# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Date of Report: January 20, 2005** (Date of earliest event reported)

# **BANCWEST CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

**0-7949** (Commission File Number)

**99-0156159** (IRS Employer Identification No.)

**999 Bishop Street, Honolulu, Hawaii** (Address of principal executive offices)

**96813** (Zip Code)

Registrant's telephone number, including area code: (808) 525-7000

#### **Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communication pursuant to rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communication pursuant to rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# TABLE OF CONTENTS

<u>Item 2.02 Results of Operations and Financial Condition.</u>
<u>Item 9.01 Financial Statements and Exhibits</u>

SIGNATURE EXHIBIT INDEX

EXHIBIT 99

### **Table of Contents**

#### Item 2.02 Results of Operations and Financial Condition.

On January 20, 2005, BancWest Corporation (the "Company") issued a financial information release for the quarter and year ended December 31, 2004. The financial information release is furnished as Exhibit 99 to this Current Report on Form 8-K.

#### **Item 9.01 Financial Statements and Exhibits**

(c) Exhibits.

The following exhibits are furnished herewith:

Exhibit No. 99

Description of Exhibit

News Release dated January 20, 2005 with respect to the Company's quarter and year ended December 31, 2004 earnings

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: January 20, 2005

#### **BANCWEST CORPORATION**

(Registrant)

By: /s/ DOUGLAS C. GRIGSBY

Douglas C. Grigsby Executive Vice President, Chief Financial Officer and Treasurer

## EXHIBIT INDEX

Exhibit No.
99 Exhibit
News Release dated January 20, 2005 with respect to the Company's quarter and year ended December 31, 2004 earnings





FOR IMMEDIATE RELEASE

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BANCWEST POSTS EARNINGS OF \$128.3 MILLION, UP 12.0% FROM FOURTH QUARTER OF 2003 Two Acquisitions Make BancWest 7th Largest in U.S. West

(Honolulu and San Francisco, January 20, 2005) – BancWest Corporation, parent company of Bank of the West and First Hawaiian Bank, today reported net income of \$128.3 million for the fourth quarter of 2004, up 12.0% from the same quarter of 2003. For the full year of 2004, BancWest's net income was \$473.4 million, up 8.4% from the same period of 2003.

On November 1, 2004, BancWest completed its acquisitions of Community First Bankshares, Inc. and USDB Bancorp. Branches of Community First National Bank were rebranded on December 3, 2004, with the merger of Community First into Bank of the West. Branches of United Safe Deposit Bank, a USDB Bancorp subsidiary, will be merged into Bank of the West on January 21.

BancWest is now the seventh largest bank holding company in the Western United States, with \$50.1 billion in assets and 543 branches in 17 Western and Midwestern states, Guam and Saipan.

"These acquisitions have significantly enlarged BancWest's branch network, expanding our company into the Intermountain and Midwestern regions of the nation. At the same time, we continue to see strong internal growth from our existing Bank of the West and First Hawaiian Bank operations," said Don J. McGrath, President and Chief Executive Officer of BancWest.

Net income for the quarter included after-tax restructuring expenses of \$4.5 million related to the two acquisitions. Excluding these expenses, net income would have increased 15.9% for the fourth quarter from the same period in 2003. Net income for the full year of 2004 included after-tax restructuring expenses of \$9.5 million. Excluding these expenses, net income would have increased 10.6% for the year.

(more)

BancWest Posts Earnings of \$128.3 Million, Up 12.0% from Fourth Quarter of 2003 Page 2

#### **BancWest fourth-quarter results:**

**Assets, loans, deposits.** BancWest had total assets of \$50.1 billion at December 31, 2004, up 30.5% from a year earlier. Loans and leases totaled \$32.7 billion, up 27.1%. Deposits were \$33.6 billion, up 27.3%. The increases were due both to internal organic growth and to the acquisitions completed in the fourth quarter.

**Credit quality.** BancWest's nonperforming assets were 0.45% of loans and foreclosed properties at December 31, 2004, an improvement from 0.59% a year earlier.

**Loan loss reserve.** Consistent with the improvement in credit quality, BancWest's allowance for credit losses was 1.33% of total loans and leases at December 31, 2004, a reduction from 1.52% a year earlier.

**Net interest income** for the quarter was \$378.4 million, up 14.8% from the fourth quarter of 2003, with the November acquisitions of Community First and Union Safe Deposit contributing to 25.3% growth in average earning assets. Net interest margin was 3.84% compared with 4.17% for the same quarter a year ago.

Noninterest income, at \$116.1 million, increased 24.6% from the fourth quarter of 2003.

**Noninterest expense** was \$277.9 million for the quarter, up 26.6% from the same quarter a year ago, due largely to the acquisitions. Excluding \$7.6 million of merger-related expenses, noninterest expense increased 23.2%.

#### Fourth-quarter acquisitions

During the quarter, BancWest completed two acquisitions that expanded its operations into 10 additional states and increased its presence in California's Central Valley. BancWest acquired:

- Community First Bankshares, Inc., parent company of Community First National Bank and Community First Insurance, Inc., and
- USDB Bancorp, parent company of Union Safe Deposit Bank.

The Community First acquisition introduced the Bank of the West "Bear" brand into Arizona, Colorado, Iowa, Minnesota, Nebraska, North Dakota, South Dakota, Utah, Wisconsin and Wyoming. The USDB acquisition added to BancWest's presence in San Joaquin and Stanislaus Counties in California's Central Valley. BancWest now has 243 branches in California.

(more)

BancWest Posts Earnings of \$128.3 Million, Up 12.0% from Fourth Quarter of 2003 Page 3

BancWest acquired Community First Bankshares by paying \$32.25 in cash for each share of its common stock. As of September 30, 2004, Community First Bankshares had total assets of \$5.5 billion, deposits of \$4.4 billion and loans of \$3.5 billion. Its Community First National Bank subsidiary operated 156 branches in 12 states in the Southwest, Rocky Mountains, Great Plains and east to the Great Lakes.

USDB, which had been headquartered in Stockton, California, operated 19 Union Safe Deposit Bank branches in San Joaquin and Stanislaus Counties. As of September 30, 2004, USDB had total assets of \$1.2 billion, deposits of \$0.9 billion and loans of \$0.7 billion.

#### **CEO Transition Completed**

On December 31, 2004, Walter A. Dods, Jr. retired as BancWest's Chief Executive Officer. He was succeeded in that position by Don J. McGrath, who had been President and Chief Operating Officer. Dods will remain with BancWest as nonexecutive Chairman.

\* \* \*

**About BancWest:** BancWest Corporation (www.bancwestcorp.com) is a financial holding company with assets of \$50.1 billion. It is a wholly owned subsidiary of BNP Paribas (www.bnpparibas.com), an international financial services group. BancWest is headquartered in Honolulu, Hawaii, with an administrative headquarters in San Francisco, California. Its principal subsidiaries are Bank of the West (463 banking locations in California, Arizona, Colorado, Idaho, Iowa, Minnesota, Nebraska, New Mexico, Nevada, North Dakota, Oregon, South Dakota, Utah, Washington state, Wisconsin and Wyoming) and First Hawaiian Bank (61 branches in Hawaii, Guam and Saipan). The branches of Union Safe Deposit Bank, currently operating as a separate subsidiary, will be merged into Bank of the West on January 21, 2005.