,583		695,882		319,838	565,587	;	395,474	1	,173,163		48,081		_	4,087,608
Special Mention		170		_		555	14,878		512		11,398		675		_	28,188
Substandard		_		_		173	_		1,704		14,485		_		_	16,362
Other ⁽¹⁾							·				151					151
Total Commercial Real Estate		889,753		695,882		320,566	580,465	-	397,690	1	,199,197		48,756		_	4,132,309

Construction

Risk rating:

Pass	124,464	261,536	96,423	97,000	88,973	84,704	25,957	_	779,057
Special Mention	_	. <u> </u>	. <u> </u>	221	_	. <u> </u>	· <u> </u>		221
Substandard	_	. <u> </u>	_	· —	- 21	490	_		511
Other ⁽¹⁾	29,694	21,339	4,686	2,201	3,784	2,196	954		64,854
Total Construction	154,158	282,875	101,109	99,422	92,778	87,390	26,911	_	844,643
Lease Financing									
Risk rating:									
Pass	113,563	24,052	43,497	37,502	6,004	67,687	_	_	292,305
Special Mention	_	411	2,498	1,299	_	. <u> </u>	· <u> </u>		4,208
Substandard		·	197	12	11	1,357			1,577
Total Lease Financing	113,563	24,463	46,192	38,813	6,015	69,044	_	_	298,090
Total Commercial Lending	\$1,537,718	\$1,434,037	\$ 529,340	\$896,622	\$ 550,692	\$1,496,371	\$1,050,001	\$ 16,158	\$7,510,939

(continued)	Term Loans Amortized Cost Basis by Origination Year									Revolving Loans Amortized	Revolving Loans Converted to Term Loans Amortized Cost			
(dollars in thousands)		2022	2021		2020	2019	2018	_	Prior	Cost Basis		Basis	Total	
Residential Lending														
Residential Mortgage														
FICO:	•		^		500 400	A 045 04			202 422	•	•		A 0 540 440	
740 and greater	\$		\$1,064,444	\$	560,463	•	\$ 165,258		•	\$ —	\$	_	\$ 3,513,142	
680 - 739		73,929	112,672		82,416	40,35	,		130,508	_		_	462,006	
620 - 679		12,320	13,804		9,881	3,649	•		35,441	_		_	78,149	
550 - 619		2,455	2,246		1,791	263			6,955	_		_	14,311	
Less than 550			1,321		367		– 966 • • • • • • • • • • • • • • • • • • •		5,304	_		_	7,958	
No Score (3)		22,289	14,671		6,820	10,599	•		47,245	_			117,545	
Other (2)		18,970	18,211		15,287	9,20	9,124	_	29,128	9,202		554	109,677	
Total Residential Mortgage		687,599	1,227,369		677,025	309,308	3 217,050)	1,174,681	9,202		554	4,302,788	
Home Equity Line FICO:														
740 and greater		_	_		_	_		-	_	817,123		2,059	819,182	
680 - 739		_	· —		_	-		-	_	171,117		2,714	173,831	
620 - 679		_	· —		_	-		-	_	45,368		2,100	47,468	
550 - 619		_	· —			_		-	_	7,485		1,029	8,514	
Less than 550		_	· —		_	-		-	_	1,151		481	1,632	
No Score (3)		_	_		_	_		-	_	4,724		_	4,724	
Total Home Equity Line		_	_		_	_		-	_	1,046,968		8,383	1,055,351	
Total Residential Lending	_	687,599	1,227,369		677,025	309,308	217,050		1,174,681	1,056,170	_	8,937	5,358,139	
Consumer Lending FICO:														
740 and greater		200,887	111,047		53,534	43,912	24,951		8,432	125,126		185	568,074	
680 - 739		99,787	67,140		37,260	31,75			7,665	72,101		514	332,092	
620 - 679		25,949	29,587		14,226	16,872	9,672	2	6,488	31,854		937	135,585	
550 - 619		3,017	5,475		5,226	8,050	5,396	;	3,924	11,269		854	43,217	
Less than 550		656	1,351		2,286	3,779	1,869)	1,593	3,541		443	15,518	
No Score ⁽³⁾		3,205	258		_	5	l 24		29	38,805		227	42,599	
Other (2)		1,615	4,082		353	1,368	3 –	_	_	78,430		1	85,849	
Total Consumer Lending		335,116	218,940		112,885	105,789			28,131	361,126	_	3,161	1,222,934	
Total Loans and Leases	\$ 2	2,560,433	\$2,880,346	\$ 1	,319,250	\$ 1,311,719	\$ 825,528	\$	2,699,183	\$2,467,297	\$	28,256	\$14,092,012	

- (1) Other credit quality indicators used for monitoring purposes are primarily FICO scores. The majority of the loans in this population were originated to borrowers with a prime FICO score.
- (2) Other credit quality indicators used for monitoring purposes are primarily internal risk ratings. The majority of the loans in this population were graded with a "Pass" rating.
- (3) No FICO scores are primarily related to loans and leases extended to non-residents. Loans and leases of this nature are primarily secured by collateral and/or are closely monitored for performance.

GAAP to Non-GAAP Reconciliation

Table 14

		For the Year Ended									
	December 31,		September 30,			ecember 31,	December 31,				
(dollars in thousands, except per share amounts)		2022		2022		2021	2022		2021		
Income Statement Data:						_					
Net income	\$	79,588	\$	69,018	\$	57,022	\$	265,685	\$	265,735	
Average total stockholders' equity	\$	2,213,030	\$	2,267,152	\$	2,675,513	\$	2,321,606	\$	2,708,370	
Less: average goodwill		995,492		995,492		995,492		995,492		995,492	
Average tangible stockholders' equity	\$	1,217,538	\$	1,271,660	\$	1,680,021	\$	1,326,114	\$	1,712,878	
Average total assets	\$	24,575,648	\$	24,957,042	\$	25,650,505	\$:	24,964,422	\$	24,426,258	
Less: average goodwill		995,492		995,492		995,492		995,492		995,492	
Average tangible assets	\$	23,580,156	\$	23,961,550	\$	24,655,013	\$ 2	23,968,930	\$	23,430,766	
Return on average total stockholders' equity ⁽¹⁾ Return on average tangible stockholders' equity	14.27 %		%	12.08%		8.46 %		% 11.44 %		9.81 %	
(non-GAAP) ⁽¹⁾		25.93	%	21.53	%	13.47 9	6	20.03 %	6	15.51 %	
Return on average total assets ⁽¹⁾	1.28 %		% 1.10		% 0.889		% 1.06 %		6	1.09 %	
Return on average tangible assets (non-GAAP) ⁽¹⁾		1.34	%	1.14	%	0.92 9	6	6 1.11 %		6 1.13%	

(dollars in thousands, except per share amounts)	As of December 31, 2022			As of eptember 30, 2022	As of December 31, 2021		
Balance Sheet Data:							
Total stockholders' equity	\$	2,269,005	\$	2,200,651	\$	2,656,912	
Less: goodwill		995,492		995,492		995,492	
Tangible stockholders' equity	\$	1,273,513	\$	1,205,159	\$	1,661,420	
Total assets	\$	24,577,223	\$	24,870,272	\$	24,992,410	
Less: goodwill		995,492		995,492		995,492	
Tangible assets	\$	23,581,731	\$	23,874,780	\$	23,996,918	
Shares outstanding		127,363,327		127,357,680		127,502,472	
Total stockholders' equity to total assets		9.23 %	6	8.85 %	6	10.63 %	
Tangible stockholders' equity to tangible assets (non-GAAP)		5.40 %	5.05		6	6.92 %	
Book value per share	\$	17.82	\$	17.28	\$	20.84	
Tangible book value per share (non-GAAP)	\$	10.00	\$	9.46	\$	13.03	

⁽¹⁾ Annualized for the three months ended December 31, 2022, September 30, 2022 and December 31, 2021.



Source: First Hawaiian, Inc.