

BancWest Corporation and Subsidiaries
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

2. NEW PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 establishes accounting and reporting standards for derivative instruments and hedging activities. SFAS No. 133 requires the recognition of all derivative instruments in the statement of financial position as either assets or liabilities and the measurement of derivative instruments at fair value. In June 1999, the FASB issued SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133." The original effective date for SFAS No. 133 was for all fiscal years beginning after June 15, 1999. As a result of SFAS No. 137, the effective date for SFAS No. 133 is for all fiscal quarters of all fiscal years beginning after June 15, 2000. The adoption of SFAS No. 133, as amended by SFAS No. 137, is not expected to have a material effect on the Company's consolidated financial statements.

Effective January 1, 1999, the Company adopted SFAS No. 134, "Accounting for Mortgage-Backed Securities Retained after the Securitization of Mortgage Loans Held for Sale by a Mortgage Banking Enterprise, an amendment of SFAS No. 65." SFAS No. 134 requires mortgage banking enterprises to classify loans held for sale that they have securitized, based on their intent to sell or hold these investments. The adoption of SFAS No. 134 did not have a material effect on the Company's consolidated financial statements.

3. EARNINGS PER SHARE

The following is a reconciliation of the numerators and denominators used to calculate the Company's basic and diluted earnings per share for the periods indicated:

	QUARTER ENDED SEPTEMBER 30,					
	1999			1998		
	INCOME (NUMERATOR)	AVERAGE SHARES (DENOMINATOR)	PER SHARE AMOUNT	Income (Numerator)	Average Shares (Denominator)	Per Share Amount
	(in thousands, except number of shares and per share data)					
Basic:						
Net income	\$ 36,855	62,216,400	\$.59	\$25,350	35,411,026	\$.72
Effect of dilutive securities - Stock Incentive Plan options	--	360,728	--	--	266,466	--
Diluted:						
Net income and assumed conversions	\$ 36,855	62,577,128	\$.59	\$25,350	35,677,492	\$.71
	=====	=====	=====	=====	=====	=====

	NINE MONTHS ENDED SEPTEMBER 30,					
	1999			1998		
	INCOME (NUMERATOR)	AVERAGE SHARES (DENOMINATOR)	PER SHARE AMOUNT	Income (Numerator)	Average Shares (Denominator)	Per Share Amount
	(in thousands, except number of shares and per share data)					
Basic:						
Net income	\$123,880	61,934,575	\$2.00	\$70,186	35,340,003	\$1.99
Effect of dilutive securities - Stock Incentive Plan options	--	331,357	--	--	451,346	--
Diluted:						
Net income and assumed conversions	\$123,880	62,265,932	\$1.99	\$70,186	35,791,349	\$1.96
	=====	=====	=====	=====	=====	=====

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4. IMPAIRED LOANS

The following table summarizes impaired loan information as of and for the nine months ended September 30, 1999 and 1998 and as of and for the year ended December 31, 1998:

	SEPTEMBER 30, 1999	December 31, 1998	September 30, 1998
	-----	-----	-----
		(in thousands)	
Impaired loans	\$104,503	\$109,368	\$89,889
Impaired loans with related allowance for credit losses calculated under SFAS No. 114	\$ 78,816	\$ 76,513	\$69,306
Total allowance for credit losses on impaired loans	\$ 20,676	\$ 19,710	\$17,849
Average impaired loans	\$105,760	\$ 88,736	\$84,647
Interest income recognized on impaired loans	\$ 430	\$ 3,295	\$ 1,074

Under SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," loans are considered impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. For a loan that has been restructured, the contractual terms of the loans agreement refer to the terms of the original loan agreement. Not all impaired loans are necessarily placed on nonaccrual status; for example, restructured loans performing under restructured terms beyond a specific period may be classified as accruing but may still be deemed impaired. Impaired loans without a related allowance for credit losses are generally collateralized by assets with fair values in excess of the recorded investment in the loans. Interest payments on impaired loans are generally applied to reduce the outstanding principal amounts of such loans.

5. MERGER WITH BANCWEST CORPORATION

On November 1, 1998, the merger of the former BancWest Corporation ("Old BancWest"), parent company of Bank of the West, with and into First Hawaiian, Inc. ("FHI") was consummated (the "BancWest Merger"). At that date, Bank of the West, headquartered in San Francisco, was California's fifth largest bank with approximately \$6.1 billion in assets and 103 branches in 21 counties in Northern and Central California.

Prior to the consummation of the BancWest Merger, Old BancWest was wholly owned by Banque Nationale de Paris ("BNP"), France's second largest banking group. In the BancWest Merger, BNP received approximately 25.8 million shares of the Company's newly authorized Class A common stock (representing approximately 45% of the then outstanding voting stock). The transaction was accounted for using the purchase method of accounting and results of operations were included in the consolidated statements of income from the date of acquisition. The excess of cost over fair value of net assets acquired amounted to approximately \$599.0 million. FHI, the surviving corporation of the BancWest Merger, changed its name to "BancWest Corporation" on November 1, 1998.

The Company recorded restructuring, BancWest Merger-related and other nonrecurring costs totaling \$25.5 million, of which \$11.3 million was accrued as a liability in 1998. During the first nine months of 1999, this liability was reduced by a total of \$5.7 million, as a result of: (1) the payment of \$2.0 million for data processing contract termination penalties; (2) \$1.8 million for severance payments; (3) \$.5 million for payments on other integration costs; and (4) \$1.4 million related to excess leased commercial properties. The remaining amount accrued is \$5.6 million at September 30, 1999.

On July 19, 1999, the Company announced plans to consolidate its three existing data centers into a single data center in Honolulu. The consolidation will be accomplished through a facilities management contract with a service provider assuming management of First Hawaiian's existing information technology center. As a result of this consolidation effort, the Company recorded pre-tax restructuring and other nonrecurring costs of approximately \$6.9 million in the third quarter of 1999. Those costs are comprised of approximately \$3.8 million for the write-off of capitalized information technology costs, \$1.5 million for employee severance costs, and \$1.6 million in other nonrecurring costs. During the third quarter, approximately \$3.8 million in capitalized information technology costs were written off and approximately \$92,000 in other nonrecurring costs were paid. At September 30, 1999, the remaining amount accrued for restructuring and other nonrecurring costs related to the consolidation of data centers is approximately \$3.0 million.

6. MERGER WITH SIERRAWEST BANCORP

On July 1, 1999, the Company completed its acquisition of SierraWest Bancorp ("SierraWest"). SierraWest and its subsidiary, SierraWest Bank, were merged into Bank of the West, resulting in the issuance of approximately 4.40 million shares of the Company's common stock to the shareholders of SierraWest. The acquisition was accounted for using the pooling-of-interests method of accounting. Historical financial information presented herein is restated to include SierraWest. No material adjustments were recorded to conform SierraWest's accounting policies with that of the Company.

In connection with the SierraWest merger, the Company recorded pre-tax restructuring, merger-related and other nonrecurring costs of \$9.3 million in July 1999. These restructuring merger-related, and other nonrecurring costs were comprised of approximately \$3.4 million in severance and other employee

benefits, \$1.7 million in equipment and occupancy expense, \$2.8 million in expenses for legal and other professional services and \$1.4 million in other nonrecurring costs. During the third quarter, approximately \$1.5 million of capitalized equipment and occupancy expense was written off, \$2.0 million in accrued severance and other employee benefits were paid and \$3.3 million in other restructuring, merger-related and other nonrecurring costs were paid. At September 30, 1999, approximately \$1.4 million of severance and employee benefits and approximately \$1.1 million in other restructuring, merger-related and other nonrecurring costs remain accrued. In the first six months of 1999, the Company recorded additional pre-tax merger-related and other nonrecurring costs of \$1.4 million, primarily for legal and other professional services.

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The following table sets forth the results of operations of SierraWest and the Company for the six months ended June 30, 1999. These six-month results are included in the consolidated results of operations for the nine months ended September 30, 1999 presented in the accompanying consolidated statement of income.

SIX MONTHS ENDED JUNE 30, 1999
 (in thousands, except per share data)

	SIERRAWEST -----	COMPANY -----	COMBINED -----
Net interest income	\$21,703	\$315,412	\$337,115
Noninterest income	\$ 7,362	\$ 89,077	\$ 96,439
Net income	\$ 4,765	\$ 82,260	\$ 87,025
Net income per common share			
Basic	\$ 0.89	\$ 1.43	\$ 1.41
Diluted	\$ 0.87	\$ 1.43	\$ 1.40

The following table reconciles the revenue and net income previously reported by the Company with the combined amounts presented in the accompanying consolidated statements of income for the quarter and nine months ended September 30, 1998.

QUARTER ENDED SEPTEMBER 30, 1998
 (in thousands, except per share data)

	SIERRAWEST -----	COMPANY -----	COMBINED -----
Net interest income	\$9,858	\$88,681	\$98,539
Noninterest income	\$3,944	\$26,169	\$30,113
Net income	\$2,820	\$22,530	\$25,350
Net income per common share			
Basic	\$ 0.54	\$ 0.72	\$ 0.72
Diluted	\$ 0.51	\$ 0.72	\$ 0.71

NINE MONTHS ENDED SEPTEMBER 30, 1998
 (in thousands, except per share data)

	SIERRAWEST -----	COMPANY -----	COMBINED -----
Net interest income	\$29,183	\$260,708	\$289,891
Noninterest income	\$10,864	\$ 82,996	\$ 93,860
Net income	\$ 4,760	\$ 65,426	\$ 70,186
Net income per common share			
Basic	\$ 0.93	\$ 2.10	\$ 1.99
Diluted	\$ 0.87	\$ 2.09	\$ 1.96

BancWest Corporation and Subsidiaries
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

7. OPERATING SEGMENTS

In 1998, the Company adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." SFAS No. 131 supersedes SFAS No. 14, "Financial Reporting for Segments of a Business Enterprise," replacing the "industry segment" approach with the "management" approach. The management approach designates the internal organization that is used by management for making operating decisions and assessing performance as the source of the Company's reportable segments. SFAS No. 131 also requires disclosure about products and services, geographic areas and major customers. The adoption of SFAS No. 131 did not affect the Company's consolidated results of operations or consolidated financial position as previously reported.

As of September 30, 1999, the Company had two reportable operating segments: First Hawaiian and Bank of the West. The First Hawaiian segment operates primarily in the State of Hawaii. The Bank of the West segment operates primarily on the mainland United States. At and for quarter and nine months ended September 30, 1998, the Bank of the West segment was composed of Pacific One Bank and SierraWest Bancorp (and did not include Bank of the West).

The financial results of the Company's operating segments are presented on an accrual basis. There are no significant differences between the accounting policies of the segments as compared to the Company's consolidated financial statements. The Company evaluates the performance of its segments and allocates resources to them based on net interest income and net income. There are no material intersegment revenues.

The tables below present information about the Company's operating segments as of and for the quarters and nine months ended September 30, 1999 and 1998, respectively.

	QUARTER ENDED SEPTEMBER 30,				
	FIRST HAWAIIAN	BANK OF THE WEST	OTHER	RECONCILING ITEMS	CONSOLIDATED TOTALS
	(in millions)				
1999					
NET INTEREST INCOME	\$ 79.0	\$ 97.8	\$ (1.6)	\$ 0.3	\$ 175.5
NET INCOME	20.8	17.5	(2.5)	1.1	36.9
SEGMENT ASSETS	7,139.0	9,515.0	2,698.0	(2,629.0)	16,723.0
1998					
Net interest income	\$ 81.7	\$ 20.6	\$ (3.8)	\$ --	\$ 98.5
Net income	23.0	4.8	(2.4)	--	25.4
Segment assets	7,085.0	1,820.0	1,388.0	(1,244.0)	9,049.0

	NINE MONTHS ENDED SEPTEMBER 30,				
	FIRST HAWAIIAN	BANK OF THE WEST	OTHER	RECONCILING ITEMS	CONSOLIDATED TOTALS
	(in millions)				
1999					
NET INTEREST INCOME	\$ 233.7	\$ 284.3	\$ (5.5)	\$ 0.1	\$ 512.6
NET INCOME	69.3	59.1	(4.9)	0.4	123.9
SEGMENT ASSETS	7,139.0	9,515.0	2,698.0	(2,629.0)	16,723.0
1998					
Net interest income	\$ 240.7	\$ 60.1	\$ (10.9)	\$ --	\$ 289.9
Net income	67.8	9.5	(7.1)	--	70.2
Segment assets	7,085.0	1,820.0	1,388.0	(1,244.0)	9,049.0

The reconciling items in the tables above are primarily inter-company eliminations.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain matters contained herein are forward-looking statements that involve certain risks and uncertainties that could cause the Company's actual results to differ materially from those discussed in the forward-looking statements. Readers should carefully consider these risks and uncertainties in reading this report. Factors that could cause or contribute to such differences include, but are not limited to: (1) global, national and local economic and market conditions; (2) the level and volatility of interest rates and currency values; (3) fiscal and monetary policies of government agencies; (4) credit risks inherent in the lending processes; (5) loan and deposit demand in the geographic regions in which the Company conducts business; (6) the impact of intense competition in the rapidly evolving banking and financial services business; (7) the effect of current and pending government legislation and regulations; (8) the extensive regulation of the Company's business at both the federal and state levels; (9) whether expected revenue enhancements and cost savings from the mergers with Old BancWest and Sierrawest Bancorp are realized within expected time frames; (10) matters relating to the integration of the businesses of the Company, Old BancWest and Sierrawest Bancorp, including the impact of combining these businesses on revenues, expenses, deposit attrition, customer retention and financial performance; (11) unforeseen costs and/or complications relating to year 2000 compliance effort of the Company and third parties with whom the Company has business relationships; (12) other risks discussed below; and (13) management's ability to manage these risks.

The Company expressly disclaims any obligation or undertaking to update or revise any forward-looking statement contained herein to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any statement is based.

(dollars in thousands, except per share data)	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	1999	1998	1999	1998
EARNINGS AND DIVIDENDS				
Net income	\$36,855	\$25,350	\$123,880	\$70,186
Operating earnings(1)	\$47,127	\$25,350	\$135,510	\$70,186
Cash earnings(1),(2)	\$55,305	\$27,096	\$159,840	\$75,392
Cash dividends	\$19,293	\$10,708	\$ 56,263	\$31,009
PER SHARE DATA				
Diluted:				
Earnings	\$.59	\$.71	\$ 1.99	\$ 1.96
Operating earnings(1)	\$.76	\$.71	\$ 2.18	\$ 1.96
Cash earnings(1),(2)	\$.89	\$.76	\$ 2.57	\$ 2.11
Cash dividends	\$.31	\$.30	\$.90	\$.86
Book value (at September 30)			\$ 29.24	\$ 23.79
Market price (close at September 30)			\$ 40.63	\$ 34.00
SELECTED FINANCIAL RATIOS				
Return on average total assets (ROA)(1)			1.12%	1.05%
Return on average tangible assets(1)			1.38%	1.15%
Return on average stockholders' equity (ROE)(1)			10.18%	11.47%
Return on average tangible stockholders' equity(1)			19.74%	14.45%
Net interest margin (fully taxable equivalent basis)			4.76%	4.82%
Allowance for credit losses to total loans and leases (at September 30)			1.31%	1.38%
Nonperforming assets to total assets (at September 30)			.80%	1.11%
Allowance for credit losses to nonperforming loans and leases (at September 30)			158.1%	132.0%

(1) Excluding after-tax restructuring, merger-related and other nonrecurring costs of \$10,272,000 in July 1999 and \$1,358,000 recorded in prior months of 1999.

(2) Cash earnings and cash earnings per share are calculated based on earnings plus the after-tax amortization of intangibles.

BancWest Corporation and Subsidiaries
 CONSOLIDATED FINANCIAL HIGHLIGHTS (Unaudited)

MERGER WITH BANCWEST CORPORATION

On November 1, 1998, for a purchase price of \$905.7 million, the merger (the "BancWest Merger") of the former BancWest Corporation, parent company of Bank of the West, with and into First Hawaiian, Inc. ("FHI") was consummated. In connection with this merger, the Company recorded restructuring, BancWest Merger-related and other nonrecurring costs totaling \$25,527,000 in 1998. Restructuring and BancWest Merger-related costs of \$20,043,000 included: (1) severance and termination payments to employees of \$2,211,000; (2) data processing contract termination penalties of \$2,083,000; (3) write-off of capitalized software costs of \$2,755,000; (4) write-downs or losses associated with excess leased commercial properties of \$8,179,000; (5) write-off of signage, forms, prepaid expenses and other miscellaneous assets totaling \$3,828,000; and (6) other integration costs of \$987,000. The severance and contract termination penalties are being paid throughout 1999. Other nonrecurring costs recorded in 1998 included impairment charges of \$5,484,000 related to intangible assets associated with earlier acquisitions.

On July 19, 1999, the Company announced additional pre-tax restructuring and other nonrecurring costs of approximately \$6,854,000, related to the consolidation of its three existing data centers into a single facility in Honolulu. The Company expects to consolidate all of its data center operations in its Honolulu facility in a uniform environment by the third quarter of next year. Apart from the additional restructuring charge related to the consolidation of the Company's data centers, the Company has recorded no significant new restructuring or nonrecurring charges related to the BancWest Merger.

In substantially all of the Company's income and expense categories, the BancWest Merger is the principal reason for the change in the amounts reported for the quarter and nine months ended September 30, 1999 as compared to the amounts reported in the quarter and nine months ended September 30, 1998. The BancWest Merger was also the cause of increases in substantially all of the categories of the Company's consolidated balance sheets between amounts reported at September 30, 1999 and those reported at September 30, 1998. Other significant factors affecting the Company's results of operations and financial position are described in the applicable sections below.

MERGER WITH SIERRAWEST

On July 1, 1999, the acquisition of SierraWest and its subsidiary SierraWest Bank was consummated. At July 1, 1999, SierraWest Bank had \$906 million in total assets and 20 branches along the Interstate 80 corridor in Northern California and Nevada, from Sacramento to Lake Tahoe. The Company converted the branch and support operations of the former SierraWest Bank into those of Bank of the West in September 1999. As part of the Company's effort to integrate SierraWest, three SierraWest branches were consolidated with nearby Bank of the West branches. In connection with this merger, the Company recorded pre-tax restructuring, merger-related and other nonrecurring costs in the third quarter of 1999 of \$9,340,000. In addition to the charge taken in the current quarter, the Company has recorded pre-tax charges of \$1,418,000 in merger-related and other nonrecurring costs in the six months prior to July of 1999 in its financial statements restated for the acquisition of SierraWest, which was accounted for using the pooling-of-interests method of accounting. These costs were primarily for legal and other professional services incurred in conjunction with the acquisition of SierraWest by the Company.

NET INCOME

The Company recorded consolidated net income for the first nine months of 1999 of \$123,880,000, an increase of \$53,694,000, or 76.5%, over the first nine months of 1998. For the third quarter of 1999, the consolidated net income of \$36,855,000 represented a \$11,505,000, or 45.4%, increase over the same quarter in 1998. Excluding the effects of the pre-tax restructuring, merger-related and other nonrecurring charges of \$16,116,000 and \$17,534,000, for the quarter and nine months ended September 30, 1999, respectively, operating income was \$47,127,000 and \$135,510,000, for the quarter and nine months ended September 30, 1999, respectively. The increase is primarily due to the effects of the BancWest Merger.

Basic and diluted earnings per share for the first nine months of 1999 was \$2.00 and \$1.99, respectively, an increase of .5% and 1.53%, respectively, over the same period of 1998. Excluding the restructuring, merger-related and other nonrecurring charges, diluted earnings per share for the nine months ended September 30, 1999 was \$2.18, an increase of 11.2% over the first nine months of 1998. The percentage increase in consolidated net income on a per share basis was less than the percentage increase in consolidated net income because of the issuance of 25.8 million shares of Class A common stock in connection with the BancWest Merger. The issuance resulted in a higher average number of outstanding shares in 1999 as compared to 1998.

Diluted cash earnings per share (defined as earnings per share plus after-tax amortization of goodwill and core deposit intangibles and calculated excluding restructuring, merger-related and other nonrecurring charges) for the first nine months of 1999 was \$2.57, an increase of 21.8% over the same period in 1998. The increase is primarily due to the effects of the BancWest Merger.

The ratios discussed below, the return on average total assets, the return on average stockholders' equity, the return on average tangible assets and the return on average tangible stockholders' equity were computed excluding the effects of restructuring, merger-related and other nonrecurring costs.

On an annualized basis, the Company's return on average total assets for the first nine months of 1999 and 1998 was 1.12% and 1.05%, respectively. Its return on average stockholders' equity for the first nine months of 1999 was 10.18%, a decrease of 11.25% compared to the same period in 1998. The decrease in the return on average stockholders' equity is principally a result of the issuance of the Company's Class A common stock on November 1, 1998 and the increase in the amount of amortization of intangible assets, due to the increased amount of goodwill and core deposit intangibles recorded as a result of the BancWest Merger.

The return on average tangible assets and the return on average tangible stockholders' equity, on an annualized basis, increased by 20.0% and 36.6%, respectively, over the first nine months of 1998. These increases resulted primarily from the effects of the BancWest Merger. The return on average tangible assets and the return on average tangible stockholders' equity are defined as cash earnings as a percentage of average total assets and average stockholders' equity minus average goodwill and core deposit intangibles, respectively.

NET INTEREST INCOME

Net interest income, on a fully taxable equivalent basis, increased \$222,665,000, or 76.8%, to \$512,660,000 for the first nine months of 1999 from \$289,995,000 for the same period in 1998. The increase in net interest income for the first nine months of 1999 over the same period in 1998 was primarily due to the BancWest Merger.

In comparison to the same period in 1998, net interest margin for the first nine months of 1999 decreased from 4.82% to 4.76%. The decrease was primarily attributable to a 61 basis point (1% equals 100 basis points) decrease in the yield on average earning assets for the first nine months of 1999 compared to the same period in 1998. The decrease in the yield on average earning assets was partially offset by a 55 basis point decrease in the rate paid on funding sources for the first nine months of 1999 over the same period in 1998. The decrease in both the yield on average earning assets and the rate paid on funding sources can be attributed to a declining interest rate environment during the early part of this period. In addition, the change in the mix of earning assets, with the amount of higher yielding loans, as a percentage of total average earning assets, falling by 36 basis points, is also responsible for the decrease in the yield on average earning assets.

The interest income on average earning assets for the first nine months of 1999 was \$843,042,000, an increase of \$335,416,000, or 66.1%, over the same period of 1998. The interest expense for average interest-bearing deposits and liabilities for the first nine months of 1999 was \$330,382,000, an increase of \$112,751,000, or 51.8%, over the same period of 1998. The increase in interest income earned on average earning assets and the interest expense paid on average interest-bearing deposits and liabilities can be attributed primarily to the BancWest Merger.

Net interest income, on a fully taxable equivalent basis, increased \$76,948,000, or 78.1%, to \$175,516,000 for the third quarter of 1999 from \$98,568,000 for the same period in 1998. The increase in net interest income for the third quarter of 1999 over the same period in 1998 was primarily due to the BancWest Merger. The decrease in the net interest margin for the third quarter of 1999 was primarily attributable to a decrease in the yield on average earning assets of 57 basis points, partially offset by a decrease in the rate paid on funding sources of 51 basis points, compared to the third quarter of 1998. As previously discussed, the change in the mix of earning assets is negatively impacting the yield on average earning assets, with the percentage of average loans to total earning assets down by 43 basis points.

Average earning assets increased by \$6,357,496,000, or 79.0%, and \$6,527,770,000, or 80.2%, for the nine months and third quarter of 1999, respectively, over the same periods in 1998, primarily due to the BancWest Merger.

Average loans for the first nine months and third quarter of 1999 increased by \$5,432,548,000, or 79.8%, and \$5,439,165,000, or 79.3%, respectively, over the same periods in 1998, primarily due to the BancWest Merger. The mix of loans continues to change as the Company diversifies its loan portfolio, both geographically and by industry. These efforts have resulted in growth from the Company's banking operations in California and the Pacific Northwest. The BancWest Merger further enhanced our loan diversification strategy.

Average interest-bearing deposits and liabilities increased by \$5,459,415,000, or 79.3%, and \$5,676,540,000, or 81.5%, for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. The BancWest Merger was primarily responsible for these increases.

The following table sets forth consolidated average balance sheets, an analysis of interest income/expense and average yield/rate for each major category of interest-earning assets and interest-bearing liabilities for the periods indicated on a taxable equivalent basis. The tax equivalent adjustment is made for items exempt from Federal income taxes (assuming a 35% tax rate for 1999 and 1998) to make them comparable with taxable items before any income taxes are applied.

ASSETS	QUARTER ENDED SEPTEMBER 30,					
	1999			1998		
	AVERAGE BALANCE	INTEREST INCOME/ EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
	(dollars in thousands)					
Earning assets:						
Interest-bearing deposits in other banks	\$ 375,888	\$ 5,074	5.36%	\$ 202,046	\$ 2,989	5.87%
Federal funds sold and securities purchased under agreements to resell	259,902	3,482	5.32	279,504	3,893	5.52
Investment securities (2)	1,727,222	26,007	5.97	792,857	12,671	6.34
Loans and leases (3),(4)	12,300,752	253,747	8.18	6,861,587	151,992	8.79
Total earning assets	14,663,764	288,310	7.80	8,135,994	171,545	8.37
Nonearning assets	1,757,709			856,591		
Total assets	\$16,421,473			\$8,992,585		

ASSETS	NINE MONTHS ENDED SEPTEMBER 30,					
	1999			1998		
	AVERAGE BALANCE	INTEREST INCOME/ EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
Earning assets:						
Interest-bearing deposits in other banks	\$ 304,190	\$ 11,888	5.23%	\$ 173,813	\$ 7,832	6.02%
Federal funds sold and securities purchased under agreements to resell	177,082	6,640	5.01	239,307	9,745	5.44
Investment securities (2)	1,680,397	74,902	5.96	823,601	40,098	6.51
Loans and leases (3),(4)	12,240,119	749,612	8.19	6,807,571	449,951	8.84
Total earning assets	14,401,788	843,042	7.83	8,044,292	507,626	8.44
Nonearning assets	1,767,604			870,299		
Total assets	\$16,169,392			\$8,914,591		

(1) Annualized.

(2) Average balances exclude the effects of fair value adjustments.

(3) Nonaccruing loans and leases have been included in the computations of average loan and lease balances.

(4) Interest income for loans and leases included loan fees of \$9,176 and \$25,406 for the quarter and nine months ended September 30, 1999, respectively, and \$8,698 and \$22,988 for the quarter and nine months ended September 30, 1998, respectively.

QUARTER ENDED SEPTEMBER 30,

LIABILITIES AND STOCKHOLDERS' EQUITY	1999			1998		
	AVERAGE BALANCE	INTEREST INCOME/ EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
			(dollars in thousands)			
Interest-bearing deposits and liabilities:						
Deposits	\$11,252,696	\$ 93,677	3.30%	\$6,041,354	\$ 59,359	3.90%
Short-term borrowings	578,505	6,877	4.72	605,311	7,826	5.13
Long-term debt and capital securities	811,761	12,240	5.98	319,757	5,792	7.19
Total interest-bearing deposits and liabilities	12,642,962	112,794	3.54	6,966,422	72,977	4.16
Interest rate spread			4.26% ====			4.21% ====
Noninterest-bearing demand deposits	1,431,358			913,980		
Other liabilities	544,205			277,030		
Total liabilities	14,618,525			8,157,432		
Stockholders' equity	1,802,948			835,153		
Total liabilities and stockholders' equity	\$16,421,473			\$8,992,585		
Net interest income and margin on earning assets		175,516	4.75% ====		98,568	4.81% ====
Tax equivalent adjustment		11			29	
Net interest income		\$175,505			\$ 98,539	

NINE MONTHS ENDED SEPTEMBER 30,

LIABILITIES AND STOCKHOLDERS' EQUITY	1999			1998		
	AVERAGE BALANCE	INTEREST INCOME/ EXPENSE	YIELD/ RATE(1)	Average Balance	Interest Income/ Expense	Yield/ Rate(1)
Interest-bearing deposits and liabilities:						
Deposits	\$10,870,410	\$271,057	3.33%	\$5,912,283	\$174,800	3.95%
Short-term borrowings	693,268	23,913	4.61	654,410	25,689	5.25
Long-term debt and capital securities	782,000	35,412	6.05	319,570	17,142	7.17
Total interest-bearing deposits and liabilities	12,345,678	330,382	3.58	6,886,263	217,631	4.23
Interest rate spread			4.25% ====			4.21% ====
Noninterest-bearing demand deposits	1,516,002			949,997		
Other liabilities	527,389			260,934		
Total liabilities	14,389,069			8,097,194		
Stockholders' equity	1,780,323			817,397		
Total liabilities and stockholders' equity	\$16,169,392			\$8,914,591		
Net interest income and margin on earning assets		512,660	4.76% ====		289,995	4.82% ====
Tax equivalent adjustment		40			104	
Net interest income		\$512,620			\$289,891	

(1) Annualized.

INVESTMENT SECURITIES

HELD-TO-MATURITY

The following table presents the amortized cost and fair values of held-to-maturity investment securities as of the dates indicated:

	SEPTEMBER 30, 1999 -----	December 31, 1998 -----	September 30, 1998 -----
		(in thousands)	
Amortized cost	\$161,450	\$290,922	\$--
Unrealized gains	10	1,074	--
Unrealized losses	(2,719)	(582)	--
	-----	-----	---
Fair value	\$158,741 =====	\$291,414 =====	\$-- ===

Gross realized gains and losses for the nine months ended September 30, 1999 and 1998 were not significant. Held-to-maturity investment securities decreased to \$161,450,000 at September 30, 1999 by \$129,472,000, or 44.5%, from December 31, 1998, principally due to maturities of the investment securities.

AVAILABLE-FOR-SALE

The following table presents the amortized cost and fair values of available-for-sale investment securities as of the dates indicated:

	SEPTEMBER 30, 1999 -----	December 31, 1998 -----	September 30, 1998 -----
		(in thousands)	
Amortized cost	\$1,543,619	\$1,470,456	\$778,517
Unrealized gains	7,656	12,586	13,329
Unrealized losses	(12,464)	(2,066)	(77)
	-----	-----	-----
Fair value	\$1,538,811 =====	\$1,480,976 =====	\$791,769 =====

Gross realized gains and losses on available-for-sale investment securities for the nine months ended September 30, 1999 and 1998 were as follows:

	1999 ----	1998 ----
	(in thousands)	
Realized gains	\$ 2	\$617
Realized losses	(23)	(5)
	----	----
Securities gains (losses), net	\$(21) ====	\$612 ====

Gains and losses realized on the sales of available-for-sale investment securities are determined using the specific identification method.

LOANS AND LEASES

The following table sets forth the loan and lease portfolio by major categories and loan and lease mix at September 30, 1999, December 31, 1998 and September 30, 1998:

	SEPTEMBER 30, 1999		December 31, 1998		September 30, 1998	
	AMOUNT	%	Amount	%	Amount	%
	(dollars in thousands)					
Commercial, financial and agricultural	\$ 2,147,270	17.4%	\$ 2,232,821	18.7%	\$1,828,559	26.6%
Real estate:						
Commercial	2,447,207	19.9	2,284,236	19.1	1,453,976	21.1
Construction	421,314	3.4	429,674	3.6	206,287	3.0
Residential:						
Insured, guaranteed or conventional	1,972,599	16.0	2,201,100	18.4	1,422,169	20.7
Home equity credit lines	451,340	3.7	490,540	4.1	427,092	6.2
Total real estate loans	5,292,460	43.0	5,405,550	45.2	3,509,524	51.0
Consumer	2,858,183	23.2	2,583,725	21.6	767,302	11.2
Lease financing	1,669,040	13.6	1,360,885	11.3	368,717	5.4
Foreign	348,698	2.8	381,582	3.2	400,541	5.8
Total loans and leases	12,315,651	100.0% =====	11,964,563	100.0% =====	6,874,643	100.0% =====
Less allowance for credit losses	161,543		158,294		94,573	
Total net loans and leases	\$12,154,108		\$11,806,269		\$6,780,070	
	=====		=====		=====	
Total loans and leases to:						
Total assets		73.6%		75.1%		76.0%
Total earning assets		83.9%		85.9%		85.1%
Total deposits		94.8%		99.3%		98.7%

The loan and lease portfolio is the largest component of total earning assets and accounts for the greatest portion of total interest income. At September 30, 1999, total loans and leases were \$12,315,651,000, representing increases of 2.9% and 79.1% over December 31, 1998 and September 30, 1998, respectively. The increase in substantially all loan and lease categories from September 30, 1998, as compared to September 30, 1999, is primarily due to the BancWest Merger.

Commercial, financial and agricultural loans as of September 30, 1999 decreased \$85,551,000, or 3.8%, over December 31, 1998, and increased \$318,711,000, or 17.4%, over September 30, 1998. Although the Company continues its efforts to diversify its loan and lease portfolio, both geographically and by industry, during the quarter ended September 30, 1999 overall loan volume in the State of Hawaii continued to decline as a result of the challenging, but slowly rebounding economy. The BancWest Merger and credit extensions in California and the Pacific Northwest account for the majority of the increase in loan and lease balances and the geographic and industry diversification.

Insured, guaranteed or conventional residential real estate loans decreased \$228,501,000, or 10.4%, from December 31, 1998, and increased \$550,430,000, or 38.7%, over September 30, 1998. The increase from September 30, 1998 primarily reflects the effects of the BancWest Merger. The rising interest rate environment, which has resulted in a decrease in the production of new loans, and payoffs/paydowns are the primary reasons for the decrease from December 31, 1998.

LOANS AND LEASES, CONTINUED

Consumer loans as of September 30, 1999 increased \$274,458,000, or 10.6%, over December 31, 1998, and \$2,090,881,000, or 272.5%, over September 30, 1998. Consumer loans consist primarily of direct and indirect automobile, credit card and unsecured financing. The increase over September 30, 1998 is primarily due to the BancWest Merger and automobile financing in California and Oregon. The increase in consumer loans at September 30, 1999 as compared to December 31, 1998 is primarily a result of growth in the Company's California and Pacific Northwest portfolio.

Lease financing as of September 30, 1999 increased \$308,155,000, or 22.6%, over December 31, 1998, and \$1,300,323,000, or 352.7%, over September 30, 1998. The increase in lease financing from September 30, 1998 was primarily due to the BancWest Merger and an increase in the automobile lease portfolio in California. The increase in lease financing at September 30, 1999, as compared to December 31, 1998, is primarily due to an increase in the Company's California and Pacific Northwest consumer lease portfolio.

The Company's foreign loans are principally in Guam and Saipan. Foreign loans as of September 30, 1999, decreased \$32,884,000, or 8.6%, compared to December 31, 1998, with approximately 99% domiciled in Guam and Saipan.

Loan concentrations are considered to exist when there are amounts loaned to multiple borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At September 30, 1999, the Company did not have a concentration of loans greater than 10% of total loans which is not otherwise disclosed as a category of loans as shown in the above table.

NONPERFORMING ASSETS

Nonperforming assets at September 30, 1999, December 31, 1998 and September 30, 1998 are as follows:

	SEPTEMBER 30, 1999	December 31, 1998	September 30, 1998
	-----	-----	-----
	(dollars in thousands)		
Nonperforming Assets			
Nonaccrual:			
Commercial, financial and agricultural	\$ 20,727	\$ 21,951	\$ 18,659
Real estate:			
Commercial	29,481	23,128	10,761
Construction	1,076	485	448
Residential:			
Insured, guaranteed, or conventional	18,696	10,137	8,190
Home equity credit lines	924	527	276
	-----	-----	-----
Total real estate loans	50,177	34,277	19,675
	-----	-----	-----
Consumer	2,426	2,416	59
Lease financing	3,495	1,816	18
Foreign	1,941	1,174	1,256
	-----	-----	-----
Total nonaccrual loans and leases	78,766	61,634	39,667
	-----	-----	-----
Restructured:			
Commercial, financial and agricultural	2,132	3,894	579
Real estate:			
Commercial	20,177	31,685	30,271
Residential:			
Insured, guaranteed, or conventional	1,101	1,100	1,115
Home equity credit lines	--	--	--
	-----	-----	-----
Total real estate loans	21,278	32,785	31,386
	-----	-----	-----
Total restructured loans and leases	23,410	36,679	31,965
	-----	-----	-----
Total nonperforming loans and leases	102,176	98,313	71,632
	-----	-----	-----
Other real estate owned and repossessed personal property	31,801	34,440	28,399
	-----	-----	-----
Total nonperforming assets	\$133,977	\$132,753	\$100,031
	=====	=====	=====
Past due loans and leases(1):			
Commercial, financial and agricultural	\$ 3,303	\$ 1,578	\$ 1,372
Real estate:			
Commercial	5,591	5,212	3,661
Construction	--	440	198
Residential:			
Insured, guaranteed, or conventional	8,677	23,413	23,444
Home equity credit lines	1,565	1,710	2,732
	-----	-----	-----
Total real estate loans	15,833	30,775	30,035
	-----	-----	-----
Consumer	2,135	3,552	3,137
Lease financing	142	74	84
Foreign	5,054	1,816	1,419
	-----	-----	-----
Total past due loans and leases	\$ 26,467	\$ 37,795	\$ 36,047
	=====	=====	=====
Nonperforming assets to total loans and leases and other real estate owned and repossessed personal property (end of period):			
Excluding past due loans and leases	1.09%	1.11%	1.45%
Including past due loans and leases	1.30%	1.42%	1.97%
Nonperforming assets to total assets (end of period):			
Excluding past due loans and leases	.80%	.83%	1.11%
Including past due loans and leases	.96%	1.07%	1.50%

(1) Represents loans and leases which are past due 90 days as to principal and/or interest, are still accruing interest and are adequately collateralized and in the process of collection.

NONPERFORMING ASSETS, CONTINUED

Nonperforming assets at September 30, 1999 were \$133,977,000, or 1.09%, of total loans and leases and other real estate owned ("OREO") and repossessed personal property and .80% of total assets, as compared to 1.45% and 1.11%, respectively, at September 30, 1998.

Nonperforming assets at September 30, 1999 increased by \$33,946,000, or 33.9%, over September 30, 1998. The increase was primarily due to the BancWest Merger, one commercial, financial and agricultural loan and three real estate - commercial loans placed on nonaccrual status subsequent to the third quarter of 1998. The increase was partially offset by partial or full payoffs of three restructured loans and sales and partial write-downs of OREO subsequent to the third quarter of 1998.

The Company generally places loans and leases on nonaccrual status when they are 90 days past due as to principal or income unless well secured and in the process of collection, or when management believes that collection of principal or income has become doubtful, or when a loan is first classified as impaired. Exceptions are made to the general rules regarding loans 90 days past due when the fair value of the collateral exceeds the Company's recorded investment in the loan or when other factors are present which indicate that the borrower will shortly bring the loan current. While the consumer loans and leases are subject to the Company's general policies regarding nonaccrual loans, certain past due consumer loans and leases are generally not placed on nonaccrual status pursuant to that policy because they are charged off upon reaching a predetermined delinquency status that ranges from 120 to 180 days and varies by product type (or earlier if the Company determines that the loan is uncollectible). When loans and leases are placed on nonaccrual status, previously accrued and uncollected interest is reversed against interest income of the current period. Cash interest payments received on nonaccrual loans are applied as a reduction of the principal balance when doubt exists as to the ultimate collection of the principal; otherwise, such payments are recorded as income. Nonaccrual loans and leases are generally returned to accrual status when they become current as to principal and interest or become both well secured and in the process of collection. At September 30, 1999, the Company was not aware of any significant potential problem loans (not otherwise classified as nonperforming or past due in the table on page 20) where possible credit problems of the borrower caused management to have serious concerns as to the ability of such borrower to comply with the present loan repayment terms.

Loans past due 90 days or more and still accruing interest totaled \$26,467,000 at September 30, 1999, a decrease of \$9,580,000, or 26.6%, compared to September 30, 1998. All of the loans which are past due 90 days or more and still accruing interest are, in management's judgment, adequately collateralized and in the process of collection.

Although Hawaii is beginning to recover from its 1991 recession, the economies in California and the Pacific Northwest continue to expand. This is evidenced by the decline in the ratios of nonperforming assets to total loans and leases including OREO and repossessed personal property and of nonperforming assets to total assets as of September 30, 1999, which includes the impact of the California-based operations of Bank of the West, as compared to September 30, 1998.

DEPOSITS

The following table sets forth the average balances and the average rates paid on deposits for the periods indicated:

	QUARTER ENDED SEPTEMBER 30,				NINE MONTHS ENDED SEPTEMBER 30,			
	1999		1998		1999		1998	
	AVERAGE BALANCE	AVERAGE RATE(1)	Average Balance	Average Rate(1)	AVERAGE BALANCE	AVERAGE RATE(1)	Average Balance	Average Rate(1)
	(dollars in thousands)							
Interest-bearing demand	\$ 312,908	1.26%	\$ 645,580	1.94%	\$ 310,698	1.22%	\$ 588,588	2.14%
Savings	5,191,317	1.83	2,366,089	2.71	5,017,656	1.89	2,343,528	2.69
Time	5,748,471	4.74	3,029,685	5.25	5,542,056	4.76	2,980,167	5.30
Total interest-bearing deposits	11,252,696	3.30	6,041,354	3.90	10,870,410	3.33	5,912,283	3.95
Noninterest-bearing demand	1,431,358	--	913,980	--	1,516,002	--	949,997	--
Total deposits	<u>\$12,684,054</u>	2.93%	<u>\$6,955,334</u>	3.39%	<u>\$12,386,412</u>	2.93%	<u>\$6,862,280</u>	3.41%

Average interest-bearing deposits increased \$4,958,127,000, or 83.9%, and \$5,211,342,000, or 86.36%, for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. The increases in nearly all deposit categories over the same periods in the prior year are primarily due to the BancWest Merger. The decrease in average interest-bearing demand deposits is primarily a result of depositors seeking higher yields through deposit product programs and reclassifications to the savings deposit category for reserve requirement purposes.

Noninterest-bearing demand products decreased \$537,982,000, or 24.5%, from \$2,195,920,000 at December 31, 1998 to \$1,657,938,000 at September 30, 1999. Interest-bearing demand products decreased \$277,654,000, or 47.4%, from \$585,219,000 at December 31, 1998 to \$307,655,000 at September 30, 1999. The decreases were primarily due to the reclassification of certain portions of noninterest-bearing and interest-bearing demand deposit accounts to the savings deposit category for reserve requirement purposes.

Savings and time deposits at September 30, 1999 increased by \$1,090,582,000 and \$671,156,000, or 27.9% and 13.2%, respectively, as compared to December 31, 1998. In addition to the increase in savings deposits caused principally by reclassifications as indicated above, time deposits increased due to the Company funding asset growth by utilizing negotiable and brokered time certificates.

(1) Annualized.

PROVISION AND ALLOWANCE FOR CREDIT LOSSES

The following table sets forth the activity in the allowance for credit losses for the periods indicated:

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	1999	1998	1999	1998
	(dollars in thousands)			
Loans and leases outstanding (end of period)	\$12,315,651	\$6,874,643	\$12,315,651	\$6,874,643
Average loans and leases outstanding	\$12,300,752	\$6,861,587	\$12,240,119	\$6,807,571
Allowance for credit losses summary:				
Balance at beginning of period	\$ 160,432	\$ 93,727	\$ 158,293	\$ 90,487
Transfer of allowance allocated to securitized loans	--	--	(1,025)	--
Loans and leases charged off:				
Commercial, financial and agricultural Real estate:				
Commercial	257	152	2,107	572
Construction	1,000	--	1,021	--
Residential	1,620	1,270	3,557	2,887
Consumer	7,166	3,649	20,778	11,540
Lease financing	1,848	90	5,495	228
Foreign	366	120	626	336
Total loans and leases charged off	13,583	8,380	38,879	21,233
Recoveries on loans and leases previously charged off:				
Commercial, financial and agricultural Real estate:				
Commercial	37	260	216	776
Construction	--	1,224	18	1,224
Residential	151	111	802	184
Consumer	1,418	625	4,215	1,959
Lease financing	427	8	1,190	8
Foreign	--	28	6	96
Total recoveries on loans and leases previously charged off	2,859	2,507	7,749	5,258
Net charge-offs	(10,724)	(5,873)	(31,130)	(15,975)
Provision for credit losses	11,835	6,719	35,405	20,061
Balance at end of period	\$ 161,543	\$ 94,573	\$ 161,543	\$ 94,573
Net loans and leases charged off to average loans and leases	.35%(1)	.34%(1)	.34%(1)	.31%(1)
Net loans and leases charged off to allowance for credit losses	26.34%(1)	24.64%(1)	25.76%(1)	22.58%(1)
Allowance for credit losses to total loans and leases (end of period)	1.31%	1.38%	1.31%	1.38%
Allowance for credit losses to nonperforming loans and leases (end of period):				
Excluding 90 days past due accruing loans and leases	1.58X	1.32x	1.58X	1.32x
Including 90 days past due accruing loans and leases	1.26X	.88x	1.26X	.88x

(1) Annualized.

PROVISION AND ALLOWANCE FOR CREDIT LOSSES, CONTINUED

The provision for credit losses for the first nine months of 1999 was \$35,405,000, an increase of \$15,344,000, or 76.5%, over the same period in 1998. The increase in the provision for credit losses for the first nine months of 1999 over the same period in 1998 primarily reflects the larger loan portfolio resulting from the BancWest Merger and the prolonged economic downturn in Hawaii, which has resulted in a higher level of charge-offs.

The provision for credit losses is based upon management's judgment as to the adequacy of the allowance for credit losses (the "Allowance") to absorb future losses. The Company uses a systematic methodology to determine the adequacy of the Allowance and related provision for credit losses to be reported for financial statement purposes. The determination of the adequacy of the Allowance is ultimately one of management judgment, which includes consideration of many factors, including, among other things, the amount of problem and potential problem loans and leases, net charge-off experience, changes in the composition of the loan and lease portfolio by type and location of loans and leases and in overall loan and lease risk profile and quality, general economic factors and the fair value of collateral.

Charge-offs were \$38,879,000 for the first nine months of 1999, an increase of \$17,646,000, or 83.1%, over the same period in 1998. The increase was primarily due to the BancWest Merger and partial charge-offs of four commercial, financial and agricultural loans, one real estate - construction loan, and one real estate - commercial loan totaling \$5,767,000 for the first nine months of 1999 as compared to partial charge-offs of four commercial, financial and agricultural loans and one real estate - residential loan totaling \$1,101,000 for the first nine months of 1998. Consumer loan charge-offs were negatively impacted by the lingering effects of the downturn in the Hawaiian economy and a continued increase in personal bankruptcies. Smaller balance homogeneous credit card and consumer loans are charged off at a predetermined delinquency status or earlier if the Company determines that the loan is uncollectible.

For the first nine months of 1999, recoveries increased to \$7,749,000, or 47.4%, over the same period in 1998. The increase was primarily due to the BancWest Merger, partially offset by a \$548,000 recovery on a commercial, financial and agricultural loan, a \$272,000 recovery on a real estate - commercial loan, and a \$1,204,000 recovery on a real estate - construction loan in the first quarter of 1998.

The Allowance decreased to 1.21 times nonperforming loans and leases (excluding 90 days or more past due accruing loans and leases) at September 30, 1999 from 1.32 times at September 30, 1998. The decrease in the ratio is principally due to an increase in nonperforming loans and leases at September 30, 1999 over September 30, 1998, as discussed in the nonperforming assets section (see pages 20 and 21), partially offset by an increase in the Allowance as a result of the BancWest Merger.

In management's judgment, the Allowance was adequate to absorb potential losses currently inherent in the loan and lease portfolio at September 30, 1999. However, changes in prevailing economic conditions in the Company's markets could result in changes in the level of nonperforming assets and charge-offs in the future and, accordingly, changes in the Allowance.

NONINTEREST INCOME

Noninterest income totaled \$142,922,000 and \$46,483,000 for the first nine months and third quarter of 1999, respectively, an increase of \$49,062,000 and \$16,370,000, or 52.3% and 54.4%, respectively, over the same periods in 1998.

Trust and investment services income increased \$4,990,000 and \$1,599,000, or 25.0% and 24.6%, for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. These increases were primarily due to higher investment and trust management fees earned.

Service charges on deposit accounts increased \$25,117,000 and \$8,362,000, or 100.7% and 96.2% for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. These increases were primarily due to the BancWest Merger and higher service charges.

Other service charges and fees increased \$19,637,000 and \$4,199,000, or 68.3% and 40.8%, for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. These increases were primarily due to: (1) the BancWest Merger; (2) higher mortgage servicing fees for mortgage loans that were originated and sold with servicing retained; (3) higher ATM convenience fee income; and (4) higher merchant discount fees.

Other noninterest income for the first nine months of 1999 decreased by \$49,000, or .2%, over the same period in 1998. Other noninterest income for the third quarter of 1999 increased by \$2,681,000, or 64.6%, compared to the third quarter of 1998, primarily due to the BancWest Merger. The decrease in the first nine months was primarily due to gains on sales in the second quarter of 1998 of a corporate aircraft and the Maui regional manager's residence of \$3,907,000 and \$2,115,000, respectively, partially offset by the effects of the BancWest Merger.

NONINTEREST EXPENSE

Noninterest expense totaled \$406,156,000 for the first nine months of 1999, an increase of 60.7% over the same period in 1998. Noninterest expense totaled \$145,077,000 for the third quarter of 1999, an increase of 77.3% over the same period in 1998. Excluding restructuring, merger-related and other nonrecurring charges, noninterest expense was \$388,622,000 and \$128,961,000 for the first nine months and third quarter of 1999, respectively, an increase of 53.8% and 57.6% over the same periods in 1998.

Total personnel expense (salaries and wages and employee benefits) increased \$54,420,000 and \$18,685,000, or 44.4% and 46.1%, for the first nine months and third quarter of 1999, respectively, over the same periods in 1998. The increase was primarily due to the larger number of employees resulting from the BancWest Merger. The increase was partially offset by lower salaries and wages expense as a result of the Company's re-engineering and consolidation efforts and higher pension credits.

Occupancy expense for the first nine months of 1999 increased \$12,885,000, or 40.1%, over the same period in 1998. The occupancy expense for the third quarter of 1999 increased \$4,448,000, or 41.6%, over the same period in 1998. The primary reason for these increases was the increase in the number of facilities resulting from the BancWest Merger.

Equipment expense increased \$1,920,000 and \$955,000, or 9.0% and 14.2%, respectively, for the first nine months and third quarter of 1999, over the same periods in 1998. The increase was primarily the result of an increase in the amount of equipment due to the BancWest Merger, partially offset by lower depreciation expense on furniture and equipment.

Intangible amortization increased \$20,081,000 and \$6,699,000, for the first nine months and third quarter, respectively, over the same periods in 1998, primarily due to increased amortization expense in 1999, resulting from the \$599,000,000 BancWest Merger-related increase in goodwill.

Other noninterest expense increased \$46,559,000 and \$16,349,000 for the first nine months and third quarter of 1999, respectively, an increase of 66.6% and 75.5% over the same periods in 1998. These increases were the result of: (1) the BancWest Merger; (2) write-downs and losses on the sale of certain OREO; (3) higher outside service expenses primarily related to the year 2000 project and the facilities management agreement for the Honolulu data center (see year 2000 disclosure on pages 26 to 28); (4) higher foreclosed property expenses; and (5) the charitable donation of a recreational center to a community group in Hawaii resulting in a pre-tax loss on disposal of \$1,277,000.

In addition to the noninterest expenses discussed above, the Company incurred pre-tax restructuring, merger-related and other nonrecurring charges of \$17,534,000 and \$16,116,000 for the first nine months and third quarter of 1999, respectively. On an after-tax basis, the amounts were \$11,630,000 and \$10,272,000 for the first nine months and third quarter of 1999, respectively (see Merger with BancWest Corporation and Merger with SierraWest on page 12).

INCOME TAXES

The Company's effective income tax rates (exclusive of the tax equivalent adjustment) for the first nine months and third quarter of 1999 were 42.1% and 43.4%, respectively, as compared to 36.7% and 36.8% for the same periods in 1998. The higher rates in 1999 primarily reflect the increased amortization of goodwill and intangible assets resulting from the BancWest Merger, from which the Company receives no tax benefit, partially offset by the tax benefit of the charitable donation of the recreational center.

LIQUIDITY AND CAPITAL

Stockholders' equity was \$1,820,276,000 at September 30, 1999, an increase of 4.2% over \$1,746,156,000 at December 31, 1998. Compared to September 30, 1998, stockholders' equity at September 30, 1999 increased by \$976,487,000, or 115.7%. The increase is primarily due to the issuance of 25,814,768 shares of Class A Common Stock on November 1, 1998 in connection with the BancWest Merger.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below, at September 30, 1999) of Tier 1 and Total Capital to risk-weighted assets, and of Tier 1 Capital to average assets.

	Actual		For Capital Adequacy Purposes	
	Amount	Ratio	Amount	Ratio
Tier 1 Capital to Risk-Weighted Assets	\$1,263,446	8.76%	\$ 577,037	4.00%
Total Capital to Risk-Weighted Assets	\$1,523,295	10.56%	\$1,154,075	8.00%
Tier 1 Capital to Average Assets	\$1,263,446	8.02%	\$ 472,816	3.00%

As of September 30, 1999, the Company's depository institution subsidiaries were categorized as well-capitalized under the applicable Federal regulations regarding the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Company's depository institution subsidiaries must, among other things, maintain Tier 1 risk-based and total risk-based capital ratios of 6% and 10%, respectively.

YEAR 2000 ISSUES

BACKGROUND

Many computer programs were written, and many computer chips were programmed, to use only two digits to identify the year. Thus, a computer program could read the digits "00" as the year 2000 or as the year 1900. If not corrected, software and computer systems may fail or create erroneous results in the year 2000. Also, computer chips embedded in many operating facilities--such as elevators and communication systems--may cause equipment malfunctions because of the year 2000 date change. These potential software and systems problems may affect the Company, the outside companies and agencies that the Company relies upon to conduct its business and to service its customers ("External Parties"), and the Company's borrowers. Failure by the Company or these third parties to successfully address year 2000 issues could have a material and adverse effect, on the Company's business, consolidated results of operations or financial condition.

The Company's programs to address these issues are being carried out by its subsidiary banks, First Hawaiian and Bank of the West. Each bank has formed management teams to address year 2000 issues. The teams report to the applicable bank's senior management and to its Board of Directors or audit committee, which in turn reports to the audit committee of the Company's Board of Directors.

The Company's year 2000 programs are designed to comply with guidelines issued by the Federal Financial Institutions Examination Council (the "FFIEC"). The Federal Deposit Insurance Corporation (the "FDIC") and Federal Reserve, which are members of the FFIEC, conduct year 2000 compliance examinations of the Company, First Hawaiian and Bank of the West. These examinations result in one of three ratings: "satisfactory," "needs improvement," or "unsatisfactory," and institutions that receive a rating of unsatisfactory may be subject to formal enforcement action, supervisory agreements, cease and desist orders, civil money penalties, or the appointment of a conservator. Disclosure of these ratings is not permitted by Federal regulations.

Each bank's program includes the five major phases suggested in FFIEC guidelines--awareness, assessment, renovation (remediation or replacement of noncompliant items), validation (which includes stand-alone and integration testing), and implementation. In the assessment phase, the banks classified items to be addressed as "mission critical" or "non-mission critical." Mission critical items are those applications or systems that are vital to the successful continuance of a core business activity of the bank.

First Hawaiian and Bank of the West have substantially different data processing environments and consequently different approaches to addressing year 2000 issues. While both banks rely heavily on third-party-provided software, First Hawaiian has operated its own data center to meet the majority of its systems' requirements, while Bank of the West has outsourced its primary data processing services. Because of this key difference in data processing environments, implementation of each bank's year 2000 program is discussed separately below.

STATUS OF IMPLEMENTATION OF FIRST HAWAIIAN'S PROGRAM

By June 30, 1999, First Hawaiian met all the major milestones established by the FFIEC, including the completion of all five phases of the program for mission critical systems. By September 30, 1999, First Hawaiian completed all five phases of the program for all of its non-mission critical systems.

EXTERNAL PARTIES

First Hawaiian is continuing to assess the year 2000 compliance efforts of significant External Parties. It has categorized External Parties as follows: (1) external processors--vendors who provide core business processing services, such as credit card processing, and vendors who provide information access for First Hawaiian's customers, such as business and home P.C. banking; (2) external interfaces--companies and agencies with whom the bank exchanges information by electronic or nonelectronic media, such as automated clearing house transactions; and (3) external alliances--vendors, supply providers, business partners, customers and other third parties that are not covered by any other category, such as credit bureaus and stock quotation services. By March 31, 1999, First Hawaiian had completed testing with all mission critical external processors. By June 30, 1999, First Hawaiian substantially completed testing of external interfaces with mission critical parties and had completed selected testing with customers. First Hawaiian completed initial contacts with External Parties involved in other alliances in 1998, and follow up contacts will continue throughout 1999. As of September 30, 1999, all initial contacts had been completed, with follow-up contacts continuing through the remainder of 1999.

CUSTOMERS AND COUNTERPARTIES

The first stage of First Hawaiian's evaluation of year 2000 compliance by customers included a credit risk survey and assessment process which was completed by First Hawaiian credit officers in August 1998. Following FFIEC guidelines and based on management judgment, all aggregate loans and commitments to a borrower in excess of a fixed threshold were evaluated. In addition, all applicants for new credits are being evaluated for year 2000 risk among other underwriting risks. Borrowers are classified as "high risk," "medium risk" and "low risk" based on year 2000 status. First Hawaiian continually reassesses the year 2000 credit risk of larger borrowers. By June 30, 1999, First Hawaiian completed the re-evaluation of all large borrowers in high-, medium- and low-risk categories to determine their progress in mitigating their year 2000 risk and whether contingency plans had been developed. First Hawaiian will continue to monitor those factors throughout 1999. Periodic reviews and reassessments of compliance by counterparties and funds providers (major depositors) have continued on a regular basis since the completion of the initial assessment last year, and will be a focus area throughout the remainder of 1999.

STATUS OF IMPLEMENTATION OF BANK OF THE WEST'S PROGRAM

Bank of the West completed all five phases of its year 2000 program for all mission critical systems prior to June 30, 1999, meeting the goal established by the FFIEC. Bank of the West's mainframe systems have completed future date testing and are currently running in production. Testing of non-mission critical distributed systems is proceeding on plan, with all five phases of the program completed for approximately 90% of these systems as of September 30, 1999. Testing of non-mission critical systems will continue throughout the remainder of the year.

EXTERNAL PARTIES

Bank of the West has also assessed the year 2000 compliance efforts of key External Parties. Bank of the West has categorized External Parties similarly to First Hawaiian, as discussed above. Bank of the West has received periodic reports from its primary external processors, which indicate that they are on or ahead of schedule with their year 2000 plans. Additionally, regulatory agencies are performing periodic reviews of these service processors' progress on year 2000 readiness and providing copies of their evaluations to Bank of the West and other banks serviced by these external processors.

As of September 30, 1999, Bank of the West had successfully completed interface third-party testing with all mission critical external processors and had substantially completed interface testing with other selected vendors, processors and customers. Year 2000 readiness questionnaires have been sent to all key external alliance parties. Responses have been and will continue to be monitored throughout the remainder of the year.

CUSTOMERS AND COUNTERPARTIES

Bank of the West completed its initial assessment program in October 1998 with respect to year 2000 compliance by funds providers (such as major depositors), funds users (such as borrowers) and counterparties. Customers and counterparties were selected for review based on FFIEC guidelines and management judgment. The customers and counterparties were classified as "high risk," "medium risk" or "low risk" based on their year 2000 status. This assessment was updated in February 1999, June 1999 and September 1999. All applicants for new credits at Bank of the West are being evaluated for year 2000 risk among other underwriting factors. Reassessment and review of customer and counterparty risk will continue throughout 1999.

BUDGET

The Company's current estimate of the total cost related solely to the year 2000 program is \$11.2 million through June 30, 2000. Additionally, it estimates that a total of \$5.2 million has been and will be required for purchase and installation of new or replacement systems or equipment that were accelerated to address year 2000 issues. The source of these funds has been and will be the operating cash flow of the Company. From the beginning of the year 2000 programs through September 30, 1999, an aggregate of \$8.8 million has been expended on costs related solely to year 2000 compliance efforts, and \$4.1 million has been spent on the planning and accelerated installation of systems and applications to address the year 2000 compliance issues as described above. For the nine months ended September 30, 1999, the Company expended \$2.4 million on costs related solely to year 2000 compliance and \$1.3 million on accelerated systems and applications.

CONTINGENCY PLANS

Both First Hawaiian and Bank of the West have prepared contingency plans to minimize the possibility of disruptions to their respective bank operations due to year 2000 issues. The plans address recovery of critical business processes and alternatives to mitigate potential effects of service interruptions caused by bank systems, service providers or other External Parties. Alternative strategies and contingency plans for liquidity and cash are also being developed as part of the year 2000 readiness plans for both banks. The contingency plans for critical business operations of both banks were completed by June 30, 1999, the milestone recommended by FFIEC guidelines. Validation of these plans began in the second quarter of 1999 and testing will continue throughout the remainder of 1999.

RISKS

A key component of the Company's year 2000 readiness program is our risk management process. Through this process, we identify and assess risks relating to the year 2000 issue, implement strategies to reduce their likelihood or impact and develop contingency plans based on these assessments. Among the most critical year 2000 risks we face are the possibilities of operational interruptions and failures, liquidity problems (which could result from increased demands for cash or disruptions of funding flows) and credit risks and lost business (especially if year 2000 difficulties negatively impact our clients). Accordingly, we have analyzed possible scenarios that could arise from these risks and have prepared detailed contingency plans. For example, to address potential problems resulting from interruptions of transaction processing provided by third parties, we have plans to adjust staffing, modify work schedules and perform manual processing at bank branches to provide alternate handling of ATM, credit card and other direct (or on-line) transactions. These and other contingency plans remain subject to revision as additional information becomes available, and as the implementation of risk mitigation strategies and testing of contingency plans continues through the fourth quarter.

Even though the Company expects that the First Hawaiian and Bank of the West programs will adequately address year 2000 issues, there can be no assurance that we, or External Parties, will not experience difficulties that cause a material adverse impact on the Company's business or consolidated results of operations or financial condition. In addition, uncertainties relating to year 2000 problems may cause borrowers and our other customers to reduce their borrowing and other market activities, which could result in a general reduction in these activities and revenue opportunities in the fourth quarter of 1999 and in early 2000. We cannot predict the magnitude of any such reduction or its impact on our financial results. There is an additional risk that may be posed by potential failure of certain parties, such as electrical power, telecommunications and transportation providers or governmental agencies, to resolve year 2000 issues where alternative providers of services are not available. The Company's exposure to such infrastructure risks varies by location, in part because operations conducted in Hawaii and other island locations do not have access to adjacent power grids. For that reason and others, the Company is closely monitoring the year 2000 status and contingency plans of island-based utility providers, shippers and other parties that provide critical infrastructure to such locations.

Readers are cautioned that forward-looking statements in this discussion of year 2000 issues should be read in conjunction with the discussion of the risks and uncertainties relating to such forward-looking statements on page 11.

The disclosure contained in this Form 10-Q quarterly report, as well as the information in the Company's 1998 and 1997 Annual Reports and its 1999 and 1998 Form 10-Q quarterly reports filed by the Company with the Securities and Exchange Commission regarding its year 2000 readiness, are designated as year 2000 readiness disclosures under the Year 2000 Information and Readiness Disclosure Act.

On November 4, 1999, Congress passed the Gramm-Leach-Bliley Act, which is expected to be signed into law shortly by the President. The Act represents one of the most significant legislative actions affecting the financial services industry in at least several decades. Among other things, it will repeal or modify a number of significant provisions of current law, including the Glass-Steagall Act, and permit banking organizations to affiliate with securities firms and insurance companies and to engage in a broad range of other financial activities, including merchant banking and real estate development. In addition, the Act contains a number of other provisions that may affect the Company's operations, including functional regulation of the securities and investment management operations of the Company's bank subsidiaries by the SEC, limitations on the insurance powers of the Company's subsidiary banks, and limitations on the use and disclosure to third parties of customer information. The Company cannot predict at this time the potential effect that the Act will have on its business and operations, although the Company expects that a likely effect of the Act will be to increase competition in the financial services industry generally and lead to the formation of large financial services groups with significant market share and power.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At September 30, 1999, there was no significant change in the Company's market risk from the information provided with respect to "Quantitative and Qualitative Disclosures About Market Risk" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1998. Quantitative and qualitative disclosures regarding the Company's market risk are also included in "Management's Discussion and Analysis of Financial Condition and Results of Operations" (page 44) and "Notes to Consolidated Financial Statements" (page 58 and 59) in the Financial Review section of the Company's Annual Report 1998.

PART II. OTHER INFORMATION

(a) Exhibits

- Exhibit 10.1 Sierra Tahoe Bancorp amended 1988 Stock Option Plan, incorporated by reference to Exhibit A of SierraWest Bancorp Proxy Statement for its August 16, 1995 annual meeting of shareholders (File No. 001-11611).
- Exhibit 10.2 SierraWest Bancorp 1996 Stock Option Plan, as amended, incorporated by reference to Exhibit 99.1 of Registration Statement on Form S-8 (Registration No. 333-13031) filed by SierraWest Bancorp on September 30, 1996.
- Exhibit 10.3 Continental Pacific Bank 1990 Amended Stock Option Plan, incorporated by reference to Exhibit 4.1 of Registration Statement on Form S-8 (Registration No. 333-51733) filed by SierraWest Bancorp on May 4, 1998.
- Exhibit 10.4 California Community Bancshares Corporation 1993 Amended and Restated Stock Option Plan, incorporated by reference to Exhibit 4.2 of Registration Statement on Form S-8 (Registration No. 333-51733) filed by SierraWest Bancorp on May 4, 1998.
- Exhibit 12 Statement regarding computation of ratios.
- Exhibit 27 Financial data schedule.

(b) Reports on Form 8-K

On July 2, 1999, BancWest filed a current report on Form 8-K disclosing under Item 2 that, on July 1, 1999, the merger of SierraWest Bancorp with and into Bank of the West, a wholly owned subsidiary of BancWest, was completed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BANCWEST CORPORATION
(REGISTRANT)

Date November 12, 1999

By /s/ HOWARD H. KARR

HOWARD H. KARR
EXECUTIVE VICE PRESIDENT AND CHIEF
FINANCIAL OFFICER
(PRINCIPAL FINANCIAL OFFICER)

EXHIBIT INDEX

EXHIBIT NUMBER -----	DESCRIPTION -----
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12	Statement regarding computation of ratios.
27	Financial data schedule.

EXHIBIT 12. STATEMENT RE: COMPUTATION OF RATIOS

BancWest Corporation and Subsidiaries
 Computation of Consolidated Ratios of Earnings to Fixed Charges

	QUARTER ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	1999	1998	1999	1998
Income before income taxes	\$ 65,076	\$ 40,108	\$213,981	\$110,933
Fixed charges (1):				
Interest expense	112,794	72,977	330,382	217,631
Rental expense	3,869	3,198	11,274	9,562
	116,663	76,175	341,656	227,193
Less interest on deposits	93,677	59,359	271,057	174,800
Net fixed charges	22,986	16,816	70,599	52,393
Earnings, excluding interest on deposits	\$ 88,062	\$ 56,924	\$284,580	\$163,326
Earnings, including interest on deposits	\$181,739	\$116,283	\$555,637	\$338,126
Ratio of earnings to fixed charges				
Excluding interest on deposits	3.83X	3.39x	4.03X	3.12x
Including interest on deposits	1.56X	1.53x	1.63X	1.49x

- (1) For purposes of computing the consolidated ratios of earnings to fixed charges, earnings represent income before income taxes plus fixed charges. Fixed charges, excluding interest on deposits, include interest (other than on deposits), whether expensed or capitalized, and that portion of rental expense (generally one third) deemed representative of the interest factor. Fixed charges, including interest on deposits, consists of the foregoing items plus interest on deposits.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE REGISTRANT'S QUARTERLY FINANCIAL STATEMENTS AS OF AND FOR THE NINE MONTH PERIOD ENDED SEPTEMBER 30, 1999, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

9-MOS		
	DEC-31-1999	
	JAN-01-1999	
	SEP-30-1999	693,001
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60,613		