

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended  
March 31, 1994

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from . . . . . to . . . . .

Commission file number 0-7949

FIRST HAWAIIAN, INC.  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State of incorporation)

99-0156159  
(I.R.S. Employer  
Identification No.)

1132 BISHOP STREET, HONOLULU, HAWAII  
(Address of principal executive offices)

96813  
(Zip Code)

(808) 525-7000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange  
Act of 1934 during the preceding 12 months(or for such shorter period  
that the registrant was required to file such reports), and  
(2) has been subject to such filing requirements for the past 90 days.

Yes    X                      No  
    ---                      ---

The number of shares outstanding of each of the issuer's classes of common  
stock as of April 30, 1994:

Class	Outstanding
Common Stock, \$5 Par Value	32,335,897 Shares

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS (Unaudited)  
First Hawaiian, Inc. and Subsidiaries

	MARCH 31, ----- 1994 -----	December 31, ----- 1993 -----	March 31, ----- 1993 -----
		(in thousands)	
<b>ASSETS</b>			
Cash and due from banks	\$ 296,909	\$ 436,129	\$ 276,141
Interest-bearing deposits in other banks	65,810	116,736	176,468
Federal funds sold and securities purchased under agreements to resell	87,956	35,000	186,988
Investment securities (note 2):			
Held-to-maturity (fair value of \$1,142,853, \$1,144,327 and \$1,164,461, respectively)	1,139,798	1,132,025	1,140,122
Available-for-sale	131,352	98,453	--
Loans and leases:			
Loans and leases	5,014,133	5,066,809	4,396,365
Less allowance for loan and lease losses	61,929	62,253	56,389
Net loans and leases	4,952,204	5,004,556	4,339,976
Premises and equipment (note 3)	251,841	249,479	217,476
Customers' acceptance liability	1,800	854	1,345
Core deposit premium	15,376	15,380	11,956
Goodwill	80,413	81,231	60,631
Other assets	95,439	99,288	95,837
<b>TOTAL ASSETS</b>	<b>\$7,118,898</b> =====	<b>\$7,269,131</b> =====	<b>\$6,506,940</b> =====
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Deposits:			
Noninterest-bearing demand	\$ 931,751	\$ 974,478	\$ 921,213
Interest-bearing demand	1,207,065	1,143,037	1,112,707
Savings	1,394,498	1,507,200	1,392,907
Time	1,354,348	1,343,841	1,247,755
Foreign	184,286	251,572	200,953
Total deposits	5,071,948	5,220,128	4,875,535
Short-term borrowings	1,055,025	1,069,682	857,351
Acceptances outstanding	1,800	854	1,345
Other liabilities	168,510	148,331	127,094
Long-term debt	208,583	221,767	70,858
Total liabilities	6,505,866	6,660,762	5,932,183
Stockholders' equity:			
Common stock	162,713	162,713	162,507
Surplus	133,821	133,820	132,889
Retained earnings	321,028	311,836	279,361
Unrealized valuation adjustment (note 2)	(41)	--	--
Treasury stock	(4,489)	--	--
Total stockholders' equity	613,032	608,369	574,757
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$7,118,898</b> =====	<b>\$7,269,131</b> =====	<b>\$6,506,940</b> =====

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
First Hawaiian, Inc. and Subsidiaries

	THREE MONTHS ENDED MARCH 31,	
	----- 1994 -----	----- 1993 -----
	(in thousands, except shares and per share data)	
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$ 94,422	\$ 85,813
Lease financing income	2,918	3,324
Interest on investment securities:		
Taxable interest income	10,712	11,872
Exempt from Federal income taxes	3,282	3,609
Other interest income	2,134	4,239
	-----	-----
Total interest income	113,468	108,857
	-----	-----
<b>INTEREST EXPENSE</b>		
Deposits	30,136	35,022
Short-term borrowings	9,332	5,636
Long-term debt	2,917	1,000
	-----	-----
Total interest expense	42,385	41,658
	-----	-----
Net interest income	71,083	67,199
Provision for loan and lease losses	3,843	3,903
	-----	-----
Net interest income after provision for loan and lease losses	67,240	63,296
	-----	-----
<b>OTHER OPERATING INCOME</b>		
Trust income	6,462	5,501
Service charges on deposit accounts	5,884	4,725
Other service charges and fees	8,153	7,212
Securities gains, net	141	26
Other	2,429	528
	-----	-----
Total other operating income	23,069	17,992
	-----	-----
<b>OTHER OPERATING EXPENSES</b>		
Salaries and wages	23,227	20,628
Employee benefits	7,382	5,649
Occupancy expense	5,722	4,497
Equipment expense	5,873	4,614
Other (note 3)	19,200	20,198
	-----	-----
Total other operating expenses	61,404	55,586
	-----	-----
Income before income taxes and cumulative effect of a change in accounting principle	28,905	25,702
Income taxes	10,168	7,706
	-----	-----
Income before cumulative effect of a change in accounting principle	18,737	17,996
Cumulative effect of a change in accounting principle (note 2)	--	3,650
	-----	-----
<b>NET INCOME</b>	<b>\$ 18,737</b>	<b>\$ 21,646</b>
	=====	=====
<b>PER SHARE DATA</b>		
Income before cumulative effect of a change in accounting principle	\$ .58	\$ .56
Cumulative effect of a change in accounting principle	--	.11
	-----	-----
<b>NET INCOME</b>	<b>\$ .58</b>	<b>\$ .67</b>
	=====	=====
<b>CASH DIVIDENDS</b>	<b>\$ .295</b>	<b>\$ .28</b>
	=====	=====
<b>AVERAGE SHARES OUTSTANDING</b>	<b>32,399,530</b>	<b>32,501,611</b>
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)  
 First Hawaiian, Inc. and Subsidiaries

	THREE MONTHS ENDED MARCH 31,	
	----- 1994	----- 1993
	----- (in thousands) -----	
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	\$ 436,129	\$ 325,659
Cash flows from operating activities:		
Net income	18,737	21,646
Provision for loan and lease losses	3,843	3,903
Depreciation and amortization	5,932	4,627
Income taxes	8,123	1,170
Cumulative effect of a change in accounting principle	--	(3,650)
Decrease (increase) in interest receivable	7,542	(278)
Increase (decrease) in interest payable	(1,691)	642
Increase in prepaid expenses	(3,772)	(5,986)
Write-off of building costs	--	5,444
Net cash provided by operating activities	38,714	27,518
Cash flows from investing activities:		
Net decrease (increase) in interest-bearing deposits in other banks	50,926	(20,152)
Net decrease (increase) in Federal funds sold and securities purchased under agreements to resell	(52,956)	218,012
Purchase of held-to-maturity investment securities	(58,404)	(372,836)
Proceeds from sale of held-to-maturity investment securities	54,278	66,202
Proceeds from maturity of held-to-maturity investment securities	94,806	117,701
Purchase of available-for-sale investment securities	(141,137)	--
Proceeds from maturity of available-for-sale investment securities	9,785	--
Net decrease (increase) in loans and leases made to customers	48,509	(347)
Capital expenditures	(6,714)	(19,000)
Other	13,027	11,855
Net cash provided by investing activities	12,120	1,435
Cash flows from financing activities:		
Net decrease in deposits	(148,180)	(212,624)
Net increase (decrease) in short-term borrowings	(14,657)	143,437
Payments on long-term debt	(13,184)	(199)
Cash dividends paid	(9,544)	(9,085)
Purchases of treasury stock	(4,489)	--
Net cash used in financing activities	(190,054)	(78,471)
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 296,909	\$ 276,141
Supplemental disclosures:		
Interest paid	\$ 40,694	\$ 42,300
Net income taxes paid	\$ 2,045	\$ 6,536

The accompanying notes are an integral part of these consolidated financial

statements.

CONSOLIDATED STATEMENTS OF  
CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)  
First Hawaiian, Inc. and Subsidiaries

	THREE MONTHS ENDED MARCH 31,	
	1994	1993
	(in thousands)	
BALANCE, BEGINNING OF PERIOD	\$608,369	\$562,196
Net income	18,737	21,646
Purchases of treasury stock	(4,489)	--
Unrealized valuation adjustment (note 2)	(41)	--
Cash dividends paid	(9,544)	(9,085)
BALANCE, END OF PERIOD	\$613,032	\$574,757

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)  
First Hawaiian, Inc. and Subsidiaries

1. BASIS OF PRESENTATION

The consolidated financial statements of the Company include the accounts of First Hawaiian, Inc. and its wholly-owned subsidiaries - First Hawaiian Bank (the "Bank") and its wholly-owned subsidiaries; Pioneer Federal Savings Bank ("Pioneer") and its wholly-owned subsidiaries; First Hawaiian Creditcorp, Inc.; First Hawaiian Leasing, Inc.; and FHI International, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

Certain amounts in the consolidated financial statements for 1993 have been reclassified to conform with the 1994 presentation. Such reclassifications had no effect on the consolidated net income as previously reported.

In the opinion of management, all adjustments (which included only normal recurring adjustments) necessary for a fair presentation are reflected in the consolidated financial statements.

2. ACCOUNTING CHANGES

Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes," the cumulative effect of which was the recognition of an income tax benefit of \$3,650,000 in the first quarter of 1993. Under SFAS No. 109, deferred tax assets and liabilities are measured using enacted tax rates scheduled to be in effect at the time the related temporary differences between financial reporting and tax reporting of income and expenses are expected to reverse. The effect of changes in tax rates is recognized in income in the period that includes the enactment date.

As of December 31, 1993, the Company adopted SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Under SFAS No. 115, investment securities are to be classified in three categories and accounted for as follows: (1) held-to-maturity securities are debt securities which the Company has the positive intent and ability to hold to maturity, and are reported at amortized cost; (2) trading securities are debt securities that are bought and held principally for the purpose of selling them in the near term and are reported at fair value, with unrealized gains and losses included in the current earnings; and (3) available-for-sale securities are debt securities not classified as either held-to-maturity securities or trading securities and are reported at fair value, with unrealized gains and losses excluded from current earnings and reported in a separate component of stockholders' equity. There were no trading securities as of March 31, 1994 and December 31, 1993.

3. OTHER OPERATING EXPENSES

In connection with the Company's redevelopment of its former downtown headquarters block, the undepreciated cost of certain structures was written off in the first quarter of 1993. The write-off amounted to \$5,444,000 and is included in "Other Operating Expenses" for that quarter.

4. BUSINESS COMBINATION

On August 6, 1993, the Company acquired for cash all of the outstanding stock of Pioneer Fed BanCorp, Inc. ("Pioneer Holdings") at a purchase price of \$87 million through the merger of Pioneer Holdings with and into the Company. As a result of the merger, Pioneer became a wholly-owned subsidiary of the Company. The results of operations of Pioneer are included in the Company's Consolidated Statements of Income from the date of acquisition.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

NET INCOME

Consolidated net income for the first three months of 1994 was \$18,737,000 compared to \$21,646,000 for the first three months of 1993, a decrease of 13.4%. On a per share basis, consolidated net income for the three months ended March 31, 1994 was \$.58, a decrease of 13.4% as compared to the first quarter of 1993. Excluding the cumulative effect of the change in accounting principle in the first quarter of 1993, consolidated income from operations was \$17,996,000, or \$.56 per share, compared to \$.58 per share for the first quarter of 1994, an increase of 3.6%, reflecting increases in both net interest income and other operating income from the prior period.

On an annualized basis, the Company's return on average total assets for the first three months of 1994 was 1.06% compared to 1.34% for the same period in 1993 and return on average stockholders' equity was 12.47% compared to 15.51% for the same period in 1993. The decreases in return on average total assets and return on average stockholders' equity in 1994 as compared to 1993 were primarily attributable to the decrease in earnings previously mentioned.

NET INTEREST INCOME

On a fully taxable equivalent basis, net interest income increased \$3,914,000, or 5.7%, to \$72,885,000 for the three months ended March 31, 1994 from \$68,971,000 for the same period in 1993. This increase was due to the 10.2% increase in average earning assets (principally as a result of the acquisition of Pioneer), offset by a 20 basis point (1% equals 100 basis points) decrease in the net interest margin. For the first quarter of 1994, the yield on earning assets decreased 41 basis points with the rate paid for interest-bearing deposits and liabilities decreasing only 33 basis points compared to the same period in 1993 resulting in a decrease in the interest rate spread from 4.14% to 4.06%. Utilizing average earning assets as the base, the net interest margin on earning assets for the first quarter of 1994 was 4.54% compared to 4.74% for the same period in 1993. These declines were primarily attributable to the lower interest rate environment in the first quarter of 1994 compared with the same period in 1993. The decline in yields on loans and investment securities was primarily due to maturities and refinancing of higher yielding loans and investment securities.



The following table sets forth consolidated average balance sheets, an analysis of interest income/expense, and the average yield/rate for each major category of interest-earning assets and interest-bearing liabilities for the periods indicated on a fully taxable equivalent basis. The tax equivalent adjustment is made for items exempt from Federal income taxes to make them comparable with taxable items before any income taxes are applied.

	THREE MONTHS ENDED MARCH 31,					
	1994			1993		
	AVERAGE BALANCE	INTEREST INCOME/ EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
	(dollars in thousands)					
<b>ASSETS</b>						
Earning assets:						
Interest-bearing deposits in other banks	\$ 128,871	\$ 1,013	3.19%	\$ 282,089	\$ 2,134	3.07%
Federal funds sold and securities purchased under agreements to resell	143,740	1,121	3.16	259,935	2,104	3.28
Held-to-maturity securities	1,076,171	14,599	5.50	990,012	17,071	6.99
Available-for-sale securities	109,441	1,050	3.89	--	--	--
Loans and leases(2),(3)	5,045,514	97,487	7.84	4,369,240	89,320	8.29
Total earning assets	6,503,737	115,270	7.19	5,901,276	110,629	7.60
Nonearning assets	686,329			636,381		
Total assets	\$ 7,190,066			\$ 6,537,657		
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Interest-bearing deposits and liabilities:						
Deposits	\$ 4,166,823	\$ 30,136	2.93%	\$ 4,097,106	\$ 35,022	3.47%
Short-term borrowings	1,119,656	9,331	3.38	722,497	5,636	3.16
Long-term debt	212,925	2,918	5.56	67,473	1,000	6.01
Total interest-bearing deposits and liabilities	5,499,404	42,385	3.13	4,887,076	41,658	3.46
Interest rate spread			4.06%			4.14%
Noninterest-bearing demand deposits	920,502			913,824		
Other liabilities	160,789			170,706		
Total liabilities	6,580,695			5,971,606		
Stockholders' equity	609,371			566,051		
Total liabilities and stockholders' equity	\$ 7,190,066			\$ 6,537,657		
Net interest income and margin on earning assets		72,885	4.54%		68,971	4.74%
Tax equivalent adjustment		1,802			1,772	
Net interest income		\$ 71,083			\$ 67,199	

(1) Annualized.

(2) Nonaccruing loans and leases have been included in computations of average loan and lease balances.

(3) Interest income for loans and leases included loans fees of \$8,005 and \$6,123 for 1994 and 1993, respectively.

## INVESTMENT SECURITIES

Comparative book and fair values of held-to-maturity investment securities at March 31, 1994, December 31, 1993, and March 31, 1993 were as follows:

	MARCH 31, 1994 -----	December 31, 1993 ----- (in thousands)	March 31, 1993 -----
Book value	\$ 1,139,798	\$ 1,132,025	\$ 1,140,122
Unrealized gains	9,259	14,036	24,455
Unrealized losses	(6,204) -----	(1,734) -----	(116) -----
Fair value	\$ 1,142,853 =====	\$ 1,144,327 =====	\$ 1,164,461 =====

The decrease in unrealized gains and increase in unrealized losses from December 31, 1993 is attributable to the recent rise in the overall level of interest rates resulting from recent monetary actions of the Federal Reserve Board.

Gross realized gains and losses for the three months ended March 31, 1994 and 1993 were as follows:

	1994 ----	1993 ----
	(in thousands)	
Realized gains	\$ 141	\$ 71
Realized losses	-- -----	(45) -----
Securities gains, net	\$ 141 =====	\$ 26 =====

Gains and losses realized on the sales of investment securities are determined using the specific identification method.

The following table sets forth the loan portfolio by major categories and loan mix at March 31, 1994, December 31, 1993 and March 31, 1993:

	MARCH 31, 1994		December 31, 1993		March 31, 1993	
	AMOUNT	%	Amount	%	Amount	%
	(dollars in thousands)					
Commercial, financial and agricultural	\$1,185,337	23.6%	\$1,208,912	23.8%	\$1,189,553	27.1%
Real estate:						
Commercial	895,431	17.8	882,628	17.4	710,081	16.2
Construction	271,042	5.4	317,036	6.2	431,697	9.8
Residential:						
Insured, guaranteed or conventional	1,449,685	28.9	1,427,299	28.2	869,054	19.8
Home equity credit lines	349,490	7.0	358,662	7.1	357,314	8.1
Total real estate loans	2,965,648	59.1	2,985,625	58.9	2,368,146	53.9
Consumer	450,411	9.0	459,910	9.1	454,297	10.3
Lease financing	198,826	4.0	201,449	4.0	182,554	4.1
Foreign	213,911	4.3	210,913	4.2	201,815	4.6
Total loans and leases	5,014,133	100.0% =====	5,066,809	100.0% =====	4,396,365	100.0% =====
Less allowance for loan and lease losses	61,929		62,253		56,389	
Total net loans and leases	\$4,952,204		\$5,004,556		\$4,339,976	
	=====		=====		=====	

The loan and lease portfolio is the largest component of earning assets and accounts for the greatest portion of total interest income. At March 31, 1994, total loans and leases were \$5,014,133,000, a decrease of 1.0% from December 31, 1993.

Total loans and leases at March 31, 1994, represented 70.4% of total assets, 77.8% of total earning assets and 98.9% of total deposits compared to 69.7% of total assets, 78.6% of total earning assets and 97.1% of total deposits at December 31, 1993. Governmental and certain other time deposits were shifted into security repurchase agreements at March 31, 1994, December 31, 1993 and March 31, 1993 to reduce the Company's deposit insurance premiums. If these repurchase agreements were included in the deposit base, total loans and leases as a percentage of total deposits would represent 84.2%, 83.8% and 82.4%, respectively, at such dates.

Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At March 31, 1994, commercial real estate loans totalled \$895,431,000, or 17.8%, of total loans and leases. The Company has selectively participated as a lender on commercial properties on the mainland United States, principally on the west coast. Such loans totalled \$66,198,000 at March 31, 1994, a decrease of 2.1% from December 31, 1993. At March 31, 1994, the largest concentration of commercial real estate loans to a single borrower was \$29.2 million.

Construction and land development loans decreased 14.5% from December 31, 1993 to March 31, 1994 due to repayments and loans transferred to commercial real estate.

## NONPERFORMING ASSETS

A summary of nonperforming assets at March 31, 1994, December 31, 1993 and March 31, 1993 follows:

	MARCH 31, 1994	December 31, 1993	March 31, 1993
----- (dollars in thousands)			
Nonperforming loans and leases:			
Nonaccrual:			
Commercial, financial and agricultural	\$ 9,646	\$ 13,823	\$ 13,213
Real estate:			
Commercial	25,969	12,145	3,784
Construction	26,547	28,571	37,981
Residential:			
Insured, guaranteed, or conventional	8,207	5,473	2,774
Home equity credit lines	259	255	245
	-----	-----	-----
Total real estate loans	60,982	46,444	44,784
	-----	-----	-----
Consumer	76	45	50
Lease financing	3	--	27
	-----	-----	-----
Total nonaccrual loans and leases	70,707	60,312	58,074
Renegotiated - commercial, financial and agricultural	2	20	10,219
	-----	-----	-----
Total nonperforming loans and leases	70,709	60,332	68,293
Other real estate owned	13,210	13,034	256
	-----	-----	-----
Total nonperforming assets	\$ 83,919	\$ 73,366	\$ 68,549
	=====	=====	=====
Loans and leases past due 90 days or more and still accruing interest	\$ 22,733	\$ 40,285	\$ 42,682
	=====	=====	=====
Nonperforming assets to total loans and leases and other real estate owned (end of period):			
Excluding past due loans and leases	1.66%	1.44%	1.56%
Including past due loans and leases	2.11%	2.24%	2.53%
Nonperforming assets to total assets (end of period):			
Excluding past due loans and leases	1.17%	1.01%	1.05%
Including past due loans and leases	1.48%	1.56%	1.71%

## NONPERFORMING ASSETS, Continued

Nonperforming assets increased from \$73,366,000 at December 31, 1993 to \$83,919,000 at March 31, 1994. The increase of \$10,553,000 was primarily attributable to two Hawaii commercial real estate loans totalling \$13.6 million, offset by the settlement of a \$7.0 million commercial loan. The increase is a result of the continuing weakness in the Hawaii economy and local real estate markets. Hawaii's economy, which is the worst that Hawaii has experienced since statehood, will continue to affect its level of nonperforming assets.

Loans and leases past due 90 days or more and still accruing interest totalled \$22,733,000 at March 31, 1994. The decrease of \$17,552,000 from December 31, 1993 to March 31, 1994 was attributable to several loans becoming current. All of the loans which are past due 90 days or more and still accruing interest are in management's judgment adequately secured and in the process of collection.

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DEPOSITS

The following table sets forth the average balances and the average rates paid on deposits for the periods indicated:

	THREE MONTHS ENDED MARCH 31,			
	1994		1993	
	AVERAGE BALANCE	AVERAGE RATE(1)	Average Balance	Average Rate (1)
	(dollars in thousands)			
Interest-bearing demand	\$ 1,246,257	1.92 %	\$ 1,236,303	2.34 %
Savings	1,488,406	2.03	1,423,721	3.20
Time	1,432,160	4.75	1,437,082	4.71
Total interest-bearing deposits	4,166,823	2.93	4,097,106	3.47
Noninterest-bearing demand	920,502	--	913,824	--
Total deposits	\$ 5,087,325 =====	2.40 %	\$ 5,010,930 =====	2.84 %

(1) Annualized.

Average deposits during the first quarter of 1994 increased \$76.4 million, or 1.5%, as compared to the first quarter of 1993. Exclusive of the average deposits of Pioneer for the first quarter of 1994, average deposits decreased \$315.1 million, or 6.3%. The investment by customers in higher-yielding alternative investments, generally with non-financial institutions, and the shift of public deposits, contributed to the decrease in average deposits.

## PROVISION AND ALLOWANCE FOR LOAN AND LEASE LOSSES

The following table sets forth the activity in the allowance for loan and lease losses for the periods indicated:

	THREE MONTHS ENDED MARCH 31,	
	1994	1993
	(dollars in thousands)	
Loans and leases outstanding (end of period)	\$ 5,014,133 =====	\$ 4,396,365 =====
Average loans and leases outstanding	\$ 5,045,514 =====	\$ 4,369,240 =====
Allowance for loan and lease losses:		
Balance at beginning of period	\$ 62,253 -----	\$ 56,385 -----
Loans and leases charged off:		
Commercial, financial and agricultural	2,551	1,058
Real estate - commercial	375	--
Real estate - residential	252	--
Real estate - construction	804	1,672
Consumer	1,488	1,567
Total loans and leases charged off	----- 5,470 -----	----- 4,297 -----
Recoveries on loans and leases previously charged off:		
Commercial, financial and agricultural	871	32
Real estate - mortgage	14	--
Real estate - construction	4	--
Consumer	412	365
Lease financing	2	1
Total recoveries on loans and leases previously charged off	----- 1,303 -----	----- 398 -----
Net charge-offs	4,167	3,899
Provision charged to expense	3,843	3,903
Balance at end of period	----- \$ 61,929 =====	----- \$ 56,389 =====
Net loans and leases charged off to average loans and leases	.33%(1)	.36%(1)
Net loans and leases charged off to allowance for loan and lease losses	27.29%(1)	28.04%(1)
Allowance for loan and lease losses to total loans and leases (end of period)	1.24%	1.28%
Allowance for loan and lease losses to nonperforming loans and leases (end of period):		
Excluding past due loans and leases	.88X	.83X
Including past due loans and leases	.66X	.51X

(1)Annualized.

## PROVISION AND ALLOWANCE FOR LOAN AND LEASE LOSSES, Continued

The allowance for loan and lease losses at March 31, 1994 was \$61,929,000 and represented 1.24% of total outstanding loans and leases. This ratio was 1.23% as of December 31, 1993 and 1.28% at March 31, 1993. The ratio of allowance for loan and lease losses to nonperforming loans and leases declined from December 31, 1993 to March 31, 1994.

Net charge-offs for the first three months of 1994 were \$4,167,000, an increase of \$268,000 over the first three months of 1993.

## OTHER OPERATING INCOME

Exclusive of securities transactions, other operating income totalled \$22,928,000 for the first quarter of 1994, an increase of 27.6% over the same period in 1993. The increases were primarily attributable to the increases in trust income and other service charges/fees, and the acquisition of Pioneer.

Trust fees increased \$961,000, or 17.5%, for the first quarter of 1994 over the same period in 1993. The increase was primarily the result of increases in fees from pension plans and irrevocable trusts and investment management fees which were the result of new business.

Service charges on deposit accounts increased \$1,159,000, or 24.5%, for the first quarter of 1994 over the same period in 1993. This increase was partly attributable to increases in fees on checking accounts and on checks returned and paid from Pioneer.

Other service charges and fees increased \$941,000, or 13.0%, for the first quarter of 1994 over the same period in 1993. This increase was partly attributable to increases in merchant discount income and commissions.

Security transactions resulted in net pre-tax gains of \$141,000 for the first three months of 1994 compared to net pre-tax gains of \$26,000 for the same period in 1993.

Other operating income increased \$1,901,000 for the first quarter of 1994 over the same period in 1993. This increase was partly attributable to an advisory fee income and the acquisition of Pioneer.

## OTHER OPERATING EXPENSES

Other operating expenses totalled \$61,404,000 for the first three months of 1994, an increase of 10.5% over the first three months of 1993.

Total personnel expenses (salaries and wages and employee benefits) increased \$4,332,000 for the first three months of 1994 over the same period in 1993. Personnel expenses attributable to recent acquisitions account for \$2,437,000. The balance of the increase is attributable to normal merit increases and higher workers' compensation, health and payroll tax expenses.

Occupancy expense for the first three months of 1994 increased \$1,225,000, or 27.2%, over the same period in 1993 with \$1,130,000 attributable to the Pioneer acquisition.

Equipment expense increased \$1,259,000, or 27.3%, for the first quarter of 1994 over the same period in 1993, primarily as a result of higher depreciation and rental expense and maintenance service contracts in connection with the conversion of the computer mainframes and improvements in the delivery and processing systems.

Excluding the write-off of \$5,444,000 for the undepreciated cost of certain structures on the Company's redevelopment block in the first quarter of 1993, other operating expenses grew \$4,446,000 for the first quarter of 1994. The recent acquisitions, lower interest capitalization on construction in progress, higher utility, professional fees and outside services and goodwill amortization primarily accounted for this increase.



The Company's effective income tax rate (exclusive of the tax equivalent adjustment) for the first three months of 1994 was 35.2% as compared to 30.0% for the same period in 1993. The increase in the Company's effective income tax rate was primarily due to the (1) increase in the corporate tax rate as a result of the Omnibus Budget Reconciliation Act of 1993; (2) declining income from tax-exempt earning assets, primarily municipal securities; and, (3) amortization of purchase accounting adjustments (goodwill and core deposit premium) which do not have the benefit of being deductible for income tax purposes.

LIQUIDITY AND CAPITAL

Stockholders' equity was \$613,032,000 at March 31, 1994, a .8% increase from \$608,369,000 at December 31, 1993. Average stockholders' equity represented 8.48% of average total assets for the first quarter of 1994 compared to 8.66% in the same quarter last year. There was no significant change in the Company's liquidity position during the first quarter of 1994.

The following tables present the Company's regulatory capital position at March 31, 1994:

RISK-BASED CAPITAL RATIOS

	AMOUNT	RATIO
	-----	-----
	(dollars in thousands)	
Tier 1 Capital	\$ 528,477	10.26%
Tier 1 Capital minimum requirement (1)	205,935	4.00
	-----	-----
Excess	\$ 322,542	6.26%
	=====	=====
Total Capital	\$ 690,406	13.41%
Total Capital minimum requirement (1)	411,870	8.00
	-----	-----
Excess	\$ 278,536	5.41%
	=====	=====
Risk-weighted assets	\$ 5,148,379	
	=====	

LEVERAGE RATIO

	AMOUNT	RATIO
	-----	-----
	(dollars in thousands)	
Tier 1 Capital	\$ 528,477	7.26 %
Minimum leverage requirement (2)	218,240	3.00
	-----	-----
Excess	\$ 310,237	4.26 %
	=====	=====
Average total assets, net of goodwill and certain intangible assets	\$ 7,274,662	
	=====	

(1) Risk-based capital guidelines as established by the Federal Reserve Board for bank holding companies require minimum Tier 1 and Total capital ratios of 4% and 8%, respectively.

(2) The Federal Reserve Board has stated that the Leverage Ratio of 3% is the minimum requirement for the most highly rated banking organizations which are not experiencing or anticipating significant growth. Other banking organizations are expected to maintain leverage ratios of at least one to two percent higher.

## Item 1. Legal Proceedings

The legal proceeding brought by MasterCard International, Inc. in the United States District court for the Southern District of New York against Dean Witter, Discover & Co. and others, in which the Bank and others were named as counterclaim defendants, which was described in the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1992, was settled and dismissed without the Corporation or the Bank making any payment or assuming any other obligation. The date of the dismissal of claims against the Bank was January 21, 1994.

## Item 6. Exhibits and Reports on Form 8-K

## (a) Exhibits

Exhibit 12 Statement regarding computation of ratios.

## (b) Reports on Form 8-K - No reports on Form 8-K were filed during the quarter ended March 31, 1994.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST HAWAIIAN, INC.  
(Registrant)

Date May 10, 1994

By /s/ HOWARD H. KARR

-----  
HOWARD H. KARR  
EXECUTIVE VICE PRESIDENT  
AND TREASURER  
(PRINCIPAL FINANCIAL OFFICER)

## EXHIBIT INDEX

EXHIBIT NUMBER -----	DESCRIPTION -----	PAGE NUMBER IN QUARTERLY REPORT ON FORM 10-Q -----
12	Statement regarding computation of ratios.	19

First Hawaiian, Inc. and Subsidiaries  
 Computation of Consolidated Ratios of Earnings to Fixed Charges

	THREE MONTHS ENDED MARCH 31,	
	----- 1994 -----	----- 1993 -----
	(dollars in thousands)	
Income before income taxes and cumulative effect of a change in accounting principle	\$28,905 -----	\$25,702 -----
Fixed charges:(1)		
Interest expense	42,385	41,658
Capitalized interest	--	1,092
Rental expense	1,084	613
	-----	-----
	43,469	43,363
Less interest on deposits	30,136 -----	35,022 -----
Net fixed charges	13,333 -----	8,341 -----
Earnings, excluding interest on deposits	\$42,238 =====	\$34,043 =====
Earnings, including interest on deposits	\$72,374 =====	\$69,065 =====
Ratio of earnings to fixed charges:		
Excluding interest on deposits	3.17 X	4.08 x
Including interest on deposits	1.66 X	1.59 x

(1) For purposes of computing the above ratios, earnings represent income before income taxes and cumulative effect of a change in accounting principle plus fixed charges. Fixed charges, excluding interest on deposits, include interest (other than on deposits), whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor. Fixed charges, including interest on deposits, include all interest, whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor.