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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

	FORM 10-Q	
(Mark One) [X] QUARTERLY REPORT PURSUA EXCHANGE ACT OF 1934 For the quarterly perio	•	OF THE SECURITIES
EXCHANGE ACT OF 1934	OR ANT TO SECTION 13 OR 15(d) od from	
Commi	ssion file number 0-7949	
	FIRST HAWAIIAN, INC. gistrant as specified in i	ts charter)
DELAWARE (State of incorpor	ation)	99-0156159 (I.R.S. Employer Identification No.)
1132 BISHOP STREET, HONO (Address of principal exec		96813 (Zip Code)
(Registrant's te	(808) 525-7000 lephone number, including	area code)
Indicate by check mark whet required to be filed by Sec of 1934 duri (or for such shorter period reports), and (2) has been s	tion 13 or 15(d) of the Se ng the preceding 12 months that the registrant was r ubject to such filing requ 90 days.	curities Exchange Act equired to file such

Yes X No

The number of shares outstanding of each of the issuer's classes of common stock as of April 30, 1995 was:

Outstanding Class Common Stock, \$5 Par Value 31,964,192 Shares

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ITEM 1. FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS (Unaudited) First Hawaiian, Inc. and Subsidiaries

	MARCH 31, December 31,			
	1995	1994	1994	
		(in thousands)		
ASSETS				
Interest-bearing deposits in other banks Federal funds sold and securities purchased	\$ 8,770	\$ 11,670	\$ 65,810	
under agreements to resell Investment securities: Held-to-maturity (fair value of \$817,206,	285,904	180,000	87,956	
\$981,651 and \$1,142,853, respectively)	823,649	995,887	1,139,798	
Available-for-sale Loans and leases:	161, 877	151, 992	131,352	
Loans and leases	5,713,570	5,533,565	5,014,133	
Less allowance for loan and lease losses	61,236	61,250	61,929	
Net loans and leases	5,652,334	5,472,315	4,952,204	
Total earning assets	6,932,534	6,811,864	6,377,120	
Cash and due from banks	267,313	262,894	296,909	
Premises and equipment	245,320	245,338	251,841	
Customers' acceptance liability	2,107	732	1 800	
Core deposit premium	13,312	13,722	15,376	
Goodwill	77,993	70 006	80,413	
Other assets	164,848	121,698	95,439	
TOTAL ASSETS	\$7,703,427	7,535,144	\$7,118,898	
LIABILITIES AND STOCKHOLDERS' EQUITY	=======	=======	=======	
Deposits:				
Noninterest-bearing demand	\$ 833,175	\$ 861,869	\$ 931,751	
Interest-bearing demand	1,128,513		1,207,065	
Savings	1, 155, 446	1,160,219 1,226,877	1,394,498	
Time	1,640,479	1,503,347	1,354,348	
Foreign	467,543	399,901	184,286	
Total deposits	5,225,156	5, 152, 213	5,071,948	
Short-term borrowings	1,395,182	1,329,816	1,055,025	
Acceptances outstanding	2,107		4 000	
Other liabilities	214, 738	732 205, 108	168,510	
Long-term debt	228, 283	219,331	208,583	
Total liabilities	7,065,466	6,907,200	6,505,866	
Stockholders' equity:				
Common stock	162,713	162,713	162,713	
Surplus	133,820	133,820	133,821	
Retained earnings	355,675	346,339	321,028	
Unrealized valuation adjustment	(197)	(1,033)	(41)	
Treasury stock	(14,050)	(13,895)	(4,489)	
Tabal abaddaldanal andb	007.004		040.000	
Total stockholders' equity	637,961	627,944	613,032	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$7,703,427	\$7,535,144	\$7,118,898	
•	========	========	========	

The accompanying notes are an integral part of these consolidated financial statements.

THREE	MONTHS	ENDED	MARCH	31,
1995				1994

(in thousands, except

	(in thousands, except		
	shares and per share data		
INTEREST INCOME			
Interest and fees on loans	\$ 118,656	\$ 93,987	
Lease financing income	3,592	2,918	
Interest on investment securities:	, , , ,	,	
Taxable interest income	11,360	10,626	
Exempt from Federal income taxes	1,654	<sup>′</sup> 379	
Other interest income	3, 332	2,134	
Total interest income	138,594	110,044	
INTEREST EXPENSE			
Deposits	42,149	26,712	
Short-term borrowings	20,513	9,332	
Long-term debt	3,179	2,917	
Total interest expense	65,841	38,961	
Net interest income	72,753	71,083	
Provision for loan and lease losses	3,340	3,843	
Net interest income after provision for			
loan and lease losses	69,413	67,240	
OTHER OPERATING INCOME			
Trust income	6,354	6,462	
Service charges on deposit accounts	6,306	5,884	
Other service charges and fees	8,254	8,153	
Securities gains, net	1	141	
0ther	2,068	2,429	
Total other operating income	22,983	23,069	
07UFD 00FD47TU0 FVDFU0F0			
OTHER OPERATING EXPENSES	20.007	00 007	
Salaries and wages	23, 227	23,227	
Employee benefits	7,234	7,382	
Occupancy expense	6,426	5,722	
Equipment expense Other	6,386	5,873	
other	20,072	19,200	
Total other operating expenses		61,404	
Total other operating expenses	63,345	01,404	
Income before income taxes	29,051	28,905	
Income taxes	10, 281	10,168	
Theoline taxes		10,100	
NET INCOME	\$ 18,770	\$ 18,737	
NET INCOME	========	=========	
PER SHARE DATA			
NET INCOME	\$ .59	\$ .58	
230112	Ψ .59 =======	Ψ .50	
CASH DIVIDENDS	\$ .295	\$ .295	
	========	=========	
AVERAGE SHARES OUTSTANDING	32,021,262	32,399,530	
	========	========	

The accompanying notes are an integral part of these consolidated financial statements.

	THREE MONTHS ENDED MARCH 31,		
	1995	1994	
	(in tho	usands)	
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	\$ 262,894	\$ 436,129	
Cash flows from operating activities:			
Net income	18,770	18,737	
Provision for loan and lease losses	3,340	3,843	
Depreciation and amortization	6,757	5,932	
Income taxes	8,265	8,123	
Decrease (increase) in interest receivable Increase (decrease) in interest payable	(3,333) 7,921	7,542 (1,691)	
Decrease (increase) in prepaid expenses	1,304	(3,772)	
bedrease (Therease) in prepara expenses			
Net cash provided by operating activities	43,024	38,714	
Cash flows from investing activities:			
Net decrease in interest-bearing deposits	2 000	F0 020	
in other banks Net increase in Federal funds sold and securities	2,900	50,926	
purchased under agreements to resell	(105,904)	(52,956)	
Purchase of held-to-maturity investment securities	(44,031)	(58, 404)	
Proceeds from sale of held-to-maturity	( , === ,	(33, 131,	
investment securities	14,904	54,278	
Proceeds from maturity of held-to-maturity			
investment securities	201, 365	94,806	
Purchase of available-for-sale investment securities	(10,962)	(141,137)	
Proceeds from maturity of available-for-sale investment securities	1,077	9,785	
Net decrease (increase) in loans and leases	1,011	9,103	
to customers	(183,860)	47,206	
Capital expenditures	(4,579)	(6,714)	
Other Other	(47, 187)	14,330	
Note and many dad by (word in) investigation activities	(470, 077)		
Net cash provided by (used in) investing activities	(176, 277)	12,120	
Cash flows from financing activities:			
Net increase (decrease) in deposits	72,943	(148, 180)	
Net increase (decrease) in short-term borrowings	65,366	(14,657)	
Proceeds from long-term debt	8,955	· · · · -	
Payments on long-term debt	(3)	(13, 184)	
Cash dividends paid	(9,434)	(9,544)	
Purchases of common stock for issuance under			
Incentive Plan for Key Executives and Stock Incentive Plan	(155)	(4,489)	
Stock incentive rian	(133)	(4,469)	
Net cash provided by (used in) financing activities	137,672	(190,054)	
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 267,313	\$ 296,909	
	=======	=======	
Supplemental disclosures:	<b>4</b> 57 000	<b>A.</b> 44.070	
Interest paid	\$ 57,920 ======	\$ 44,076 ======	
Net income taxes paid	\$ 2,016	\$ 2,045	
not income taxes para	=======	=======	

The accompanying notes are an integral part of these consolidated financial statements.

	THREE MONTHS ENDED MARCH 31,			
	1995	1994		
	(in thousands)			
BALANCE, BEGINNING OF PERIOD	\$627,944	\$608,369		
Net income	18,770	18,737		
Purchases of common stock for issuance under		•		
Incentive Plan for Key Executives and				
Stock Incentive Plan	(155)	(4,489)		
Unrealized valuation adjustment	836	(41)		
Cash dividends paid	(9,434)	(9,544)		
BALANCE, END OF PERIOD	\$637,961	\$613,032		

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) First Hawaiian, Inc. and Subsidiaries

#### BASIS OF PRESENTATION

The consolidated financial statements of the Company include the accounts of First Hawaiian, Inc. and its wholly-owned subsidiaries - First Hawaiian Bank and its wholly-owned subsidiaries; Pioneer Federal Savings Bank and its wholly-owned subsidiary; First Hawaiian Creditcorp, Inc.; First Hawaiian Leasing, Inc.; and FHI International, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

Certain amounts in the consolidated financial statements for 1994 have been reclassified to conform with the 1995 presentation. Such reclassifications had no effect on the consolidated net income as previously reported.

In the opinion of management, all adjustments (which included only normal recurring adjustments) necessary for a fair presentation are reflected in the consolidated financial statements.

### 2. ACCOUNTING CHANGES

Effective January 1, 1995, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan," which requires that impaired loans be measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the market price or fair value of the collateral if the loan is collateral dependent. The adoption of SFAS No. 114 did not have a material effect on the consolidated financial statements of the Company.

Effective January 1, 1994, the Company adopted SFAS No. 112, "Employer's Accounting for Postretirement Benefits," which requires that the estimated cost of benefits provided by an employer to former or inactive employees after employment, but before retirement, be accounted for on an accrual basis. The adoption of SFAS No. 112 did not have a material effect on the consolidated financial statements of the Company.

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### NET INCOME

Consolidated net income for the first three months of 1995 was \$18,770,000 compared to \$18,737,000 for the first three months of 1994, an increase of .2%. On a per share basis, consolidated net income for the first quarter of 1995 was \$.59, an increase of 1.7% as compared to the first quarter of 1994.

On an annualized basis, the Company's return on average total assets for the first three months of 1995 was 1.00% compared to 1.06% for the same period in 1994 and return on average stockholders' equity was 12.07% compared to 12.47% for the same period in 1994. The decreases in return on average total assets and in return on average stockholders' equity were primarily attributable to the slight increase in earnings as compared to the 5.7% increase in average total assets and 3.5% increase in average stockholders' equity. The increase in earnings per share was primarily attributable to the decrease in average shares outstanding, resulting from purchases of treasury stock to be used for issuance under various incentive plans of the Company.

#### NET INTEREST INCOME

Net interest income, on a fully taxable equivalent basis, increased \$1,456,000, or 2.0%, to \$74,341,000 for the three months ended March 31, 1995 from \$72,885,000 for the same period in 1994. This increase was primarily due to a 6.9% increase in average earning assets, reflecting significant growth in new loans and leases, offset by a 20 basis point (1% equals 100 basis points) decrease in the net interest margin.

As a result of increases in prevailing interest rates from the first quarter of 1994 to the first quarter of 1995, the yield on average earning assets increased 121 basis points and the rate paid for sources of funds used for such earning assets increased 141 basis points, which resulted in a decrease in the net interest margin from 4.54% to 4.34%.

Average earning assets increased by \$445,545,000, or 6.9%, in the first quarter of 1995 over the first quarter of 1994. Efforts to diversify the Company's loan portfolio, both geographically and by industry, resulted in an 11.5% increase in average loans and leases. Credit extensions to companies on the mainland United States in the telecommunications industry primarily accounted for this increase. As a result, the mix of average earning assets changed, with higher-yielding loans and leases representing 81.0% of average earning assets in the first quarter of 1995 as compared to 77.6% in the first quarter of 1994.

Average interest-bearing deposits and liabilities increased by \$449,812,000, or 8.2%, over the first quarter of 1994. As a result of depositors seeking higher yields, the mix of average interest-bearing deposits and liabilities changed with higher rate time deposits representing 35.1% of average interest-bearing deposits and liabilities in the first quarter of 1995 as compared to 26.0% in the first quarter of 1994.

The following table sets forth the condensed consolidated average balance sheets, an analysis of interest income/expense and average yield/rate for each major category of earning assets and interest-bearing deposits and liabilities for the periods indicated on a taxable equivalent basis. The tax equivalent adjustment is made for items exempt from Federal income taxes (assuming a 35% tax rate for 1995 and 1994) to make them comparable with taxable items before any income taxes are applied.

				ENDED MARCH 31,		
		1995			1994	
	AVERAG BALANC	E EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
			(dollars i	n thousands)		
ASSETS						
Earning assets:						
Interest-bearing deposits in other banks	\$ 10,46	2 \$ 154	5.97%	\$ 128,871	\$ 1,013	3.19%
Federal funds sold and securities purchased						
under agreements to resell	231,40		5.57	143,740	1,121	3.16
Held-to-maturity securities	922,71		5.21	1,076,171	11,610	4.38
Available-for-sale securities Loans and leases(2),(3)	158,21 5,626,48		6.64 8.82	109,441 5,045,514	1,050 97,052	3.89 7.80
Total earning assets	6,949,28		8.18	6,503,737	111,846	6.97
Total carning assets	0,949,20		0.10	0,303,737		0.57
Nonearning assets	649,98			686,329		
Total assets	\$7,599,27 ======	1		\$7,190,066 ======		
LIABILITIES AND STOCKHOLDERS' EQUITY Interest-bearing deposits and liabilities:						
Deposits	\$4,325,67	4 \$ 42,149	3.95%	\$4,166,823	\$ 26,712	2.60%
Short-term borrowings	1,399,72		5.94	1,119,656	9,331	3.38
Long-term debt	223,82		5.76	212,925	2,918	5.56
Total interest-bearing						
deposits and liabilities	5,949,21	6 65,841	4.49	5,499,404	38,961	2.87
Interest rate spread			3.69% ====			4.06%
Noninterest-bearing demand						
deposits	828,65			920,502		
Other liabilities	190,89			160,789		
Total liabilities	6,968,75	6		6,580,695		
Stockholders' equity	630,51			609,371		
Total liabilities and		-				
stockholders' equity	\$7,599,27 ======			\$7,190,066 ======		
Net interest income and	<b>_</b>			<del>_</del>		
margin on earning assets		74,341	4.34%		72,885	4.54% ====

1,588

\$ 72,753

1,802

\$ 71,083

Tax equivalent adjustment

Net interest income

Annualized.

<sup>(1)</sup> (2) Nonaccruing loans and leases have been included in computations of average loan and lease balances.

Interest income for loans and leases included loans fees of \$5,915 and \$8,005 for 1995 and 1994, respectively.

# 9 INVESTMENT SECURITIES

Comparative book and fair values of held-to-maturity investment securities at March 31, 1995, December 31, 1994, and March 31, 1994 were as follows:

	MARCH 31, 1995	December 31, 1994	March 31, 1994
		(in thousands)	
Book value	\$823,649	\$995,887	\$1,139,798
Unrealized gains	2,243	3,600	9,259
Unrealized losses	(8,686)	(17,836)	(6,204)
Fair value	\$817,206 ======	\$981,651 ======	\$1,142,853 =======

The decrease in unrealized losses from December 31, 1994 to March 31, 1995, was primarily attributable to the stable interest rate environment in the first quarter of 1995 as compared to the rise in the overall level of interest rates during 1994 resulting from monetary actions of the Federal Reserve Board.

At March 31, 1995, gross unrealized gains and losses on available-for-sale securities were \$43,000 and \$371,000, respectively. At December 31, 1994, there were no unrealized gains and the gross unrealized losses on available-for-sale securities were \$1,716,000.

Gross realized gains and losses for the three months ended March 31, 1995 and 1994 were as follows:

	1995	1994
	(in tho	ousands)
Realized gains	\$3	\$142
Realized losses	2	1
	7.7	
Securities gains, net	\$1	\$141
	==	====

Gains and losses realized on the sales of investment securities are determined using the specific identification method.

The following table sets forth the loan portfolio by major categories and loan mix at March 31, 1995, December 31, 1994 and March 31, 1994:

	MARCH 31	, 1995	December :	31, 1994	March 31	, 1994
	AMOUNT		Amount	%	Amount	
			(dollars in	thousands)		
Commercial, financial and						
agricultural Real estate:	\$1,461,574	25.6%	\$1,307,145	23.6%	\$1,185,337	23.6%
Commercial	947,867	16.6	964,758	17.4	895,431	17.8
Construction	308,521	5.4	320,783	5.8	271,042	5.4
Residential:						
Insured, guaranteed or conventional	1,671,164	20. 2	1 615 206	29.2	1,449,685	28.9
Home equity credit	1,071,104	29.2	1,013,300	29.2	1,449,003	20.9
lines	384,332	6.8	391,195	7.1	349,490	7.0
Total real estate						
loans	3,311,884	58.0	3,292,042	59.5	2,965,648	59.1
Consumer	465,534	Ω 1	467,827		450,411	o o
Lease financing	228.859	4.0	230,587	4.2	198,826	
Foreign		4.3	235,964		213,911	4.3
-						
Total loans and						
leases	5,713,570	100.0%	5,533,565	100.0%	5,014,133	100.0%
Less allowance for loan and lease losses	61,236		61,250		61,929	
16036 103363						
Total net loans and						
leases	\$5,652,334		\$5,472,315		\$4,952,204	
	========		========		========	

The loan and lease portfolio is the largest component of earning assets and accounts for the greatest portion of total interest income. At March 31, 1995, total loans and leases were \$5,713,570,000, an increase of 3.3% from December 31, 1994.

Total loans and leases at March 31, 1995, represented 74.2% of total assets, 82.4% of total earning assets and 109.3% of total deposits compared to 73.4% of total assets, 81.2% of total earning assets and 107.4% of total deposits at December 31, 1994. Governmental and certain other time deposits were shifted into security repurchase agreements at March 31, 1995, December 31, 1994 and March 31, 1994 to reduce the Company's deposit insurance premiums. If these repurchase agreements were included in the deposit base, total loans and leases as a percentage of total deposits would represent 94.3%, 92.6% and 84.2%, respectively, at such dates.

At March 31, 1995, commercial, financial and agricultural loans increased \$154,429,000, or 11.8%, over December 31, 1994. Credit extensions to companies in the telecommunications industry primarily accounted for this increase.

Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At March 31, 1995, commercial real estate loans totalled \$947,867,000, or 16.6%, of total loans and leases. The Company has selectively participated as a lender on commercial properties on the mainland United States, principally on the west coast. Such loans totalled \$53,866,000 at March 31, 1995, a decrease of 7.8% from December 31, 1994. At March 31, 1995, the largest concentration of commercial real estate loans to a single borrower was \$28,860,000.

A summary of nonperforming assets at March 31, 1995, December 31, 1994 and March 31, 1994 follows:

	1995	December 31, 1994	1994
		dollars in thousand	
Nonperforming loans and leases: Nonaccrual:			
	\$ 7,915	\$ 7,972	\$ 9,646
Real estate:			
Construction	2,260	7,038	26,547
Commercial	38,673	35,290	25,969
Residential:			
Insured, guaranteed, or conventional	5,023	4,649	8,207
Home equity credit lines	519	520	259
Total real estate loans	46,475	47,497	60,982
Consumer	216	143	76
Lease financing	210	212	3
Lease Tinancing			
Total nonaccrual loans and leases Renegotiated:	54,816	55,824	70,707
Commercial real estate	2,500	3,128	
Commercial, financial and agricultural			2
commercial, rinancial and agricultural			
Total nonperforming loans and leases	57,316	58,952	70,709
Other real estate owned	9,082	4,160	13,210
Total nonperforming assets	\$66,398 ======	\$63,112 ======	\$83,919 ======
Loans and leases past due 90 days or more			
and still accruing interest	\$44,701	\$33,367	\$22,733
	======	======	======
Nonperforming assets to total loans and leases and other real estate owned (end of period): Excluding 90 days past due accruing loans			
and leases Including 90 days past due accruing loans	1.16%	1.14%	1.66%
and leases	1.94%	1.74%	2.11%
Nonperforming assets to total assets (end of period): Excluding 90 days past due accruing loans			
and leases Including 90 days past due accruing loans	.86%	.84%	1.17%
and leases	1.44%	1.28%	1.48%

Nonperforming assets increased from 63,112,000 at December 31, 1994 to 66,398,000 at March 31, 1995.

The decrease in the nonaccrual real estate - construction category and corresponding increase in the other real estate owned category was due to the foreclosure on a real estate - construction loan with a carrying value of \$4,433,000 in March 1995.

Loans and leases past due 90 days or more and still accruing interest totalled \$44,701,000 at March 31, 1995, an increase of \$11,334,000, or 34.0%, from December 31, 1994. The increase was primarily due to six commercial real estate loans totalling \$8.2 million and a \$2.7 million commercial loan. All of the loans which are past due 90 days or more and still accruing interest are in management's judgment adequately secured and in the process of collection.

In recent years, the level of the Company's nonperforming assets and charge-offs has been adversely affected by the unusually long recession experienced by the Hawaii economy and weaknesses in both the local and California real estate markets. The Company believes that the Hawaii economy is beginning to show signs of improvement, and local commercial real estate markets evidence signs of having stabilized. A significant and sustained improvement in the Hawaii economy and in local real estate markets should have a positive effect on the Company's overall asset quality; however, there can be no assurance that such improvements will result in a significant reduction in the level of nonperforming assets (which consist primarily of commercial real estate loans) or related charge-offs in the near term.

### 13 DEPOSITS

The following table sets forth the average balances and the average rates paid on deposits for the periods indicated:

THREE MONTHS ENDED MARCH 31,

	1995		1994	
	AVERAGE BALANCE	AVERAGE RATE(1)	Average Balance	Average Rate(1)
		(dollars in	n thousands)	
Interest-bearing demand Savings Time	\$1,108,993 1,128,820 2,087,862	2.76% 3.24 4.97	\$1,246,257 1,488,406 1,432,160	1.92% 1.92 3.90
Total interest-bearing deposits Noninterest-bearing demand	4,325,675 828,650	3.95	4,166,823 920,502	2.60
Total deposits	\$5,154,325 =======	3.32%	\$5,087,325 =======	2.13%

Average interest-bearing deposits increased \$158,852,000, or 3.8%, over the first quarter of 1994. As a result of depositors seeking higher yields, the mix of average interest-bearing deposits changed, with higher rate time deposits representing 48.3% of average interest-bearing deposits in the first quarter of 1995 as compared to 34.4% in the first quarter of 1994.

#### (1) Annualized.

The following table sets forth the activity in the allowance for loan and lease losses for the periods indicated:  $\frac{1}{2} \int_{-\infty}^{\infty} \frac{1}{2} \left( \frac{1}{2} \int$ 

	THREE MONTHS ENDED MARCH 31,		
	1995 	1994	
	(dollars in		
Loans and leases outstanding (end of period)	\$5,713,570 ======	\$5,014,133 =======	
Average loans and leases outstanding	\$5,626,482 =======	\$5,045,514 =======	
Allowance for loan and lease losses:			
Balance at beginning of period	\$ 61,250	\$ 62,253	
Loans and leases charged off:			
Commercial, financial and agricultural Real estate:	833	2,551	
Construction	827	804	
Commercial	596	375	
Residential	117	252	
Consumer	1,482	1,488	
Total loans and leases charged off	3,855	5,470	
Recoveries on loans and leases previously charged off: Commercial, financial and agricultural Real estate:	28	871	
Construction	5	4	
Commercial	1		
Residential	17	14	
Consumer	450	412	
Lease financing	<del></del>	2	
•			
Total recoveries on loans and leases			
charged off	501	1,303	
Net charge-offs	3,354	4,167	
Provision charged to expense	3,340	3,843	
Balance at end of period	\$ 61,236 ========	\$ 61,929 =======	
Net loans and leases charged off to			
average loans and leases	.24%(1)	.33%(1)	
Net loans and leases charged off to	.24%(2)	100%(1)	
allowance for loan and lease losses	22.21%(1)	27.29%(1)	
Allowance for loan and lease losses to	,	( )	
total loans and leases (end of period) Allowance for loan and lease losses to	1.07%	1.24%	
nonperforming loans and leases (end of period):			
Excluding 90 days past due accruing loans and leases	1.07X	.88x	
Including 90 days past due accruing loans and leases	.60X	.66x	

(1)Annualized.

For the first three months of 1995, the provision for loan and lease losses was \$3,340,000, a decrease of \$503,000, or 13.1%, as compared to the same period in 1994. This decrease is consistent with the decrease in net charge-offs for the respective period. Net charge-offs for the first three months of 1995 were \$3,354,000, a decrease of \$813,000, or 19.5%, compared to the same period in 1994. The allowance for loan and lease losses increased to 107% of nonperforming assets at March 31, 1995 (excluding 90 days past due accruing loans and leases) from 88% at March 31, 1994, reflecting the substantial decrease in nonperforming assets and net charge-offs in the first quarter of 1995 compared to the first quarter of the prior year.

#### OTHER OPERATING INCOME

Exclusive of securities transactions, other operating income totalled \$22,982,000 for the first quarter of 1995, an increase of .2% over the same period in 1994.

Trust fees decreased \$108,000, or 1.7%, for the first quarter of 1995 compared to the same period in 1994.

Service charges on deposit accounts increased \$422,000, or 7.2%, for the first quarter of 1995 over the same period in 1994. This increase was partly attributable to increases in fees on checking accounts and on checks returned and paid.

Other service charges and fees increased \$101,000, or 1.2%, for the first quarter of 1995 over the same period in 1994. This increase was primarily the result of fee income from loan servicing.

Security transactions resulted in net pre-tax gains of \$1,000 for the first three months of 1995 compared to net pre-tax gains of \$141,000 for the same period in 1994.

Other operating income decreased \$361,000, or 14.9%, for the first quarter of 1995 compared to the same period in 1994. This decrease was partly attributable to an advisory fee recognized in 1994.

#### OTHER OPERATING EXPENSES

Other operating expenses totalled \$63,345,000 for the first three months of 1995, an increase of 3.2% over the first three months of 1994.

Total personnel expenses (salaries and wages and employee benefits) decreased \$148,000, or .5%, for the first three months of 1995 as compared to the same period in 1994.

Occupancy expense for the first three months of 1995 increased \$704,000, or 12.3%, over the same period in 1994, primarily as a result of higher depreciation, insurance and rental expenses. The increase in depreciation and insurance expenses was primarily attributable to the construction of a new five-story, 75,000 square foot office building, including a branch, on property owned in fee simple in Maite. Guam in late 1994.

Equipment expense increased \$513,000, or 8.7%, for the first quarter of 1995 over the same period in 1994, primarily as a result of higher depreciation and rental expense and maintenance service contracts in connection with the migration from a Unisys to IBM information technology platform and improvements in the delivery and processing systems.

Other expenses for the first three months of 1995 increased \$872,000, or 4.5%, over the same period in 1994, primarily as a result of higher software depreciation expense and interchange fees.

#### 16 INCOME TAXES

The Company's effective income tax rate (exclusive of the tax equivalent adjustment) for the first three months of 1995 was 35.4% as compared to 35.2% for the same period in 1994.

#### LIQUIDITY AND CAPITAL

Stockholders' equity was \$637,961,000 at March 31, 1995, a 1.6% increase from \$627,944,000 at December 31, 1994. Average stockholders' equity represented 8.30% of average total assets for the first quarter of 1995 compared to 8.48% in the same quarter last year. There was no significant change in the Company's liquidity position during the first quarter of 1995.

The following tables present the Company's regulatory capital position at March 31, 1995:

#### RISK-BASED CAPITAL RATIOS

	AMOUNT	RATIO
	(dollars in	thousands)
Tier 1 Capital Tier 1 Capital minimum requirement(1)	\$ 556,456 242,151	9.19% 4.00
Excess	\$ 314,305 =======	5.19% =====
Total Capital Total Capital minimum requirement(1)	\$ 717,692 484,301	11.86% 8.00
Excess	\$ 243,391	3.86%
Risk-weighted assets	\$ 6,053,763 =======	=====

#### LEVERAGE RATIO

		AMOUNT	RATIO
		(dollars	in thousands)
Tier 1 Capital to average quarterly total assets (net of certain intangibles)			<b></b>
Tier 1 Leverage Ratio Minimum leverage requirement(2)	\$	556,456 225,527	7.40 % 3.00
Excess	\$	330,929	4.40 %
Average quarterly total assets (net of certain intangibles)	\$ 7 ===	7,517,569 ======	

- (1) Risk-based capital guidelines as established by the Federal Reserve Board for bank holding companies require minimum Tier 1 and Total capital ratios of 4% and 8%, respectively.
   (2) The Leverage Ratio of 3% is the minimum requirement for the most
- (2) The Leverage Ratio of 3% is the minimum requirement for the most highly rated banking organizations which are not experiencing or anticipating significant growth. According to the Federal Reserve Board, other banking organizations are expected to maintain leverage ratios of at least one to two percent higher.

The Board of Directors of the Company has authorized the purchase from time to time of shares of outstanding common stock of the Company for issuance under the Company's Incentive Plan for Key Executives and Stock Incentive Plan. During the first quarter of 1995, the Company acquired 6,263 shares at an average price of \$24.80 per share under this authorization.

# Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits
  - Exhibit 12 Statement regarding computation of ratios.
  - Exhibit 27 Financial data schedule
- (b) Reports on Form 8-K No reports on Form 8-K were filed during the quarter ended March 31, 1995.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST HAWAIIAN, INC. (Registrant)

/s/ HOWARD H. KARR May 12, 1995 Ву Date

HOWARD H. KARR EXECUTIVE VICE PRESIDENT AND TREASURER (PRINCIPAL FINANCIAL OFFICER)

## EXHIBIT INDEX

EXHIBIT		PAGE NUMBER IN
NUMBER	DESCRIPTION	QUARTERLY REPORT ON FORM 10-Q
12	Statement regarding computation of ratios.	19
27	Financial data schedule	20

First Hawaiian, Inc. and Subsidiaries Computation of Consolidated Ratios of Earnings to Fixed Charges

	THREE MONTHS ENDED MARCH 31,	
	1995	1994
	(dollars in thousands)	
Income before income taxes	\$29,051	\$28,905
Fixed charges:(1) Interest expense Rental expense	65,841 1,211	38,961 1,084
Less interest on deposits	67,052 42,149	40,045 26,712
Net fixed charges	24,903	13,333
Earnings, excluding interest on deposits	\$53,954 ======	\$42,238 ======
Earnings, including interest on deposits	\$96,103 ======	\$68,950 =====
Ratio of earnings to fixed charges:		
Excluding interest on deposits Including interest on deposits	2.17x 1.43x	3.17x 1.72x

<sup>(1)</sup> For purposes of computing the above ratios, earnings represent income before income taxes plus fixed charges. Fixed charges, excluding interest on deposits, include interest (other than on deposits), whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor. Fixed charges, including interest on deposits, include all interest, whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor.

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3-M0S
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JAN-01-1995
MAR-31-1995
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